

# British Telecom to Pay \$4.3 Billion for Stake In a Venture With MCI

### By Erik Ipsen

LONDON — The high-stakes battle to meet the communications needs of the world's biggast corporations shifted into high gear dednesday with the announcement that British Telecommunications would create a joint ven-ture with America's MCI Communications.

In addition, BT will pay \$4.3 billion for a 20 percent stake in MCI, America's second-largest

BT had long made clear both its ambitions to capture a big share of the fast-growing multimational corporate market and to gain a strong footbold in the market with the world's largest concentration of those from the linear the linear the strong the stron concentration of those firms, the United States. "This move is certainly along the lines of their long-stated strategy," said James War-hurst, an analyst at brokers Henry Cook Lums-

BT had tried and failed to build its interna-Agreements with Japan's NTT and Deutsche & Bundespost of Germany,

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The announcement last week that American Telephone & Telegraph had formed an alliance with Singapore Telecom and Japan's Kokusai Denshin Denwa Co. to attack the international corporate market had seemingly given AT&T the clear lead in a market pioneered by BT just two years ago when it set up Syncordia, a separate unit based in Atlanta. To date, however. Syncordia has signed up only \$200 million in business in a market estimated potentially to be worth several billion dollars.

**Phone Carrier's Success** 

The joint venture with MCI will add fresh impense to that pash. It will be 75 percent owned by BT, 25 percent by MCI. That division reflects the already substantial investments BT has poured into its international efforts, as well as the overwhelmingly domestic nature of MCT's business.

What BT has lacked to date has been marketing clout. It is that factor that many see as underpinning the tie-up with MCI. "MCI services 498 or 499 of the 500 largest

companies in America in some way," a Lon-don-based American analyst said. "It is certain-ly not their global supplier of telephone ser-vices, but it has entrie to all of them." It is those contacts more than anything else that experts say makes MCI worth so much to BT.

Officially what BT gets for its \$4.3 billion is the right to name three directors to MCT's board and veto power on all spending decisions that exceed \$1 billion.

"If all BT is getting is a silent 20 percent stake in MCI, then clearly they are paying too much," one analyst said. He and others insisted that in two-and-a-half years of owning a 22 percent holding in the American cellular phone compa-ny McCaw, BT gained little. Late last year, BT threw in the towel and agreed to sell its stake for \$1.8 billion - to AT&T, which thus is providing much of the cash that BT will invest in MCL. Many analysts see in MCI a more willing and easer partner for BT than McCaw proved to be. MCI badly needs BT's international reach and can no more afford to go it alone than BT can in See PHONES, Page 15



### **Trade Powers** Near Deal on **Open Markets** And Tariffs

EC Sees 'Ray of Hope' That Pact Will Clear Way for GATT Accord

> By Tom Redburn anal Herald Tribune

PARIS --- Breathing new life into long-dormant global trade talks, senior negotiators from the world's four major trading interests said Wednesday that they expected to present a broad package of tariff cuts on manufactured goods at the summit meeting of the seven leading industrial powers next month.

More than two years past their original fiveyear deadline in the negotiations under the General Agreement on Tariffs and Trade, offi-cials from Canada, Europe, Japan and the United States said a deal was within reach that could help clear the way to a wider multilateral trade agreement by December.

"In a world where economic gloom is all too prevalent," said Sir Leon Brittan, the top trade representative of the 12-nation European Community, "I believe that a ray of hope is emerg-ing from these trade talks."

Sir Leon said the negotiators agreed at a meeting Wednesday morning that it was "realistic to aim for the outline of an ambitious market-access package" by the time the leaders

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Treasury Secretary Lloyd Bentsen signals a truce in the battle over the yen. Page 13.

of the Group of Seven industrial democracies

meet July 7 to 9 in Tokyo. Much work remains to be done both before and after that meeting, the officials acknowl-edged. This includes further action on not only the so-called market-access package designed to slash tariffs across a wide range of products, but also separate disputes over farm subsidies, opening valuable telecommunications and financial-services markets to foreign suppliers

and the safeguarding of patents and copyrights. Meanwhile, the United States and Japan continued to spar over whether Tokyo should submit to demands from Washington to establish specific targets for reducing its trade imbalance with the rest of the world.

"Setting numerical targets is not only impos-sible but leads to a way of thinking that denies the very system of the market economy," Ha-

days at British Telecommunications. "I'can-remember begging BT for a phone and being told, 'Weil, we might be able to arrange it two **Starting Over** Restructuring business

LONDON - Michael Hepber is one of

many people who can vividly recall the bad old.

of it," said Patrick Hickey, an analyst with the brokerage concern Henderson Crosthwaite. At the same time, however, BT's progress in many ways is the sort you would not wish on

your worst enemy: The privatized BT not only has sold off its manufacturing plants to concentrate on its core service businesses; it also has

shed jobs on a gigantic scale. Since 1990, 70,000 employees have gone, a appriler that is projected to swell to an even

Takes a Heavy Toll in Jobs **But Leaner Firm Is a Fierce Competitor** 

> and ecopornies weeks from next Tuesday, and if you make sure you stay at home all that day we might come around

Today Mr. Hepber does not have to beg. The former insurance executive is now two years into his job as BT's managing director. His point, however, is that today a much-changed BT promises to install phones in days, not. weeks, and will spon offer seven-day-a-week emergency service.

Nine years and many missteps since it was privatized, a radically restructured BT has emerged as what many see as the most efficient Phone company in Europe, one that is rapidly closing the gap with the best that the United States has to offer. Wednesday's announcement of BT's joint venture with MCI Communica-tions, which is based in Washington, gives its global ambitious their biggest boost to date.

The company "is something quite unique, and I think maybe we ought to be more proud

100,000 oper the next two years. Some analysts predict that the world's fourth-largest phone company, which employed 240,000 people at the beginning of the decade, will end it with just 100,000 employees.

Etch worse, whatever employment growth BT does see will almost certainly come not in Britain but abroad, principally in the United States. Eager to establish itself as more than just a national company, and backed with what Tony Willis, an analyst at the brokerage con-cern Williams deBroe, terms a "prodigious" cash flow, BT has long been scouring the North American landscape for acquisitions. Last month, it reportedly came close to taking a \$4 billion stake in Electronic Data Systems.

But, for all the pain that its restructuring has brought, industry experts insist that the gains have been worth it. Brian Rigby, director of procurement at BT, stresses that the gains also have reached far beyond the company itself. As a state-owned company, BT had cozy relationships with its chosen few suppliers of every-See BT, Page 15

A Lone German Arsonist's 'Deep Hatred'

Turkish youths stamping across the roof of a car in Hamburg on Wednesday during a protest against the Solingen attack.

#### By Marc Fisher Washington Post Service

BERLIN - German government and law enforcement officials said Wednesday that the arson attack that killed five Turks last weekend was the solitary work of a 16-year-old skinhead with "a deep haired of foreigners."

Law enforcement sources describe Christian Riha, who lives across the surget from the Turkish family he allegedly burned to death, as a troubled, violent youth who has repeatedly come to police attention in assaults, break-ins and arson cases.

On Friday, the night before the arson attack in the western city of Solingen. Mr. Riha was

Although Bonn officials portrayed him Wednesday as the sole arsonist in an attack that had nothing to do with Germany's organized oeo-Nazi scene, independent German researchers specializing in the far right say Mr. Riha is friendly with several known oeo-Nazi figures.

According to two usually reliable researchers who seek to remain anonymous because they have received death threats from oco-Nazis, Mr. Riha frequented a martial arts school that has been the source of security personnel at speeches given by prominent neo-Nazis such as

seen walking drunk in his neighborhood, shout-ing, "Heil Hitler," according to neighbors inter-viewed on German television. Ernst Zündel, a German-Canadian who pro-vides financial support to several far-right groups.

Law enforcement officials said they knew of no connection between Mr. Riha and organized oco-Nazis.

'It is not so that these brainless, benighted skinheads are being organized from the outside or by neo-Nazi organizations," said Eckart Wertebach, president of Germany's Constitutional Protection Office, the domestic intelligence agency. They are loose groups of drink-iog buddies who meet occasionally, decide on

See GERMANY, Page 4

#### june Funada, Japan's minister of state for economic planning, said at a meeting of ministers from the 24-nation Organization for Economic Cooperation and Development.

Japan, clearly aiming at the United States, is seeking inclusion of a statement in the final communique, to be issued by the OECD on Thursday, attacking "managed" trade and uni-lateral action to impose sanctions in response to allegedly unfair trade practices. Washington

opposes such a statement. The U.S. Treasury secretary, Lloyd Bentsen, while continuing to press Japan to stimulate domestic growth to cut its surplus with the rest of the world, sought to play down any confrontation.

"We're working hard to try to open up these markets," he said. "In no way is that managed trade."

Ronald H. Brown, the U.S. commerce secretary, accused Tokyo of "disingenuousness" in accusing Washington of support for managed trade.

"Those words have very little credibility coming from the Japanese," he said in an inter-

"Japan is a special case," he added. Arguing that past trade negotiations with Tokyo had failed to make substantial progress, be said it "would be irresponsible for this administration to sit on its hands and oot try to whittle down" Japan's wide trade imbalance.

Mr. Bentsen said that the Clinton adminis-tration, faced with a wary Congress, was in oo position to relinquish any trade weapons to which its trading partners might object.

"We have to continue to exercise what rights we have." he said

Despite the U.S.-Japan wrangling, oegotiators emerged from the meetings saying that they were ready to offer much more than the promises of a year-end deadline for a GATT deal that have been a common feature of past

G-7 summit meetings. "In somewhat difficult economic times, this, is the moment when we should be bold and move forward," said Mickey Kantor, the chief U.S. trade negotiator. He said that after what he called the most intense series of talks since the Uruguay Round began in Montevideo in 1986, negotiators "are within striking distance of an agreement on the largest market-access package in history."

Nearly given up for dead several times, the Uruguay Round has in recent weeks once again emerged from its crypt. This is largely because

See GATT, Page 17

### **Belgrade Unrest** Puts Pressure on Milosevic's Rule

#### By John Damton New York Times Service

BELGRADE - The politics of Yugoslavia-sharpened Wednesday as the rule of President Slobodan Milosevic of Serbia was attacked as totalitarian" by political opponents high and low.

At the same time, following a night of violent anti-government demonstrations in which 32 people were injured and a policeman was killed, rior police kept a conspicuous presence on the streets of the capital.

With the country's foremost opposition leader still in custody after being beaten by police truncheons, they were keeping an eye out for signs of more trouble.

The level of public criticism directed at Mr. Milosevic was exceptional, since his control of the instruments of power is usually unchal-lenged. For six months, as the rump Yugoslavia fell under sanctions and pursed a foreign policy that alienated most of the world, his opponents

lay low. But the abrupt dismissal early Toesday morning of the president of the Yugoslav Federation and the handling of the protest outside the parliament building Tuesday night has prompted Mr. Milosevic's critics to come forward On Wednesday, the president who was re-moved, Dobrica Cosic, issued a statement as-

serting that he had tried to bring reform and



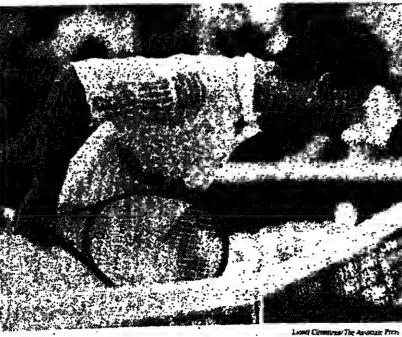
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moderation to the country but was undone by "a state coup carried out through the parliament by Slobodan Milosevic." Mr. Cosic alleged that an underhanded method had been used — a fabricated record of a meeting he held with army officers last week. He said that the tactic showed that Mr. Mislo-

sevic was "the ideological student of Stalin and Tito." The outburst of public criticism against Mr. Milosevic, who has tight grip on Yugoslav po-

litical life, was rare. For two days, he has kept a low profile and has not been seen in public. But no one thought that his rule was directly threat-

See SERBS, Page 4



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LOOKING DEFEAT IN THE FACE - Pete Sampras, the No. 1 seed, stumbled into a loss to Sergi Bruguera in the quarterfinals of the French Open. Page 19.

### **Burundi President Loses Election**

BUJUMBURA, Burundi (Renters) -Melchior Ndadaye beat the military president, Pierre Buyoya, in Burundi's first free elections Wednesday to give the majority Hutu tribe its first national leader.

Bridge

According to early official results, Mr. Ndadaye, 40, a banker, took 60 percent of

the vote, confounding forecasts that Major Buyoya would win by a similar proportion. He seized power in a 1987 coup.

The results ended a long period of Tutsi domination of the Huta. Hundreds of thou-sands of Huta were slaughtered in a series of uprisings over the last three decades.

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Combodia's royalist party won the UN-supervised elections. Page 2.	Scientists are making movies of the workings of the brain. Page 5.	Dow do Up 1.11 3,553	A STATE	103.65
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Poce 5	growth policy. Page 17.	FF	5,3995	5.36

### **Policy Shift Would Bolster** Foreign Firms' U.S. Output duce 11 percent of all cars and light trucks sold

By Keith Bradsher New York Tunes Service

WASHINGTON - In a break from decades of government policy, the Clinton administration has reached a rough consensus to give higher priority to helping foreign-owned com-parties expand production in the United States than to assisting domestic companies with out-put from their factories overseas, according to three administration officials.

meeting May 26, the officials said Tuesday. The compromise addresses the quesnons of where America's interests lie io an era of heavy

These questions have become more pressing

for policymakers now that foreign-owned factories in the United States, for example, pro-

The new consensus represents a shift from traditional American views on foreign invest-ment, one of the three administration officials

For decades, the federal government backed American-owned companies in setting trade policy and other goals, regardless of whether their factories were at home or abroad.

The top administration officials agreed that the federal government's priority should be to encourage American-owned companies with their factories in the United States.

But officials decided that the second-place priority should be to help foreign-owned companies with their factories to the United States the administration official said. The interests of overseas factories belonging to American-

See TRADE, Page 11

#### By Douglas Farah Washington Post Service

TEGUCIGALPA, Honduras - When General Luis Alonso Discua's term as head of the Honduran military was up earlier this year. he bullied a compliant congress into changing the law to allow his election to another three-year term.

In neighboring El Salvador, General René Emilio Ponce, the defense minister who was supposed to be purged for human-rights abuses by the end of last year, refused to go. When he finally presented his resignation in March, sources said, he warned President Alfredo Cristiani not to accept it, and General Ponce is to remain in command until at least June 30.

Meanwhile, the head of the Nicaraguan Army, General Humberto Ortega Saavedra, declines to say when he will step aside, even though his Sandinista party lost national elections three years ago and his presence has cost President Violeta Barrios de Chamorro aid and credibility.

Analysis across Central America say the three cases exemplify the most dangerous long-term legacy of the Cold War conflicts that swept the region in the 1980s: the military's continued dominance, even in nations that have civilian governments.

Today, after a decade of war, El Salvador, Nicaragua and Honduras

have democratically elected presidents and congresses. Washington no longer sees Central America's armies as essential and has slashed aid. The civilian leaders, for their part, have begun to demand cuts in military spending.

But the militaries in the region still view themselves as having altimate responsibility in defining and protecting national interests. The feeling is summed up in the slogan painted at all military barracks in El Salvador. "The nation will live as long as the armed forces live." The generals believe civilians should be allowed to exercise power only as long as they do not interfere with the military or its self-defined Inission

And so, the armies of the region have set aside long-standing international rivalries and begun consulting with each other on the changing situation. They have bluntly rejected civilian politicians' attempts to control their budgets.

Moreover, all three forces have moved to expand their economic everage, buying up or investing in businesses to guarantee independent and autonomous sources of funding.

"We are seeing the formation of a Central American guild of the military." said one veteran diplomat who has studied the militaries in the region for the last decade. "They have more in common with each

See COMMAND, Page 4

In Central America, an Army Is Forever

The informal understanding was reached by five top administration officials at a secret

international investment and what kinds of companies the federal government should be helping.

### Cambodia Royalists Win, but Will Need Allies to Govern

#### By William Branigin Washington Post Service

PHNOM PENH - With 90 percent of the vote counted in Cambodia's United Nations-supervised elections, a royalist opposition group on Wednesday remerged with an insurmountable lead over the country's formerly Communist ruling party.

Overcoming a violent campaign against it by the Phnom Penh government, the United National Front for an Independent, Neutral, Peaceful and Cooperauve Cambodia, known by its French acronym Funcin--pec, has won the largest share of seats in a new parliament to be formed under a UN-sponsored peace plan, according to projections based on the latest results from the country's 21 provinces. But the results show the royalists falling short of a parliamentary -majority.

\* The success of Cambodia's \$1.7 hillion UN peace-"keeping mission now depends in large part on the "United Nations' ability to persuade the Vietnameseinstalled government to drop threats to reject the

Agence France Press

is being reinforced hy thousands of

extra police and troops for the fourth anniversary Friday of the

massacre of democracy activists

near Tiananmen Square, sources

The authorities have beefed up

, security on the vast esplanade itself

and at key road junctions, as well as

around university campuses, warn-

ing students not to join any activist

11989, troops and tanks of the Peo-ple's Liberation Army invaded

Tiananmen Square area in central

Beijing, brutally breaking up

groups of students and other dissi-

dents who had been gathered for

several weeks calling for more dem-

The number killed was estimated

Since then, the authorities have

taken no chances on the anniversary of the massacre, even though the

dissident movement was virtually

destroyed in the suppression that

followed, with its leaders either

jailed, exiled or brought into line,

o: Previous years have seen the square closed for various reasons,

sebut it was still open Wednesday,

with its usual large numbers of visi-

\* The police presence, always theavy, was stepped up, with dozens

Regters

pected to bridge a funding crisis

and maintain its humanitarian aid

Mohammed Zajjari, the special UN coordinator on Iraq, said do-

nor nations had indicated at a Ge-

neva conference that they would meet at least half of a recent UN

to Iraq through the summer.

GENEVA - The United Nations said Wednesday that it ex-

"UN Receives Pledges

For Iraq Aid Effort

ocratic freedoms. an end to corrup-

tion and other reforms.

at several hundred.

r, said Wednesday.

gatherings.

BELIING --- The Chinese capital

Beijing Bolstering

**Tiananmen Force** 

said

Tiananmen Square.

enforce discipline.

"little bottle."

ternal affairs.

hospitalized soon.

13-year sentence and has serious

health problems, that he could be

Five thousand people demon-strated in Hong Kong on Sunday to

mark the anniversary, fewer than in previous years. A candlelight vigil

is planned in the British colony on

results and accept the end of its 14-year monopoly on DOWCE.

Despite signs Wednesday that the government was hardening its refusal to abide by the outcome. UN officials and diplomats said the authorities eventually would have no choice but to accept a reduced, but still substantial, role in Cambodia's political life.

According to tallies compiled by the UN Transitional Authority in Cambodia, the royalists had nearly 46 percent of the total valid votes, followed by the governing Cambodian People's Party with 38 percent. The rest of the 20-party field lagged far behind, headed by the Buddhist Liberal Democratic Party with less than 4 percent.

These results indicated that the royalist party stands to win about 57 of the 120 seats at stake in a new constituent assembly, with the People's Party taking about 52 seats. The assembly is charged with writing a

new constitution, then turning itself into a parliament. While the royalist party can claim the strongest mandate, it lacks the majority necessary to form a

government on its own, much less the two-thirds of the ssembly needed to pass a constitution.

The party is loyal to Prince Norodom Sihanouk, Cambodia's nominal head of state, and is headed by his 49-year-old son, Prince Norodom Ranariddh. It campaigned on a platform of turning over full state powers to Prince Sihanonk and returning Cambodia to its relatively tranquil days of the 1960s. Prince Sihanouk was overthrown in 1970 and the country was plunged into two decades of war, revolution, foreign occupation, civil strife and isolation.

The royalist party also advocated "reconciliation" with the radical Khmer Rouge guerrilla group, which dropped out of the UN peace process and opposed the elections

Evidently still stunned by its failure to win the clear victory its leaders had predicted, the People's Party withdrew its poll-watchers Wednesday from votecounting centers in a number of provinces in a sign that it was rejecting the results, UN officials said.

The party also added the populous province of Kompong Cham to a list of four provinces in which it demanded that the United Nations hold new elections because of alleged "irregularities." Kompong Cham, the home province of Prime Minister Hun Sen, gave

the governing party one of its worst defeats. A senior UN official said new elections were out of the question. He noted that Hun Sen agreed Saturday with UN officials and international observers that the voting in the elections from May 23 to 28 was free and

UN officials said a government campaign of violence and intimidation against the opposition in Kompong Cham and other important provinces apparently backfired, alienating many voters.

In a press conference Wednesday, Prince Norodom Screyvuth, a top royalist party official who ran in Kompong Cham, said the party had asked its repre-sentatives to close their offices in remote areas because of an surge in violence by government forces in response to the election results

He called on the United Nations to resist the gov-erning party's "blackmail" in threatening to reject the election results unless new balloting is held.

Winnie Mandela Gets Jail Reprieve,

But Court Upholds Her Conviction JOHANNESBURG (WP) — South Africa's highest court upheld of 1991 kidnapping conviction against the anti-spartheid leader Winnie. Mandela on Wednesday, but it waived a six-year prison term that had been imposed by the trial court. Instead, Mrs. Mandela was ordered to pay fines and compensation totaling just under \$10,000.

WORLD BRIEFS

pay incs and compensation totaling just mater storate. Mrs. Mandela, the estranged wile of the African National Congress president, Nelson Mandela, was reported by friends to be esstate. Although her career within the official structures of the ANC has gone into a tailspin since the conviction, she remains a revered figure among the nation's militant black youth.

The unanimous judgment of the five-judge appeals court has been greeted in some quarters as more of a political than a legal ruling. "If they had put her in jail, there would have been an outcry that would resounded to the heavens," said Alf Stadler, chairman of the Political Science Department at the University of Witwatersrand, where Mrs. Mandela, 58 is a student.

"Then she would have come out in a year or two with an even higger following than she has now. So I don't know about the legal side of the decision, but the politics seem pretty adroit."

### Deposed Leader Leaves Guatemala

GUATEMALA CITY (AP) - President Jorge Serrano Elias left the country Wednesday for El Salvador the day after he was forced from office by the military, which promised to restore constitutional rule. In Washington, Secretary of State Warren M. Christopher said pres-

sure from the United States and other countries had played a "significant role" in undercutting Mr. Serrano, who announced last week he was role in undercutting Mr. Serrano, who announced tast week he was suspending the constitution and raling by decree. Mr. Christopher said that once the United States had "full assurance" that democracy has been restored, the \$30 million in suspended U.S. aid would be resumed.

In announcing Mr. Serrano's overthrow on national television Tuesday night, the defense minister, General José Domingo García Samayon, said, "Responding to the clamor of the people, we hereby restore constitutional rule to Guatemala."

### Libyans Cut Short Visit to Jerusalem

JERUSALEM (Renters) --- A group of Libyans left Jerusalem for

JERUSALEM (Renters) --- A group of Libyans left Jerusalem for home on Wednesday, cutting short an unprecedented Muslim pilgrimage that ended up irritating both Israelis and Palestinians. "The Libyan Arab pilgrims who came to holy Jerusalem leave it today eager to come back," Daw Tajouri, a spokesman for the Libyans, said as they boarded buses in East Jerusalem. About 200 Libyans took part. Mr. Tajouri angared Israelis on Tuesday when he called on Muslims to liberate Jerusalem from Israel, Palestinians also criticized the trip, fearing it would help normalize relations between the two countries before Israel withdraw from Arab lands occurried in the 1967 Middle Fast war. withdrew from Arab lands occupied in the 1967 Middle East war.

#### France Acts to Restrict Immigration

PARIS (Renters) - The French government approved curbs on

The bill would force many immigrants to wait longer for residency papers or the right to bring their families to France. It is part of a government strategy to stop immigration in a country suffering from record unemployment. The measure clamps down on polygamy, tightens rules on foreigners manying French citizens in an effort to eliminate marriages of convenience, limits welfare benefits to foreigners and toughens rules allowing for expulsion.

#### **Hungarian Party Expels Nationalist**

BUDAPEST (Reuters) - Hungary's post-Communist governing party expelled a conservative nationalist, Istvan Csurka, from its parliamentary wing Wednesday, highlighting a growing crisis in the Hungarian Demotratic Forum only a year before general elections. The decision indicated that a party rift between nationalists, led by Mr.

Csurka, and moderates led by Prime Minister Jozsef Antall was about to erupt into an open split. In addition to expelling Mr. Csurka and three of

his supporters, the faction also dismissed two leading liberals, Jozsef Debreczeni and Istvan Elek, at a late night session. Mr. Csurka said the moves portended the end of the Hungarian Democratic Forum. "Once the salarm slicer starts moving it will not stop," he said on Hungarian radio after the meeting.

### Elevator's Fall Kills 12 in Hong Kong

HONG KONG (AFP) - Twelve workers died Wednesday when the elevator in which they were riding fell 20 stories at a Hong Kong construction site, the police said.

The cause of the accident in the North Point district of Hong Kong island was under investigation by the government's labor department. A labor department official said construction elevators at all building sites would be inspected beginning Thursday and warned that contractors violating safety laws would be prosecuted.

of uniformed and plainclothes men and women equipped with cameras and two-way radios patrolling in Thousands more were on alert in nearby barracks, Chinese sources At Beijing University, the cradle of the 1989 movement, the catrances to the campus were heavily guarded. The university is 20 kilometers (12 miles) northwest of University sources said that the students had been warned and that teachers had been told to strictly The three previous anniversaries 25.8.4 of the massacre have been marked 1.22.4.20 by students throwing bottles from dormitory windows in a not-soa state of the sta

subtle attack on China's elder statesmen, Deng Xiaoping, whose name is similar to the Chinese for Troops marching Wednesday in Tiananmen Square, as Beijing braced for the anniversary of its crackdown on democracy activists.

#### Dissidents freed after serving **U.S. Prods North Korea on Nuclear Pact** their jail terms are also subject to strict controls. Sources close to Wang Dan, a leader of the democracy movement who was released

in February, said he had been or-UNITED NATIONS, New York - The dered into the provinces during the United States made an 11th-hour hid on anniversary period. The official Xinhua press agency Wednesday to persuade North Korea not to quit the Nuclear Nonproliferation Treaty when on began another attack Wednesday on Western critics of Beijing's senior officials from the two countries met in New York. buman rights record, accusing them of interfering in China's in-

North Korea had heightened suspicious that it was hiding a nuclear weapons program by giving three months' notice on March 12 of its But in a gesture of appeasement to those countries, the authorities intention to bow out of the treaty rather than last week released one of the longpermit two sites to be inspected by the Internaest-serving political prisoners, Xu ional Atomic Energy Agency. Wenli, after 12 years in a Beijing

Teams led by the assistant secretary of state They have told the family of anfor political-military affairs. Robert Gallucci, other well-known opposition fig-ure. Wang Juntao, who is serving a and by North Korea's first vice foreign minis-

ter, Kang Sok Chu, met at the American UN mission, opposite UN headquarters. No comment was made by either delegation at the start of the talks.

Mr. Gallucci told a Senate subcommittee last week that the first aim of the talks would be to have the June 12 deadline lifted so that discus-

decision to withdraw from the treaty.

that the next step might involve imposing sanc-tions, the council has so far given no sign that it is contemplating such measur

not signed the treaty and is sensitive to allegations that it is pursuing a nuclear weapons

has nuclear weapons in South Korea and that annual U.S. South Korean military maneuvers

Muslims Take Sides in 'Identity Debate' Many Arabs Search for Answers in a World Beyond Islam

# program,

threaten its security.

sions could continue without that threat. "We want to resolve the nuclear issue before we go on to something else," he said. "Once it is

# resolved, certainly the possibility of better eco-nomic and political relations are in prospect." The UN Security Council, in a May 11 reso-lution, called on North Korea to reconsider its

The council set the stage for possible follow-

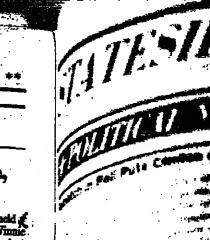
up action by saying it would "consider further

The council resolution was adopted by a vote of 13 to 0, with two abstentions. They abstentions were from China, Pyong-ang's longtime ally, and Pakistan, which has

North Korea justifies its action in quitting the treaty by saying that the United States still

action as necessary." But despite speculation

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appeal for \$489 million Thursday night



271. Rue Sa i, 75001 Paris, T.A. (1) 42 60 50 72, Fax (1) 49 27 91 48 L'IYNSE NARDIN SA. 3, rue du fardim, 2400 Le Lode, Switzerland, Tel. 41 39 31 56 77, Fax 41 39 31 56 91

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By Youssef M. Ibrahim New York Times Service

Van Cleef & Arpels

signent vos plus beaux Anniversaires

belong alongside Islam. Old-time leftists, kept under RIYADH --- Lotfi Alkhouli, one wraps for more than two decades, and younger, unabashedly proof Egypt's and the Arah world's best known Marxist writers, was Western Arabs, are bursting onto dumhfounded in April to receive intellectual ground exclusively re-

an invitation to Saudi Arabia, served for militant Islamists or where his name has figured promi-nently on the blacklist for decades. Arab nationalists since the 1960s. They have the tacit, and some-More surprising, Mr. Alkhouli times overt, support of Arab ruling received a red-carpet reception, establishments concerned about was granted an audience with the impact of extremists over social stability, international relations, Crown Prince Abdullah ibn Abdulaziz and was invited hy members economic progress, and their very

existence inent Saudis to speak at public and The phenomenon of questioning the motives, aims, and methods of fundamentalists was evident this During a speech in which Mr. winter at Cairo's Book Fair. "Ter-Ikhouli argued that world values rorism" and "Fundamentalism" beyond Islam are components of became the topics of multiple decontemporary Arab culture, a man in the audience stood up to yell, "Mr. Loth, repent to God!" But bates at the two-week fair, and Islamists often found themselves on the fundamentalist critic was the defensive

The debate behind the blood-shed and the pressure by religious Mr. Alkhouli's invitation was conservatives for stricter adherence part of a growing trend hy tradito fundamentalist principles boils tionalist governments to turn to sedown to whether the religion can cularists and even Marxists to help battle fundamentalists determined serve as a political, economic, and governmental model for society. to undermine established govern-In the past year, the issue, sometimes referred to as the "identity debate," has come to occupy miles

In Cairo, Tunis, Amman, Kuof newspaper and magazine pages and hundreds of television and rawait City, and perhaps most sur-prisingly here in Saudi Arabia, which already applies one of the world's strictest Muslim codes, indio hours. "The crisis we live in is a vicious fluential Arab voices are openly struggle between individuals, orga-

advocating secularism, modernizanized groups, and Arah regimes

tion and pluralism as values that over the answer to fateful questions that deal with who we are: Are we Muslims? Are we Arab nationalists? Or are we all of this or parts of it," said Hamad Alturki, a professor of political science in King Saud University in Riyadh.

"People are tackling previously unheard questions such as how do we deal with concepts of the state and religion, how do we cope with the age we live in, and what should our relationship with the 'other,' be, be that other persons, other creeds, other states, or other thoughts," said Mr. Alturki, whose high profile as a liberal in Saudi

Arabia has made him a regular target of fundamentalists Governments are demanding that eminent Muslim scholars denounce the fundamentalists' vio-

lent grab for power as well as clarify their position over the hostility displayed by these movements toward the West and its influences. "Extremist fundamentalism is

the result of Western behavior over centuries that has been unfair to Muslims. Still, as an Arab Muslim, I do not want to see the collapse of America," said Maaruf Dawalibi former prime minister of Syria and a leading Muslim advocate who took refuge in Saudi Arabia several decades ago.

The debate has become the subject of differences within the funda-mentalist establishment itself.

In the past few months, senior Muslim scholars of great influence.

including Sheikh Abdelaziz ibn Baaz, the blind cleric who is Saudi Arabia's most powerful religious figure, and Sheikh Mohammed Tantawi, the head of Egypt's Islamic Jurisprudence, have openly sided with their governments, arguing strenuously that those who advo-

spirit of Islam. In this debate, Islamists of all stripes are wrestling with funda-mental assumptions: Is the relationship with the West incompatible with Islam? Is pluralism in Arab politics banned by Islamic law? Can Islamic prohibitions against daily practices of the modern age, ranging from collecting in-terest on bank accounts, to banning women from driving, fit in with the

cate violence to institute Islamic

government are contravening the

20th century. In the end, the big question is whether the extremist interpreta-tion of Islam can be a model for the fut**ure**.

Moha ned Saced Ashmawi, a udge in Egypt's Supreme Court, who has emerged as a principal figure in favor of tolerant interpretations of Islamic precepts, wrote recently: "Politicized Islamic groups proclaim Islam to be a na-tion when in fact Islam is a reli-

Makram Mohammed Ahmad, an Egyptian columnist who was the subject of a failed assassination attempt by Muslim terrorists, has taken this argument further in his recent writings, defending secular-ism as the value that must be

adopted by Arab societies.

"The issue is not who will stand up to the so-called 'atheist secularists," he wrote, "because secular-ists are not necessarily nonbelievers but patriotic Arabs who, while remaining great believers in their religion, may see it necessary to sepa-rate the religion from the state."

The strongest militant Muslim belief challenged in this debate is the notion that the West is the cause of all Muslims' miseries.

This conviction is an extension of an ideological battle begun by the old left in the 1960s and picked up by the new religious right.

But that argument, which captured the imagination of millions of secular leftist Arabs as well as Muslim fundamentalists, is collapsing, 100. Hazem Sagich, a respected Lebanese journalist, has comed the phrase "Arab-Arab racism."

Documenting the cruelty and brutality of Muslims against Muslims — in Afghanistan, during the but also outside it. occupation of Kuwait, and in the In the last few years there has terrorism undertaken in the name been speculation that Israel had of Islam within various Arab com-Muslims to look inward before lard the formed is a pointing fingers at others.

For the Record

President Lech Walesa called parliamentary elections for Sept. 19, and not Sept. 12, the date he had initially proposed. His office did not say why he changed his mind. (AP)

### TRAVEL UPDATE

British Airways still faced the possibility of a strike by 17,000 cabin and ground workers after nearly six hours of talks between airline manage-ment and the Transport and General Workers' Union ended without agreement on Wednesday. A union source said the central dispute — over BA's plans to create a subsidiary operating at London's Gatwick airport that would pay lower wages — had not been resolved. (Reuters)

Record numbers of tourists are visiting Britain and spending more, the British Tourist Authority said Wednesday. It said 3.6 million visitors entered Britain in the first three months of this year and spent a record £1.5 billion, 13 percent more than in the same period last year. Officials said much of the rise was due to the pound's devaluation in September. (Reuters

Delta Air Lines and Sabena have started a joint daily Brussels-Atlanta flight, Sabena said. The deal is a "blocked space" agreement. A Delta 767 will be used and the crew will be Deita and Sabena. (Reuters)

Virgin Atlantic Airways plans to introduce, in November, inflights entertainment that probably will offer passengers video poker, slot machines or roulette, a spokesman said Wednesday.

## **Israel Lifts the Veil** On Spy in Its Midst

By David Hoffman neton Post Service

JERUSALEM - Israel acknowledged Wednesday, for the first time, that a major in army intelligence was secretly tried and convicted in 1987 on charges of spying and having contacts with a foreign agent. Israeli sources said the intelligence officer was accused of providing information to the United States.

A government statement said Major Yosef Amit had been sentenced to 12 years in prison by a Arab states. regional court. He appealed, but his appeal was rejected in 1989, and

to protect the security of the state, the statement said. Israeli government spokesmen refused to comment further on the case. Details of the charges against Mr. Amit could not be learned. But not spied for "hostile countries" the government statement suggest-but that he could not say more ed that he was accused of espionage.

eign agents not only inside Israel

lard, the former U.S. Navy intelli-

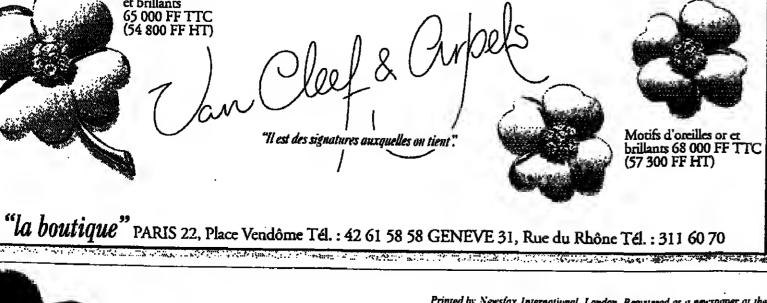
term for spying for Israel. Howev-er, it could not be determined if

attended a prestigious school before serving in clite military units, including the paratroopers. According to Israel television, he was partly disabled and later joined army intelligence. In general, army intelligence is concerned with the

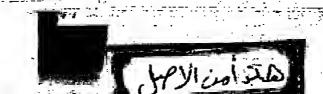
1986 at his home in Haifa. He was the case was kept secret until now convicted by a three-judge regional court in April 1987, and his appeals were rejected on Dec. 31, 1989.

His current lawyer. Shmuel Tzang, told state-run Israel Radio on Wednesday that Mr. Amit had because of restrictions on informaand that he had contacts with for- tion about the case. He said he was still trying to have the sentence reduced, but did not elaborate.

Israeli television reported that Mr. Amit was to go before a committee soon that could commute a third of his sentence for good behavior. If that were to happen, he gence officer now serving a life would be released next year.



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Israel had ever proposed such an exchange to the United States. Mr. Pollard was arrested in 1985 and sentenced in 1987. Mr. Amit, son of a policeman,

Mr. Amit was arrested in March

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# STATESIDE / A NEW FIGHT AT JUSTICE

# Mine North His Eye on Center, Clinton May Drop Rights Nominee

### Rematch in Poll Puts Clinton and Bush Even

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NEW YORK - President Bill Clinton's approval rating has fallen to 37 percent in the last month and, if an election were held now, be might not win, according to a new public opinion poll

Moreover, 49 percent of voters disapprove of Mr. Clinton's performance as president, just the opposite of results in early May, when 49 percent approved and 37 percent disapproved, according to the poll conducted for CBS News.

The survey also found that 56 percent of voters are concerned that Mr. Clinton might make serious mistakes; while 36 percent say they trust him to deal with all the problems facing a president. The poll was conducted among a nationwide sample of 1,184 adults who were interviewed by telephone May 27 to 29. The margin

of error is plus or minus 3 percentage points. In January, before Mr. Clinton was inangurated, 56 percent of

Americans thought he could be trusted to deal with presidential issues. At that time, 74 percent also said they thought Mr. Clinton cared about the needs and problems of people like themselves. In the latest poll, that number dropped to 58 percent.

Nearly one in five of those who voted for Mr. Clinton in November say they would not vote for him now, according to the poll. If an election were held now with last year's candidates on the ballot, Mr. Clinton would get 35 percent of the vote, as would former President George Bush, according to the poll. Ross Perot finish third, with 25 percent . ... (AP)

#### Deficit Management: Perot's Zero Has Defect

WASHINGTON - Ross Perot has spent the past two weeks belittling President Clinton in a nonstop series of television inter-views, saying the president could not get a job above middle management in private industry. But the Texas businessman, who ran as an independent candidate

for president last year, has a credibility problem of his own: His

numbers do not add up. Mr. Perot says that Mr. Clinton has sent Congress a "tax-andspend" program that will not eliminate the deficit. In contrast, he asserts that his own plan, released during the campaign and con-tained in his most recent book, "Not For Sale At Any Price," would eliminate the deficit by 1998. But it appears he is off by roughly \$400 billion.

The reason is that Mr. Perot's plan is based on out-of-date deficit projections. "He's getting away with murder," said John P. White, the man who assembled the Perot plan last year and who later went on to become an adviser to Mr. Clinton.

Mr. Perot's budget plan is based on deficit projections issued in January 1992 by the Congressional Budget Office. But the most recent projections, issued in March 1993, show the deficit situation

has deteriorated significantly. Based on those new projections, Mr. Perot's plan would still leave a deficit of more than \$100 billion in 1998, When adjusted for other questionable savings on interest costs and unspecified program cuts, the deficit under Mr. Perot's plan could be closer to \$200 billion that year, somewhat higher than under Mr. Clinton's proposals. Altogether, the Perot plan fails to account for \$431 billion in additional deficits, according to projections by the budget office. (WP)

#### White House Travel Stand-In Got Commission

WASHINGTON - An airline charter executive brought into the White House travel office on a volunteer basis when career officials were dismissed two weeks ago received a \$1,400 commission for the first flight she arranged.

Penny Sample, president of Air Advantage of Albuquerque, New Mexico, returned the commission after the White House was asked Mexico, returned the continues of a transfer adviser to Mr. Clinton, about it, said George Stephanopoulos, senior adviser to Mr. Clinton, "It was a mistake," he said. "She did not realize the funds were going to her firm " (WP) to her firm."

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Quote/Unquote President Clinton on his White House guests: "I like to go to the

#### By Paul F. Horvitz onal Herald Tribune

WASHINGTON - President Bill Clinton signaled Wetnesday that he may now to political pressure and abandon his nominee to the top civil rights post in the Jus-

tice Department. The move, if carried out, would coincide with Mr. Clinton's conspicuous return to political centrism, with his appointment of a former Reagan administration strategist as his chief adviser, and with his new willingness to meet the demands of moderate and conservalive senators who hold crucial votes in the battle over his budget Dian.

Should Mr. Clinton abandon the nominee, Lam Guinier, it would spark heated protests from black leaders, some of whom reacted swiftly Wednesday to news reports that the nominee would be dropped. Ms. Guinier, 43, who is black, is

a law professor at the University of Pennsylvania. She was nominated by Mr. Clinton several weeks ago to head the Justice Department's civil rights division, which enforces anti-discrimination and equal opportunity laws.

Some senators have expressed concern over Ms. Guinier's aca-demic writings about the Voting Rights Act, saying she has advocated extremist proposals for giving minorities more influence in legis-

latures. Asked Wednesday about the status of the appointment, which requires Senate confirmation, the president said he needed to "take

into account where the Senate is" and speak with some senators be-fore commenting further.

While saying that some of Ms. Guinier's writings on civil rights had been unfairly attacked and that she was a "first rate" civil rights attorney, the president said he did not agree with all of her lead he did not agree with all of her legal commentary.

"I think that I have to talk to said Wednesday that Ms. Guinier vately," Mr. Clinton said.

praised Ms. Guinier and declared night, they had been assured by top ity of the 18 members of that the nomination would go for. White House aides that Ms. Guin-Judiciary Committee. that the nomination would go for-Wednesday that opposition was mounting in the Senate. Attorney General Janet Reno ington;

been raised, both publicly and pri- White House to indicate that her nomination noting that in a confir-Previously, the White House had leaders said that, as late as Tuesday approval from only a small minor-

ward. George Stephanopoulos, a ier would be supported. top Clinton aide, acknowledged **E Little Backing in Senate** ier would be supported. Times reported earlier from Wash-

About two dozen Senate Demoname would be withdrawn. Black mation battle she was likely to win ity of the 18 members of the Senate

Senator Joseph R. Biden Jr., Democrat of Delaware and chair-Neil A. Lewis of The New York man of the Judiciary Committee, gave only the barest suggestion that Ms. Guinier could be confirmed.

comes up here and says she believes in the theories that she sets out in her articles and is going to pursue

them, not a shot." At the White House, an official how to proceed with the nominasaid that there was a sharp division tion.

of opinion within the administra-tion about whether Ms. Guinier could still win confirmation. "Unfortunately, she's been de-

Page 3

monized to a degree that it makes our problem very complicated," the official said.

In law review articles and elsewhere, Ms. Guinier has said that although the Voting Rights Act had given blacks a chance to elect blacks at all levels of government, that had often proved insufficient. Even if blacks elect blacks. Ms. Guinier has argued, they will remain in the minority and may be outvoted and ignored by the white majority. For such cases, she has proposed a variety of voting schemes to give minorities a greater influence over legislative outcomes. She has also said that in certain circumstances black legislators should have some kind of a veto over issues affecting their constitu-

To her critics, her theorizing is grounded in a troubling and hardened "we-they" view of racial politics and an insupportable interpretation of the scope of the Voting Rights Act, which she would be in charge of enforcing if confirmed. Her supporters say her views bave been caricatured, largely by rightist groups who are looking to wound the president. Ms. Guinier spent much of last

week in courtesy calls to several senators, seeking 10 explain how she felt she had been misunder-

Senate aides said that Ms. Guinier emphasized in her meetings that ber proposed remedies would apply only in isolated situations when there was a finding that other solu-

Ms. Guinier is a close friend of the Clintons'. It is unclear what role the first lady, who is believed to be Ms. Guinier's strongest supporter, will play in deliberations on

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### **Democratic Critic of Clinton Plan Sees Possible Compromise**

By David S. Hilzenrath and Eric Pianin Washington Past Service

WASHINGTON - Senator David L. Boren of Oklahoma, the leading Democratic critic of President Bill Clinton's budget in the Senate, has made it clear that he still opposes the economic plan despite his comment over the weekend that he feit the prospects for compromise had improved greatly,

In a statement, Mr. Boren, a pivotal vote on the Senate Finance Committee, said the plan "must not include a Btu tax" on energy, that "spending cuts must be greater than tax increases" and that "runaway 'éntitlement spending must be controlled."

Mr. Boren said Tuesday he was "optimistic" that the growth of entitlement programs, which provide tion officials "were saying. 'No, we aren't going to greement could be reached — because the adminis- direct benefits, like welfare and Medicaid, the health compromise at all.'" agreement could be reached - because the administration has been moving in his direction.

Dan Webber, the senator's press secretary, said he did not "think anything has changed" as far as Mr. Boren's position was concerned.

Mr. Boren joined Senator John C. Danforth, Re-publican of Missouri, and others in calling two weeks ago for a radical revision of Mr. Clinton's economic plan. They proposed abandoning the proposed energy tax and achieving much deeper spending cuts, largely by relating Medicare health-insurance premiums for the elderly to recipients' income levels, limiting Social Security retirement inflation adjustments and capping

program for the poor,

In a TV interview Sunday, Mr. Boren said be would be willing to go along with some kind of energy tax. In what struck some lawmakers and administration officials as a sign of retreat, he said Mr. Clinton's recent actions improved the chances "by about 100 percent" that "we're going to be able to work out an agreement"

that would be in "the national interest." But a spokesman for Mr. Boren put that remark in a different perspective: "When he said the chances have improved 100 percent, he means from how dismal they were before," the spokesman said, when administra-

Based on the way Mr. Boren has been calculating the mix of tax increases and spending cuts in the Clinton budget, fulfilling Mr. Boren's conditions would require shifting more than \$50 billion from the proposed five-year tax increase to the spending-cut

column. That could be a major challenge. Within the Finance Committee, "It'd be very diffi-cult to get the 11 Democrats to agree on that," said the committee's staff chief, Lawrence O'DonnelL

Mr. Boren has considerable leverage on the Finance Committee because Democrats hold only an 11-to-9 majority there.

Mr. Clinton demonstrating bow not to hold a bowling ball during a visit to Milwaukee with Health Secretary Donna E. Shalala, right. "If she can come up here and some of the senators about it be- was an "excellent lawyer" and said crais have told the White House explain herself, convince people cause of the reservations that have she had heard nothing from the that it must withdraw the Guinier that what she wrote was just a lot of academic musing, who knows?" Mr. Biden said. "I suppose it's conceivable that she could be confirmed. If she

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• Deaths have risen to 12 in the flu-like epidemic in New Mexico. And medical experts said possible cases were reported in Utah, Kansas and North Carolina. At least 25 people have been infected and 11 have died at or near the Navaho Indian reservation straidling

Away From Politics

the New Mexico-Arizona border. • A California condor freed last year was electrocated by a power line, the second death in a program to revitalize the endangered species. The year-old female was killed by a 17,000-volt line south of the Sespe Condor Sanctuary in the mountainous Los Padres National Forest

• A lawsuit challenging voting rights to nonresident property owners was filed in the city of Salisbury, Maryland. "By granting voting rights based on property ownership alone, the Salisbury system draws an unconstitutional line between the haves and the have-nots," said an attorney for the American Civil Liberties Union. The plaintiffs noted that Salisbury property owners who actually live in Boca Raton, Florida, can vote in Salisbury elections.

• John H. Marburger, president of the State University of New York at Stony Brook, amounced that he would step down and return to teaching, ending a 13-year tenure marked by strains to maintain academic standards as state aid steadily declined. Reuters, AP, WP, NYT

. (AP)

### Longest Heart Survivor, Arthur Gay, Dies at 56

#### The Associated Press

WASHINGTON - Arthur F. Gay, 56, the longest surviving heart transplant recipient, died of cancer Monday. He had lived with the donated organ for 20 years and four months.

Mr. Gay, from Temple Hills, Maryland, had been diagnosed with cancer of the esophagus two and a half weeks ago, said his wife, Cynthia B. Gay.

Mr. Gay's heart began to deteriorate after he contracted rheumatic fever when he was 11, and by his mid-30s he was experiencing fa-tigue and shortness of breath. After receiving the transplant at the Medical College of Virginia Hospi-tals in Richmond, Virginia, on Jan. 11, 1973, he returned to work with the U.S. Postal Service.

According to the International Society for Heart and Lung Transplantation, Mr. Gay was one of only a handful of heart transplant recipients to survive 20 years or longer. He was listed in the 1993 edition of the Guinness Book of World Records as the longest surviving heart-transplant recipient.

#### Sun Ra, 79, Leader Of Surrealist Jazz Band

New York Times Service

Sun Ra, 79, a bag-band leader. pianist and surrealist of jazz, died Sunday in Birmingham, Alabama. He had been suffering from circulatory problems and a series of

Sun Ra was jazz's most theatrical strokes. band leader. A performance of his would feature soything from large drum choirs and African-style

chants to orchestral be-bop, free expressionism and swing pieces. He had singers, dancers and acrobats, and sometimes films and light shows.

He was born Herman (Sonny) Blount in Birmingham. He used a series of catch phrases and songs series of cauch phrases and songs that emphasized both his carefully constructed persona and his self-proclaimed origins on Saturn 5,000 years ago. "Mister Re, Mr. Ra," went one song. Another was called

"Space Is the Place." Sun Ra became a seminal figure in the renewal of interest in the jazz

tradition among both musicians and audiences. By releasing records on his own label, Samm, he also showed that independence was possible, even in the tough jazz world. Sun Ra's band kept its core members, including the saxophon-ists John Gilmore, Marshall Allen and Pat Patrick, and was often a haven for musicians down on their

luck. Donn B. Tatum, 80, the first nonfamily member to head Walt Dis-ney Productions, died of cancer Monday in Pacific Palisades, California\_

Marjorie Headerson Baell, 88, creator of the cartoon character Little Luhr, died Sunday in Oberlin, Ohio. She first drew Lulu, the eiri who outwitted neighborhood boys, in 1934 for the Saturday Evening Post. Lula became a subject of greeting cards, dolls, games and coloring books.

Gonzalo Barrios, 90, a founder of Venezuela's Democratic Action party, died of respiratory problems Sunday in Caracas. The Jeading Hotels of the World

**U.S. Solicits** Medical Complaints By Marlene Cimons

Los Angeles Times Service WASHINGTON - The Food and Drug Administration has announced a major overhaul of a program that asks physicians and oth-er health professionals to report adverse reactions or deaths linked to drugs, medical devices and other products.

Many past medical disasters could have been prevented or less-ened if the health community had been more vigilant about alcring the agency, it said. As an example, it cited the problems associated with silicone gel breast implants, which had been on the market for more than 30 years before scattered reports of problems drew the agency's attention. Only recently have they been taken off the market.

Called MEDwatch, the program is supported by an unusual coali-tion of medical groups, including the American Medical Association and the Public Citizen Health Research Group. "What this is about is trying to

change the culture of medicine so that reporting products that cause harm becomes a part of it," the agency's commissioner, David A. Kessler, said. "Right now, the average physician doesn't even know there's a system in place for reporting. This has to change."

Doctors, nurses, dentists and others are "the first to know when a drug or medical device does not perform as it should," he said. "The sooner they report it" the faster the agency can "take corrective ac-tion."

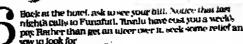


How to make an call without Sprint Express.

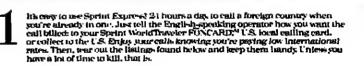
### How to make an international international call with Sprint Express.

Get your hands on some of the local currency. But be aware the large blips word fit in your tiny American wallet. Get some change to use in that interesting location about eresting looking phone





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Certain restrictions apply where country to country calling is available. Listing subject to change. For current numbers, customer service or additional numbers call 1-800-877-1902 while in the U.S., or the Sprint Express Access Number of the country you're in.

Bold denotes country to country calling availability.

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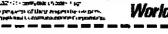
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### **UN Civilian Aide** Warns on Growing **Danger in Kosovo**

ethnic groups.

return to the lurid caricature of the

Wild West of the American 1280s,"

**BELGRADE** — The deputy head of UN forces in the er Yugoslavia said Wednesday that ethnic

Page 4

strife in the Kosovo region of southern Serbia and in Croatia was potentially more "dangerous" than the current fighting in Bosnia. potential danger." Cedric Thornberry, the civilian official in charge of more than 25,000 UN personnel stationed throughout what used to be repub-

lics of Yugoslavia, said that the conflict in Bosnia was "a confusing image of general mayhem with the danger of dissent into anarchy in many areas."

**Casualty Toll Hits** 500 in UN Forces In the Balkans

BELGRADE — The casualty toll among the United Nations peacekeeping forces in former Yu-goslavia has reached 500, including 42 deaths, a UN official said Wednesday.

That amounts to more than one casualty a day for the 25,000-member multinational contingent in Croatia, Bosnia and Macedonia in the 450 days since its first members

arrived in the region. "Yesterday, with the wounding of three of our French soldiers at Mr. Thornberry said. Sarajevo airport, we arrived at the unhappy figure of 500 casualties since this operation began, of whom 42 have been fatal," said Cedric Thornberry, deputy chief of the peacekeeping forces. The fig-ures do not include UN and other complicated "because both sides aid workers, many of whom have are deeply suspicious." - JOHN DARNTON also been killed and wounded in the fighting in former Yugoslavia.

#### **SERBS:** Pressure on Milosevic leased a statement asserting that

**Continued** from Page 1

ened by the events. If anything, in removing Mr. Cosie, he proved his the Draskovics' "lives are in danger because of serious injuries." "We have information that they political muscle. are literally fighting for their lives,"

On Tuesday, a vote of no confithe statement said, adding that no dence in Mr. Cosie was rushed one had been allowed to visit them. through parliament. supported by But mystery about Mr. Draskothe two main parties. Mr. Milosovie's condition deepened when vic's Socialists and the ultranationstate television broadcast an interalist Serbian Radical Party. Mr. view with a doctor who said he had Cosic, 72, an intellectual whose natreated the opposition leader at an emergency elinic and that his tionalistic views were less extreme than those of some of his oppowounds were superficial. nents, had for months been a target of ultranationalists grouped around Vojislaw Seselj, a Bosnian Mr. Draskovic can be detained for three days without being for-mally charged. A police statement

Serb. Meanwhile on Wednesday, six

issued Wednesday said that criminal charges would be brought small opposition parties rallied around Vuk Draskovic, the leader against him. The police allege that of the Serbian Renewal Movement, Mr. Draskovic led an attack by protesters on the parliament ho was picked up by the police at his party headquarters Wednesday The protest began when news morning. Several dozen other party leaders; including Mr. Draskovic's wife, Danica, were also detained. spread that a member of the Serbi-an Radical Party had struck a member of Mr. Draskovic's party

Spokesmen for the party assert-in a corridor of the partiament that Mr. Draskovic had been building after a heated debate on



vilian areas with great gusto." With gangs and eriminals roaming Bosnian Muslims, led by a policeman, using wrecked cars as cover from Serbian snipers as they made their way through a sector of the Sarajevo suburb of Debrinja. about, the lawlessness suggested "a

### Bosnia Reports 'Inferno' as Serbs Attack Enclave

There are two initiatives under way in Croatia, one to implement a Compiled by Our Staff From Dispatches UN resolution calling for Croatian SARAJEVO, Bosnia-Herzegovina - Bostroops to move back to a previous nian Serbian artillery bammered the Muslim enclave of Gorazde on Wednesday, as confrontation line and for Serbs to put their heavy arms in storage and ground troops were reported to have overrun another to simply secure an interim two villages on the outskirts of the town. cease-fire. Both negotiations were

"A real inferno is happening in the parts of the Gorazde area," Sarajevo radio reported. "The situation is getting worse by the bour. The aggressor has brought in fresh forces." According to the radio. Serbian ground

forces stormed Ustipraca and Mededa on the approaches to Gorazde, burning both vilages to the ground. United Nations officials confirmed Bosnian government reports of a fierce assault on Gorazde, one of the last major Muslim en-

claves in Bosnia-Herzegovina. The offensive, in its fifth day, seemed aimed at expanding Serb-held territory as the world vacillates on ways of ending the carnage. The radio said that survivors were

By William Drozdiak

Washington Post Service

court ruled Wednesday that a war-time Nazi collaborator. Paul Tou-

vier, should stand trial for crimes

against humanity in the execution

during the German occupation.

seven Jewish hostages in 1944

The decision would make Mr.

Touvier, 78, a former police intelli-

gence officer under France's war-

time Vichy regime, the first French-

for crimes

PARIS - A French appeals

hlaming Washington for Western reluctance to impose peace by force, calling the region 'Clinton's graveyard."

Gorazde and five other Muslim-held regions have been declared safe areas by the United Nations, under a plan aimed at protecting civilians while the international community agonizes over how to end the war.

percent of the republie's territory, seem to be coast. simply ignoring the "safe havens" concept. Besides the fighting in Gorazde, Serbian gunners on Sunday pounded Sarajevo, an-other designated safe area. Serbian mortar hlasts Tuesday killed 15 people watching or

playing soccer in a Sarajevo suburb. Sarajevo radio reported that fresh Serbian forces had been sent into the battle for Gorazde, home to 70,000 residents and refugees, Forty-one villages had been burned in recent days. "Gorazde looks more and more like a mass grave," said the broadcast.

In a related development, Italy ordered a taken the lives of five aid workers in the last naval alert in the Adriatic on Wednesday, few days.

and state television said that a Yugoslav patrol boat had fired on an ftalian fishing vessel, killing a crew member and wounding another. A television news report said the patrol boat had forced the fishing vessel into a military harbor after the attack "at the edge The Bosnian Serbs, who hold more than 70 of international waters" off the Montenegrin

The Defense Ministry said the Italian Navy was still trying to determine where the incident had occurred and what had taken place. The ministry confirmed that an Italian had died, but gave no details about a clash, which would be worst at sea between the two countries since the start of the Yugoslav conflict.

The United Nations said Wednesday it would continue supplying relief aid to Bos-nia despite a 24-hour suspension of the airlift to Sarajevo and attacks on convoys that have

mitic laws.

French radio.

All the countries involved in humanitarian aid flights will decide in Sarajevo on Thurs-day when to resume the flights, which were suspended Wednesday after two French legionnaires were seriously wounded by sniper fire at Sarajevo airport overnight.

The killings of three Italian volunteers in central Bosnia on Saturday and two Danish convoy drivers near the northern town of Maglaj on Tuesday provoked widespread anger from Western governments and calls to strengthen protection for UN aid convoys. The Italian government urged the UN secretary-general and the Security Council on Wednesday to authorize appropriate military protection for civilian aid convoys in the former Yugoslavia, and both Italy and Denmark said that the UN peacekeeping contin-

(Reuters, AP, AFP)

French Court Opens Way to Try Vichy Collaborator down by a panel of three judges, prompted an outcry from historithe initiative in imposing anti-Se-

nal intent" should nullify charges of crimes against humanity,

Serge Klarsfeld, a Nazi hunter, They also contend he was a relavelcomed the decision. tively insignificant official who is French German, but open to all "It's a good thing that after 20 being forced to serve as a scapegoat while more senior figures escape.) Boan and Paris as the foundation Two other cases involving war of the defense entry. crimes have been stalled in the Both appealed to Britain to rati-courts for a decade. They include fy the Maastricht treaty on politiyears of stalling in the courts," he said, "Touvier will have to answer for his crimes in a criminal court." courts for a decade. They include "This is not a victory, but rather the recognition of his responsibility and his guilt, Mr. Klarsfeld said on charges against René Bousquet, the "cal, coonomic and monetary union head of national police during the as soon as possible. war, and Maurice Papon, who was On trade. Mr. Kohl endorsed war, and Maurice Papon, who was

a top law enforcement figure in the France's call for General Agree-

EC countries and is considered by

### And Kohl In Accord On Boenia

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Compiled by Our Staff From Deputcher BEAUNE, France - The leaders of France and Germany reached agreement Wednesday on settling a dispute over the crisis in Bosnia and called for a new impulse for European Community integration once Britain ratifies the Treaty on Enropean Union.

Ending a two-day summit meeting in the French wine-producing center of Beaune, President Francois Mitterrand and Chancellor Helmut Kohl said in a statement that the Vance-Owen peace plan was the sole valid solution to the

war in Bosnia-Herzegovina. Playing down differences over the five-nation Washington "action plan" of last month on the former Yugoslavia, they said the establishrugostavia, they said the estatosh-ment of safe areas for Bossian Muslims was only a first step to enforcing the plan drafted by the two mediators, Lord Owen and Cyrus R. Vance.

The statement stressed that they would not accept facts created by force nor lift sanctions on Sertia until Bosnian Serbian troops withdrew from conquered areas.

Mr. Kohl said the most important point for Germany was a phrase saying a settlement must guarantee the territorial integrity and sovereignty of Bosnia-Herze-

govina." Germany was irked at being left out of the Washington meeting of U.S., Russian, French, British and Spanisb foreign ministers, and raised "critical questions" about the accord.

Aides quoted Defense Minister Volker Rühe as saying the Washington declaration reflected a "morally catastrophic" attitude toward Serbian territorial gains and only pledged protection for UN peacekeepers in Bosnia.

Mr. Mitterrand acknowledged there were still points of discord with Bonn but said they had estab-lished many points in common.

The statement mentioned the Washington accord only in a subphrase, noting it had largely adopted European Community ideas aimed at a gradual implementation of the Vance-Owen plan. In addition, a joint declaration reaffirmed the two countries' backing for a "European defense and security entity" in the EC as a "contribution to the European pil-lar" of NATO and welcomed Belgium's decision to start consulta-tions on joining a joint military force, the European Corps. "The borps is so far exclusively

arian

handcuffed and then beaten by the police in the elevator of the party building, outside on the sidewalk, in the police car and at police headquarters. They said his wounds, and those suffered by his wife, were serious and required surgery. Late Wednesday the party re-

debate on tO Mr. Cosic's removal. For several hours the demonstrators, number-ing from 3,000 to 4,000, battled police with rocks under a torrent of tear gas and rubber bullets.

In all, 121 people were detained. Among the 32 persons brought to the hospital, 16 were policemen.

against humanity. The case is considered a key test acknowledge that French citizens

took part in acts of genocide against Jews. Mr. Touvier is charged with se-

death in absentia. But the appeals court in Verof whether France is prepared to sailles said the trial could proceed overcome its official reluctance to on the charge of choosing the executed hostages because this constituted a crime against humanity, for

lecting Jewish hostages who were then murdered by the Gestapo in retaliation for the killing of a high

Vichy official hy French resistance

He was arrested in Nice in 1989

A lower court dismissed six other

charges of war crimes against Mr. Touvier last year, declaring that the statute of limitations had lapsed.

During his years on the run, Mr.

wier was twice sentenced

after 40 years in hiding, at times in

Roman Catholic monasteries.

fighters.

which there is no time limit. The earlier decision, handed

Mr. Touvier is suffering prostate cancer, and many still beconvicted of crimes against humanity in 1987 and died in prison four lieve that his health or procedural years later.

The Barhie trial and earlier research by historians demonstrated year, as scheduled. that French collaboration with the

cach year.

ans that the French judicial estab-

lishment was seeking to perpetuate a whitewash of the era of French

complicity with the Nazis. More than 76,000 Jews, included ing 11,000 children, were rounded up and deported to concentration

camps by the French police. Only

Mr. Touvier worked closely with

Klaus Barbie, the SS officer known

2.500 survived.

problems will prevent his trial from taking place before the end of the

His lawyers say they intend to

Bordeaux region

Both men have been accused of coordinating most of the deporta-tions of French Jews from 1942 to 1944. They went on to successful careers in business and industry. Nazis was far from passive and appeal the case to a higher court, Both are now 83, so it is doubtful that, in fact, the Vichy regime took claiming that an "absence of crimi-

ment on Tanffs and Trade talks to be conducted globally and not single out agriculture.

Both Mr. Kohl and Prime Minister Edouard Balladur of France hailed an EC agriculture ministers' agreement last week increasing compensation for farm land taken out of production and raising France's milk quota as steps to case a GATT deal. (Reuters, AFP)

### GERMANY: A Lone Arsonist and His 'Deep Hatred'

nite limits" to what the government

Turks in Solingen.

nvestigators said.

Continued from Page 1 their terrible deed on the spur of the moment and then go and carry it out."

Alexander von Stahl, the chief federal prosecutor, said Mr. Riha had originally told investigators that he set the fire with four other youths. But late Tuesday he retract-ed that statement, which led the police to halt their search for the four, Mr. von Stahl added.

An attorney for Mr. Riha told German reporters on Wednesday night that the youth now says two tothers were involved in the attack. drunken evening. An investigator in Düsseldorf

said Mr. Riha had been setting fires since he was g years old and had come to police attention in forestfire cases as well as in urban crimes. Bonn officials said the youth had could achieve.

> On June 21st, the IHT will publish a Special Report on

# Mergers & Acquisitions

Among the topics to be covered are:

- Consolidation in the American banking industry
- Diversification through takeovers
- Outlook for M & A in Europe's Single Market
- Comeback of the junk bond market
- Takeovers and mergers in the airline industry

For advertising information, please contact Juanita Caspari in Paris at: (33-1) 46 37 93 76.

### Herald Eribune.

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been known to local police for sev-"Absolute protection does not exist," he said, "either for Germans eral years as a soccer hooligan who has participated in the beatings of or foreigners.

Despite the highly publicized po-The police took Mr. Riha's lice crackdown on neo-Nazi orgamother from her Solingen bome on nizations around Germany last au-Wednesday night to protect her tumn, even the organized far right against threatened revenge attacks, is once again brazenly defying government bans.

Frustrated politicians and police The National Front, the largest officers say it is impossible to preneo-Nazi group banned after the vent the attacks of free-lance terviolence last year, has resumed acrorists, which are neither choreonvity as the Social-Revolutionary graphed by organized groups nor Workers Front. The group, based in the eastern city of Cottbus, planned before the violens end of a enly calls itself a successor to the A government spokesman. Diet-National Front, even though the Bonn government forhade the er Vogel, warned against expecting the state to halt attacks against forgroup to reorganize. eigners. He said there were "defi-

According to a cupy of the magazine obtained by the Berliner Zei-tung daily, neo-Nazis are being instructed to conduct attacks "correctly, with clear goals and plans." Potential terrorists are told to keep their attack forces to a minimum, and to carry gloves, "storm belmets," coins for telephone calls, and a lawyer's tele-phone number.

By reaching out to their anonymous readers, publications such as Angriff hope to spread neo-Nazi terror even as their own groups remain small enough to avoid much attention from law enforcement officials.

Only 4 percent of rightist ex-

tremist crimes committed in 1991 ROME — A potentially deadly were performed hy members of car bomh was found 100 meters tremist crimes committed in 1991 radical organizations, according to a new study in the journal Deutschthe country's leaders celebrated the landarchiv

capture of another top Mafia fugi-The realization that such attacks tive in Sicily. are as likely to come from the The police removed a box conneighbor's teenage son as from one taining explosive chemicals and a of the country's tiny far-right par- detonator from a small Fiat after it ties has unleashed a storm of socio- had been spotted on the back seat

logical speculation on the roots of Germany's problem. The bomb "could have had cata-Sociologists, psychologists and strophie effects if it had gone off," political scientists filled the air- said Elveno Pastorelli, director of waves with talk of deficits in the Italy's civil protection agency. German political culture, educa-He told RAI television that the tion system and parenting meth- device was similar to the one set off ods. Most analysts saw German in Florence last Thursday that reunification and its resulting eco- killed five people and severely nomic and social upheaval as dam- damaged the Uffizi Gallery and its

aging to self-confidence and to the priceless art collection. reputation of role models, and felt The Fiat spotted Wednesday, that many youths had thus been said to have been stolen, was pushed to seek comfort and compa-ny in extremist circles. parked off Rome's central Via Del Corso, between Parliament and the ny in extremist circles.

### **EUROPEAN** TOPICS

#### For Some Rolling Livestock,

#### **Open Borders Are Harmful**

Europe's new open borders have mean new hardship for livestock. Until the end of last year, trucks carrying pigs, horses, sheep or cows were stopped at European Commu-nity borders, where the animals' welfare was. at least in theory, checked on. Now truckers can drive unhindered for days, and some do -40, 50, 60 hours or more, sometimes without watering or feeding the animals they

EC guidelines call for animals to receive water at least every 24 hours, to be given sufficient space during transport, and to be checked by veterinarians both on departure and arrival. But enforcement varies considerably between countries, reports Die Zeit of Hamburg

Animal protection groups have lohhied for stricter regulations, which have been supported by the governments of Britain, Germany, the Netherlands and Denmark. But France, ftaly and Spain have generally resisted any

Meanwhile, long-haul transport is often

in Piazza Venezia.

through binoculars.

ence explosion.

public

torture for the millions of animals shipped As an example, shippers expect to lose up to 20 percent of the swine they transport, says Wolfgang Apel of the German Animal Protection Association. Last year, that would have meant the death by thirst or starvation

of 1.8 million animals. **Around Europe** 

The GUM department store, a Moscow landmark, is celebrating its 100th birthday with music and entertainment. And in a throwback to the past, colorful market stalls are being set up on adjoining Red Square. For centuries, the site was covered with open-air stalls. But the wooden structures tended to catch fire, especially in winter. Finally, in 1893, what was Europe's largest department store opened its doors. The building — a series of galleries linked by little bridges and covered by a glass roof — be-came a favored destination for shoppers. That changed with the f9f7 revolution.

GUM's shops were first nationalized, then closed in favor of office space. With Stalin's death, GUM returned to its original vocation, but the old glitz was gone. Stores were poorly stocked, and grim-faced

militiamen enforced the no-smoking rule. Then in 1989 the circle was closed: GUM became one of the first joint-stock companies in the collapsing Soviet empire, and foreign shops began to move in.

Despite their high prices, boutiques from Christian Dior to Samsonite are luring thousands of shoppers. The shops with stalls on Red Square this week will give 75 percent of their proceeds to the renovation of the GUM building, expected to cost \$200 million.

In recent years, the village of Nevoy in central France has been overwheimed by an annual assembly of Gypsies from all over Europe — about 30,000 this year. What makes this unusual is that the visitors are Pentecostalists, not followers of more traditional Gypsy belief. The community is said to trace its roots to 1949, when a young Gypsy boy with thereculosis made a surprising re-covery after a Pentecostal pastor prayed for him. An umbrella group now has 100 prayer centers in France and owns f30 hectares (320 acres) near Nevoy, complete with a big-top tent that can hold 7,000 people.

Most of the Gypsies are merchants and artisans and make comfortable livings. But when their cars and trailers begin to line the roads near Nevoy, they sometimes encounter problems with resentful locals, like the barkeeper at a botel in nearby Gien who refused to serve a group of Gypsies until one pulled out a 500-franc bill — the cost of a night's lodging.

Brian Knowlton

#### **COMMAND: Military Might Continued from Page 1** other than with any national civil-

ian government, and they are looking for preservation of privilege and power

The diplomat warned that the "unequal competition" between the military and the private sector was the "biggest threat to free, open-market policies" because the military would be unwilling to tolcrate competition in the industries it controlled,

As Central Americans struggle to curtail the swollen budgets and political turf of their military estabhishments, many accuse the United States of tolerating human-rights abuses and economic corruption in the region's armies throughout the wars of the 1980s.

Even U.S. officials say that their efforts to help armies fight insur-gencies sometimes conflicted with their attempts to promote good government. "What we were trying to do was extremely difficult," said Elliott Abrams, who led the Reagan administration's Central America policy. "We were trying to strengthen the military as an institution and at the same time strengthen civilian control of the government. It was quite a neat trick, but I think we had some suc-CESS.

Still, the unbalance of power perpetuated by U.S. policy is clearly evident in Honduras, which during the long U.S.-backed war against Nicaragua's' Sandinista government earned the ironic nickname 'USS Honduras" among Latin politicians, journalists and diplomats. Honduras served as a logistical base for the contras, who were fighting the Sandinistas, and American officials acknowledge that aid was handed out in Tegocigaips with few strings attached .

"Everything that was being done here was being done to defeat Marxist-Leninism," said Alfredo Landaverde, a Christian Democratic congressman. "There was comption in everything and the U.S. had to accept it because it was being done by their allies in the

APYIcol ZD.

popular Trevi Fountain, it could bave caused extensive injuries to tourists, he said.

Ciampi, whose office adjoins Paran intimidation against our work." Both the Florence device and andemocracy and peace," the streets other car bomb that caused several were cleared and a small robot on injuries when it exploded in Rome wheels began breaking into the on May 14 have been officially laid. Fiat. Officers watched its progress

Earlier Wednesday, Italian lead-Investigators said they estimated ers praised law enforcement offithe explosive mixture would have had the force of about 20 kilograms against the Mafia with the arrest of (44 pounds) of dynamite, a tenth of Giuseppe Pulvirenti, 63.

the amount involved in the Flor-"It was meant to do much more at a house near Catania, Sicily, afthan just make a point, though," ter 11 years on the run. The police tive since 1982, when the first of a said Rome's carabinieri chief, say he was the Mafia's top leader in series of warrants for muder and Franco Mojiola, "It was a proper eastern Sicily

Interior Minister Nicola Mancino, jubilant, said he believed more arrests from the list of 24

Mafia fugitives could come soon. The seizure of Mr. Pulvirenti was the third major police success against organized crime this year.

ed boss of bosses, was captured in Sicily after 23 years in hiding. The second was two weeks ago

The first came in January when Salvatore (Toto) Riina, the suspect-

when his suspected deputy. Bene-

detto Santapaola, was detained. The police said Mr. Pulvirenti was wearing a so-called "ring of the 12 bosses" when he was arrested Mafia defectors have described the

rings with their 12 small diamonds as badges of rank worn by the organization's leaders. Mr. Polvirenti had been a fugi-

conspiracy was issued against him.

The second s

Prime Minister Carlo Azegito Shortly after Mr. Scalfaro deliament, said of new bomb: "It is clared to diplomats and armed forces chiefs that "Italy has chosen

to the Mafia.

cials for scoring another coup

He was seized in an early morning raid on an underground bunker

Memorial to the Unknown Soldier bomb that would have gone off at the signal." At the memorial, President Os-Parked near the entrance to the car Luigi Scalfaro had earlier led celebrations to mark the 47th anniversary of the founding of the re-





**HEALTH / SCIENCE** 

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### And Kohi In Accord **Medical Movies:** On Bost Watching the Brain at Work Fast Imaging Sheds Light On Thoughts and Dreams

#### By Sandra Blakeslee New York Times Service

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EW YORK - Using souped up versions of conventional brain imaging machines, scienstists can now peer into the workmovies of changes that occur as the mind thinks, talks, listens, dreams and imagines.

At the handful of centers where the technique is being developed. researchers are borrowing the machines at night and on weekends when patients do not need them and, like children in a toy store, are exploring one another's brains with unbridled glee.

This is the wonder technique we've all been waiting for," said Dr. Hans Breiter, a psychiatrist and postdoctoral fellow at Massachusetts General Hospital in Boston, where the technique was first dem-onstrated. "At last we can see inside the buman brain."

"It is the most exciting thing to happen in the realm of cognitive neuroscience in my lifetime," said Dr. Gregory McCarthy, an associate professor of neurosurgery at the same hospital.

"We have, in a single afternoon, been able to replicate in humans what took 20 years to do in nonhuman primates," said Dr. Walter Schneider, a psychologist who is using the technique to map human vision at the University of Pitts-

burgh. "This will do for neuroscience what the discovery of the genetic code did for molecular biology," remarked Dr. Kamil Urgubil, director of the Center for Magnetic Resonance Research at the University of Minnesota School of Medicine in Minneapolis,

The tool making it all possible is called functional magnetic reso-nance imaging, or fast MRI. Con-ventional MRI machines employ strong magnets and radio waves to make sectional images of the brain's anatomy. Most functional MRI machines are clinical machines that have been fitted with special hardware to speed the imaging process and advanced computer programs

that can turn the static images into movies. A few fast MRI machines employ much higher magnetic fields and are used only for research.

and the second second

The concept was pioneered by Sir Peter Mansfield of Nottingham, England, further developed by Dr. Sciji Ogawa at Bell Laboratories in Murray Hill, New Jersey, and first demonstrated in Angust 1991 by Dr. Kenneth Kwong of Massachu-setts General Hospital.

Fast MRI exploits the fact that activated hrain cells use more oxygen as fuel than cells at rest. When a network of cells is called upon to carry out a task, like recognizing a face or imagining a picture, those cells release a chemical that summons oxygenated blood from tiny arteries in the brain. As the blood gives up its oxygen, it moves past the brain cells to hook up with iny veins that will carry it back to the lungs. The MRI machine is able to detect the motion of this blood flow because deoxygenated blood carnies a faint magnetic signal distinct from oxygenaied blood.

The fast MRI machine locates these faint signals and, through computer enhancement techniques, produces movies of the activated brain networks, Dr. Schneider said. "In half a day we take in a gigabyte of data," he added. "This technique is not for the computationally fainthearted."

At the National Institutes of **RESEARCH** team at Health in Bethesda, Maryland, re-Yale University has one searchers are exploring the silent generation of words. Subjects are of the first published pa-pers on these experitold a letter of the alphabet and ments, which appears in Proceedasked to think for 30 seconds of as ings of the National Academy of many words that start with that Sciences. It is about spoken lanletter as they can, said Dr. Robert Turner, a visiting scholar from the University of London, "It's surguage in the brain and confirms results from other imaging techniques,

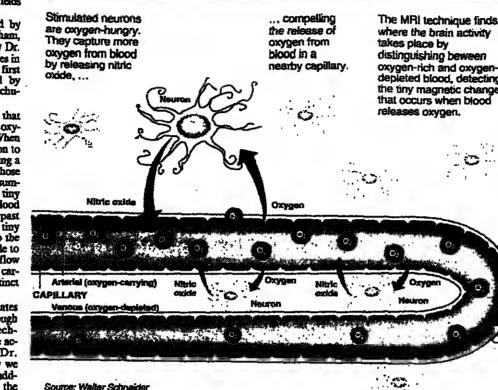
prising how many different areas light up in different people," Dr. A baseline image is taken of a subject lying passively in the ma-chine, said Dr. Robert G. Shulman, Turner said. Dr. Schneider's group is cona professor of molecular biophysics firming decades of research carried and biochemistry at Yale. Then reout oo monkeys to understand human vision. The visual cortex of searchers say a noun and ask the subject to speak the first verb that pops into his mind. The region for primates, he said, is laid out in columns about one millimeter generating spoken verbs is in the left frontal cortex, in back of the wide. Each strip of tissue is composed of thousands of neurons that left cycball, deep down, Dr. Shulspecialize in separate visual functions, like seeing color, motion, diman said.

the Living **Human Brain** Using computers to Using computers to enhance the magnetic resonance imaging (MRI) technique, researchers recently watched patches of neurons light up in response to different visual patterns, shown schematically at right. Areas that respond to moving dots

**A Picture** 

Window Into

#### CAPTURING OXYGEN'S FOOTPRINTS



where the brain activity distinguishing beween oxygen-rich and oxygen depleted blood, detecting the tiny magnetic change that occurs when blood

Areas that respond

to colored stripes

nothing special about it - nothing to particularly distinguish u from all the other objects or systems or creatures or intervals of time in its class. Theorists call this assumption the "Copernican principle," tefer-ring to the Polish astronomer Copernicus, who concluded that the Earth was not at the center of the solar system (or universe), and therefore did not 0

occupy any "special" place. Based on this idea, Dr. Gott predicted that intelligent human beings would probably exist on Earth a maximum of 7.8 million years, a minimum of 5,128 years, or somewhere in

between. This calculation, he said, requires no knowledge of how or why the race might end, and is based solely on the fact that Homo sapiens first appeared on Earth about 200.000 years ago.

By Malcolm W. Browne

Yes York Times Service

the universe as a whole will continue to exist? A

Princeton University astrophysicis) has concluded

that these and many other predictions are not only possible, but can be made with 95 percent reliability.

As he described his hypothesis in the British

ournal Nature, the scientist, Dr. J. Richard Gott

3d, proposed that the longevity of things can be

estimated remarkably well from their histories. All

that is needed to calculate roughly how long some-

thing is likely to last is to assume that there is

EW YORK --- Is it possible, using statis-

tics alone, to predict how long space

exploration, the Catholic Church, the Miss America contest, the human race or

The prediction, he said, is in good agreement with the life spans of many comparable species, including Homo erectus, an ancestor of modern man, which lasted about 1.8 million years before becoming extinct. Predictions of this kind are a statistical way of saying that the longer something has been around, the longer it is likely to survive in the future. Given the probability that Homo sapiens has a life span of a few million years, of which 200.000 have already passed. Dr. Gott suggests making the best possible use of the time remaining. For one thing, be believes people should be preparing to seek habitats elsewhere in the galaxy while they still have a chance.

Knowing only that the manned space program has existed for 32 years, he says, one can calculate, using the Copernican principle, that the space program is 95 percent likely to continue for a maximum of 1,250 years, or a minimum of 10 months. If that is the case, people have very little time to begin colonizing the galaxy and establish-ing civilizations on other habitable planets before the manned space program ends, for whatever reason. Having lost the chance to colonize the galaxy, bumans would be marooned on Earth until

their inevitable extinction. Dr. Gott considers it unlikely that bumans - or any other civilization -- will colonize a galaxy in 1,250 years or less. This, he says, could account for the fact that there is no evidence of colonization anywhere in the galaxy. His assumption is that there is nothing special about the life span of the Earth's manned space program. Therefore, he reasons, the manned space programs of any other

civilizations would probably have about the same longevity as mankind's, likewise insufficient to colonize the galaxy.

"A lot of people say there's no need for a manned space program, because we can learn just as much by sending out interstellar robots." Dr. Gott said. "But this ignores the desire hy the human race to survive. The Earth is a pretty dangerous place. If we hope to survive in the long term, it would make sense to start colonizing other habitable planets. We'll never do that unless we push forward with a manned space program, and our opportunity may not last very much longer."

Would emigrating to another planet set back the clock for the human race so that it could start anew and survive another couple of million years?

"That's a question we can't answer from this vantage point on the Earth today," Dr. Gott says. because it hasn't happened yet, it has no past and. therefore, we cannot calculate its future." The mathematics used in

these calculations assumes that the life span of anything, or Is it possible to predict how long the Miss America contest will continue?

The Limits of Existence

Just Assume We're Nothing Special

group of things, can be repre-sented by 40 equal intervals of time, each representing 2.5 per-cent of the total life span. If the objects or creatures or systems encompassed by their respective life spans are randomly distrib-uted, the chances are 39 to 1

against any individual being in the earliest 2.5 percent of the life span, and equally against being in the last 2.5 percent

"Looking at the time line of the human race," Dr. Gott said, "all you know is that you're located somewhere after its beginning and somewhere before the end.

"We're doing this calculation at the 95 percent confidence level, so that means that it's 95 percent likely that you're in the middle 95 percent of the life span of the buman race, not in the first 2.5 percent or the last 2.5 percent. Your particular 2.5 percent is one-40th of the total longevity, so if you're at the beginning of that middle period, you have one-40th of the Homo sapiens life span behind you and 39-40ths to go. But if you happen to be in the last 2.5 percent, you only have one-40th to go and the future

is only one-39th as long as the past." Dr. Gott applied the resulting formula to predict-ing the probable lifetime of The New York Times. Founded in 1851, The Times is 142 years old. Divided by 39, this number yields 3.6 years as the 95 percent probable minimum period The Times is likely to continue publication. At the other end of the estimate, 142 years multiplied by 39 is 5.538 years, the oewspaper's probable maximum life span, "The reason the Copernican principle works," Dr. Gott said, "is that of all the places for intelli-

gent observers to be, there are many nonsoccial places and only a few special places. We are not likely to be in one of them."

One is the fact that no signals have been received from intelligent civilizations from any nearby stars; the odds would be enormously against the existence of nearby civilizations, according to Gott's statistics, "People are always subject to wishful thinking. But if we look out into the universe, and consider the fact that we're still sitting on our home planet and likely to remain here until our species ends, it's rather humbling,"

the visual world. Fast MRL Dr. Schneider said, can distinguish cell groups one millimeter apart and is ideally suited to mapping vision in the human brain.

So far, he said, the areas for detecting fine lines are identical in monkeys and humans, but the regions for seeing motion vary somewhat. Experiments bring surprises, Dr. Schneider said. In one, subjects wore special glasses that split their visual fields so one eye would see only half its usual input. "I was getting data on one person and it looked like his brain was upside down," he said. "I checked and

rechecked the numbers, wondering what the heck was going on. Then f This work is just getting under way, found out he had put the glasses on wrong, so that his visual field was as is research on the effects of addicflipped upside down. I didn't know tive drugs in the brain.

John Shaver The New York Texas agonal lines and other features of it at the time, but just by looking at this brain I could tell he was seeing

upside down. The new technique will find immediate applications in medicine, Dr. McCarthy said. For example, patients undergoing surgery for intractable epilepsy must oow submit to a highly invasive brain mapping procedure using implanted elecirodes - done to spare critical brain areas from the surgeon's knife. Fast MRI can do the same

much more simply. But it is in psychiatry where the more fascinating challenges lie. Dr. Breiter and other psychiatrists plan to study patients suffering from schizophrenia and dementia to trace their altered brain circuits.

# **Ovarian Cancer: The Search for a Cheap, Reliable Test**

#### By Jane E. Brody New York Times Service

EW YORK - Of all the discases that have failed to yield to the war on cancer, one of the most frustrating to researchers, clinicians and patients is ovarian cancer. Despite new treatments that prolong life, in the last three decades there has been little improvement in longterm survival. Early, curable ovarian cancer produces no symptoms, and three-fourths of cases are not diag-nosed until the cancer has spread beyond the ovarian capsule.

Once the disease has advanced beyond the overy, fewer than 10 percent of women are cared. But if it is detected and treated early, 90 percent survive, a fact that has prompted a frantic search for costeffective ways to screen women for early signs. The death in 1989 of the 42-year-old comedian Gilda Radner from ovarian cancer produced an outpouring of concern about the disease.

To date, there are no ideal screening tools. Nor is there agree meot about who should be screened. If the existing methods first-degree relatives are all were applied to all women over 45. the risk jumps to 50 percent.

billion and tens of thousands of women without cancer would undergo needless surgery because of suspicious test results. Meanwhile, gynecological oncol-ists are zerome in on a bost of grandmother; her mother died of

the annual cost woold exceed \$14

ogists are zeroing in on a bost of factors that can influence a woman's risk. These factors are helping them decide which women warrant close surveillance with imperfect tools. Although ovarian cancer strikes

only one woman in 70, its high fatality rate has given it an impor-tance beyond sheer numbers. This year, the American Cancer Society estimates, 22,000 new cases of ovarian cancer will be diagnosed in the United States and 13,300 wom-en will die of the disease. It is the leading cause of death from gynecological cancers and the fourth leading cause of cancer deaths in women, after cancers of the hung, breast and colon. It most common-

ly strikes women from 40 to 70. The biggest risk factor for ovarian cancer is heredity. If a blood relative, especially a first-degree relative (mother, sister or daughter), has had it, the rate increases fivefold, to a lifetime tisk of 7 percent. If two first-degree relatives are affected,

learning too late that three and possibly four of her relatives had it; a maternal aunt, cousin and second

breast cancer. In 1981, Dr. M. Steven Piver, a gynecological oncologist at Roswell Park Cancer Institute in Buffalo, New York, began a registry of wom-en with familial ovarian cancer. By 1991 it included 820 families and 1,946 cases of ovarian cancer.

R. Piver found that in some families a strong susceptibility seems to be

woman by her mother. Other studies suggest transmission can also occur through a woman's father. Each of these factors approxi-

mately doubles the average wom-an's risk: never having had a baby, having used talcum powder on the perineal area for many years, being infertile (and perhaps having taken fertility drugs) and having had breast cancer. A diet high in meat and animal fats also plays a role. In Japan, as daily fat consumption increased from 10.6 grams to a still-

Ms. Radner did not know that low 84.5 grams, incidence of the exam is done using a vaginal probe ovarian cancer ran in her family, cancer nearly doubled. Dr. Piver currently recommends and shows ovarian blood flow. Certain factors are also protec-

tive. In premenopausal women, especially protective is anything that reduces the number of months a woman ovulates or anything that might disrupt hormonal stimulation or blood flow to the ovaries. Thus, risk is reduced in women who are more expensive and hard to get. vic mass.

have been pregnant, who took oral contraceptives, who nursed babies, who had hysterectomics (even if their ovaries were not removed) or who underwent tubal sterilization. While having both ovaries removed does reduce risk, it is not fully pro-

tective, since this cancer can arise in other pelvic tissues.

Although every woman of child-bearing age and beyond should have an annual pelvic examination, it is not nearly sensitive enough to detect small ovarian tumors. Ultrasound is far more sensitive, but it cannot distinguish a cancer from a harmless cyst. Its newest refinement, transvaginal color-flow Doppler ultrasonography, is more sensitive in picking up early tumors and more likely to distinguish be-tween the malignant and the benign. But it is also expensive and is not widely available. The painless

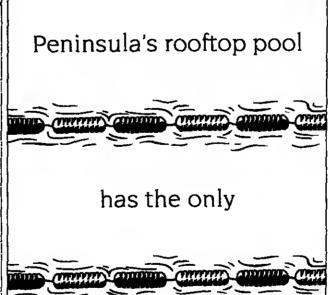
haze is apparently linked to sharp

reductions in pollution emissions in

Europe and the former Soviet

There are also blood tests to de- with transvaginal ultrasonography The most common one, for CA-125, misses half of early ovarian cancers and often reads positive for

other reasons, including other suggestive symptoms like bloating, kinds of cancer and certain benign pelvic discomfort, abdominal exconditions. Tests for other markers pansion and the presence of a pel-



#### lanes in New York



that aren't jammed.

THE PENINSULA NEW YORK . .

SHARE THE EXPERIENCE

The leader | fore The Parate race: Bening + The Scaluon Hatel Hung hang

**Unemployment** in the OECD **Continued unrest in Germany Renewed slaughter in Sarajevo** Sunday's Spanish election The effects of the escalating yen ... news events which affect all our lives. Shouldn't you be following them daily in the IHT? and save up to 11/10/0 off the newssiand price GERMANY: 0:30 848585 SWITZERLAND: 155 57 57 12 months + 2 months FREE Sec. 1 year 6 months + 1 month FREE 3 months + 13 FREE incurs Country/Currents 6,000 397 A. Sch 3,300 1,000 8.7 14,000 36 7,700 Rolgean 4,200 Denmark Fintand 3,400 1.050 DK 1,900 700 FM 2,400 . .40 1,300 FF 1,850 469 1,070 DW 700 499 305 580 210 France 700 **Germany Impl** -' hand delug 850 470 210 1 922 115 Greet Britan 65 Dr. 75,000 28 Greece 41,000 22,000 37 125 68 freiand 220 £74 ( 150,000 pupdmenul 4,200 770 40 3,500 34 tietherland 420 230 1,900 Norway NN 3,500 1,050 47.000 30 25,000 14,000 25,500 14,500 Spein 65,900 12 - hand date Mag 27,500 14,500 900 Swoten (aumal) S.Kr 3,100 34 1,700 1,000 ~ hand disivery SK 3,500 26 1,900 Sentzoriand S.Fr. 510 . 44 335 Rest of Europe, N Alnea, Iom French Alican, Metrice Engl Gud States, Asia, Central and South Amonga 630 345 190 760 430 255 Rest of Atrica 300 L 495 270 For information concerning special hand-deliving in major German collete cull toll tree IHT Germany at 0130-64 (65 55 or tax (069) 69.48.94 Rates do not include tree issues ery is available by morning, but without the free issues Yes, I want to start receiving the IHT. This is the subscription term I prefer (check oppropriate baxes): 3-6-93 12 months (364 issues in of with 52 bonus issues). 6 months (182 issues in all with 26 bonus issues). 3 months (91 issues in all with 13 bonus issues) My check is enclosed (payable to the International Parallel VISA Please charge my: 
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#### IN BRIEF

#### Astronomers Give Up On Elusive Planet X

NEW YORK (NYT) - Astronomers can quit looking for the elu-sive "Planet X" because it is not there, a new study of solar system measurements has concluded.

For a half century stargazers have hunted for Planet X, the solar sys-tem's hypothetical 10th planet. Its existence was inferred from what appeared to be irregularities in the measurement of Neptune's mass

moving as one would expect if there long chase, based on presumed wobwere no planet beyond them exert-ing a gravitational tug. bles in the orbits of Uranus and Neptune caused by a planet, was based on erroneous calculations.

The apparent death blow to the Planet X theory was published in The Astronomical Journal by Dr. E. Myles Standish Jr., an astrophysicist appeared to be megmannes in the measurement of reprine's mass stampy in the last of orbital motions of several planets, made by Voyager 2 in 1989. His scientists have found, But a new study indicates that the recalculation shows that planets are The decrease in the

Sharp Decline Found In Arctic Pollution NEW YORK (NYT) - Atmo-Myles Standish Jr., an astrophysical spheric pollution over the factors at the Jet Propulsion Laboratory in California, His analysis is the first to California, His analysis is the first to concern, has declined steadily and the last decade. U.S. sharply in the last decade, U.S. The decrease in the smog-like

Union, scientists at the National Oceanic and Atmospheric Administration say in a ne report. The haze has diminished by about half during March and April, its worst months, since a peak in the early 1980s. First noted by atmospheric chemists in the late 1970s, the haze turned out to be mainly a brew of sulfate particles and sulfuric acid droplets, both of which form when the pollutant gas sulfur dioxide re-acts with sunlight and atmospheric

moisture.

### BRIDGE

By Alan Truscott T HE National College Bridge Team Championship was played in Memphis during the weekend and resulted in a victory for Yale. The Yale players, Tony Tang, Douglas Koltenuk, Malik Magdon-Ismail and Matt Hastings, defeated Stanford in the final by 12 imps. They had qualified from regional competition along with Kentucky, Swarthmore and Michigan.

On the diagramed deal from the final both teams reached a shaky four-spade contract. South had a rebid problem when the one-spade consider a three-heart bid to be club, making his game. In the re- 24 forcing, although this South hand is play South was too slow in attack- 4 ideal for a nonforcing treatment, ing hearts and was unable to take

North could then pass with a mini- advantage of the favorable situation. Yale gained 12 imps, exactly mum hand including three spades the margin of victory. and five hearts. South's actual bid of three spades ran the risk of landing in a four-three fit rather than a fivethree fit. North might have passed, but continued in the hope of scor-WEST but containing in the hope of scor-ing a vulnerable game. Looking at  $\Rightarrow 13$ the North-South hands one would  $\forall K Q 9$ expect to lose two heart tricks, but  $\Rightarrow A J 52$ hope to find East with the club king and expect the discould  $\Rightarrow$  k to 98 and eventually discard a club from and eventually discard a club Note the closed hand on a heart winner. Tang as South received a trump lead and drew trumps ending in his hand. He then lead a heart to the The bidding: jack and the gods smiled: He lost North End one heart, one diamond and one 10 Pa East Pass Pass Pass

tional AIDS conferences have out-NORTH (D) lived their usefulness and should be **▲ K Q 8 6** ⊽ A J 8 5 2 replaced by more effective chanacls of communication, the British **4053** scientific journal Nature says. In an editorial on the ninth joteroatiooal conference on AIDS which opens in Berlin next week, it said the annual meetings had start-4782 SOUTH ed at a time when it seemed there A 1052 might be rapid progress toward the ♥784 ¢094 ♣∧J4 treatment and cure of AIDS. But with no cure imminent, the chief North and South were public - as opposed to professional - interest has shifted from bio-South West Pass 1≜ 3♠ medical affairs to the interaction Pass between behavior and AIDS, as Pass part of efforts to prevent the dis-West led the space jack. 285C

**Journal Advises End To AIDS Meetings** 

LONDON (Reuters) - loterna-

THURSDAY, JUNE 3, 1993

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### **Memories at the Wall**

jeers at the Vietnam Veterans Memorial to pay tribute to those who gave their lives in a war so painful that many Americans chose not only to distance themselves from its memory hut also to forget the men and women who answered their country's call. President Clinton was also right when be said that disagreements about a war fought more than two decades ago should not "divide us as a people any longer." To demonize fellow citizens because they were for the war or because they were against it is neither helpful nor just. To do so is to ignore some of the most important lessons learned in those years about the meaning of dissent and patriotism in a democracy.

Page 6

But the boos and taunts directed at the president on Monday were not just about dissent or disagreement. In avoiding service in the war. Mr. Clinton did what many Americans of his age did, especially those who were able to remain in school. Time can heal, but it cannot undo the fact that the burdens of Vietnam were borne unfairly. The angry should at the president reflected the feelings of many who to this day more deather ngs of many who to this day wonder why their lives were disrupted, and why the lives of comrades were lost, while so many others in their generation managed to escape the

It was right for Bill Clinton to brave the horrors of war. Surely part of putting the divisions of Vietnam behind must involve recognizing the legitimate sense of grievance felt by so many Vietnam veterans.

Their anger was only deepened when the country failed to offer adequate recognition of their service until years after the war ended. Many veterans felt that having served their country in an unpopular war, they were then blamed for decisions in which they had no part -and of which they, in a sense, were victims. Veterans who believed that the war was right insisted that it was not they who decided that victory could not be pursued. Veterans who thought that the war was wrong could not understand why they should bear responsibility for a conflict that they would never have started.

It is perhaps unfair that Mr. Clinton, whose youthful opposition to the war was a campaign issue last year, should now have to shoulder so much of the weight of these grievances. Yet he is a representative figure of so many in his generation. And he is commander in chief. That is why it was right of him to stand before that stark granite wall to speak of America's debt to those of the Vietnam generation for whom the war was not a cause or an abstraction but a duty. - THE WASHINGTON POST.

### Disorder Waxes Just When America Wants to Wane DARIS - The impulse of the Clinton ad-

**OPINION** 

I ministration in foreign policy is toward withdrawal, a justified withdrawal in terms of the domestie interests of the United States. Whether this is in its general interest is another question, since the shift in policy described by the imprecise and overworked term "neo-

An international organization is no more than the agency of

its members, and international

order can only be the product

of the will and commitment of the major powers.

### isolationism" presumes an international struc-ture strong enough to tolerate an American withdrawal. This does not exist today.

Undersecretary of State Peter Tarnoff says that a larger share of the United States' not unlimited resources is needed for domestic reconstruction. This is what many of us have been saying for a long time. However, the argument for a redirection of American policy must take account of the equations of power in Western Europe and East Asia, the two regions of greatest consequence to international stability in general and to the

#### By William Pfaff

long-term security of the United States itself. In these two places the major regional powers have in recent months given dramatic demonstration of lack of ambition and even, it would seem, of incapacity to act independently of America. Western Europe is adrift, seemingly incapable of common action on security and foreign policy matters. When Sweden, Norway, Finland and Austria join, the Community, as they undoubtedly soon will, its ability to act will decline again. Yugoslavia is the continuing and tragic demonstration of this European impass

In Asia, the idea of American withdrawal produces something like panic even in Japan, the regional great power, which sees all too elearly the danger to itself in trying to play the great-power part, but confronts the reality that an American withdrawal would force it into just that role vis-à-vis China and an eventually recovering Russia.

There is nothing today to put in the place of American leadership. In certain respects the situation is worse than it was in the 1930s, when an isolationist United States from the start declined international responsibilities.

Liberal internationalism was supposed to supply international security, and the League of Nations started off with no less power, and rather more successes, than the United Na-tions later enjoyed. It settled a series of trouhlesome disputes - and prevented a Balkan war between Greece and Bulgaria in 1925.

and the second second

The League later failed because the fascist powers defied it, but by that time it was already foundering because of the major states' indifference. Poland and France were actually the first to refuse to accept its rulings (unsuccessfully forbidding the first to seize Vilna, in present-day Lithuania, and the second from occupying the Ruhr in 1923).

However, an international organization is no more than the agency of its members, and international order can only be the product of the will and commitment of the major powers acting on their own responsibility. These were absent when Japan defied the League by invading Manchuria and when Italy conquered Ethiopia despite League sanctions. They are absent today, and without them both the United Nations and the European Community are powerless bureaucracies.

Peter Tarnoff's remarks last week offered a rationale for the Clinton administration's roluctance to do by itself what its allies collectively decline to undertake. This is a persuasive argument in national terms, but it fails to address the practical consequences of the present absence of international structure. An extended European war in the Balkans

is a highly practical issue, whose larger dangers are evident to everyone. Xenophobie violence in Western Europe,

particularly in Germany, and the rise of ethnic tension in Eastern Europe are connected to the popular perception that an established system of international constraints and values has fallen, and that society and the international order now exist to be remade - and in Yugoslavia are already being remade by means of arrocious but successful violence. Inward and outward order are connected:

by the desperation and ruthlessness produced by their absence, if by nothing else. The collapse of democracy in Germany and Spain, and the ideological hatreds, political intolerance and mob violence undermining France's Third Republic and subverting a fragile liberal order elsewhere in the 1930s, were connected to the collapse of international order during that same decade,

We are at an important moment in contemwe are at an important moment in content-porary history. The European powers refuse the international responsibilities that prop-erly belong to them, and risk paying a very heavy price for their political and moral abdication. If the United States government attempts in their default to reclaim its role of international leadership, it jeopardizes its popular support and its justifiable domestic priorities. If it declines to lead, it makes way for the anarchical forces now at work in

international society. This is not an affair of geopolitical abstractions hut of deep national and interna-tional interests on both sides of the Atlantic, and in East Asia as well.

International Herald Tribune. C Los Angeles Times Synchcate.

### Verdict in Cambodia

It is offensive for the present government of Camhodia to protest about "irregularities" in last week's United Nations-run elections. By most impartial accounts the voting was conducted fairly. And those doing the protesting have dirty hands, during the campaign preceding the vote their side engaged in assassinations and other forms of political intimidation.

Just two weeks ago it lonked as if the 1991 Cambodia peace accords might unravtel in a violently disrupted or boycotted l election. But in a surprising democratic is triumph, more than 90 percent of eligible Cambodians hraved death threats to cast of their votes in an election that monitors

In certify as free and fair. deflect Phnom Penh's shameless challenge to r the election. Otherwise, hard-line elements in er the government party may try to hold onto \* their power by military force. Although their "People's Party is assured a share of post-<sup>2</sup> election power, for some elements of the <sup>1</sup> Victnamese-installed regime a representative <sup>4</sup> share apparently is not enough. Their quest for full power may be shortsighted. Without the popular and international legitimacy conferred by these elections, government forces could have difficulty staving off new offensives hy the deadly Khmer Rouge.

For months, these same Phnom Penh hard-liners waged an ugly terror campaign against the royalist party known as Funcinpec, led by the son of Prince Norodom Sihanouk. Meanwhile the Khmer Rouge, itself boycotting the election, threatened to stage attacks that would have kept voters from the polls in Funcinpec strongholds. These factors led outside observers to pro-dict that Phnom Penh's own candidates would be returned as the leading force in

the new constituent assembly But in a last-minute switch in tactics the Khmer Rouge encouraged people to vote — for the royalists. That tightened the contest. In preliminary counting, the roy-alists have taken a modest lead, triggering Phnom Penh's call for a recount in four key provinces. Quick Security Council acnon endorsing the conduct of the election will make it easier for UN authorities in Cambodia to resist this ugly power play. And while the Security Council is at it, it should consider extending the mandate for the deployment of UN peacekeeping forces past the present late August dead-

### **Back to Gergenism?**

administration policies that, according to Bill Clinton, almost wrecked America. It is a measure of Democratic desperation and of Mr Cergen's popularity inside the Beltway that his appointment is being hailed as a gain for the shell-shocked White House, Maybe he can help end the pressroom fol-

surprise triumph in Cambodia is too pre-cious to now let slip away. - THE NEW YORK TIMES.

line - at least until a new and legitimate

government can be formed. Democracy's

Talk about being present at the creation. technique of slipping out embarrassing David Gergen beloed package the Reagan news just as the journalistic cycle slipped into the weekend doldrums. In that sense, the decision to announce

Mr. Gergen's appointment and the public humiliation of his predecessor, George Stephanopoulos, on a holiday Saturday was, well, Gergenesque. A capital that has come to value packaging over content ad-

The assertion that economic liber-

alization and spreading prosperity will undermine dictatorship more

effectively than political challenge

and outside pressure is not new. It was a popular theme in the early

1970s for those who argued against

applying any form of sanctions

against the white-minority regimes in Rhodesia and South Africa.

South Africa's Green Bay tree,

which can be transformed from an

odious plant into a fragrant one by

plentiful watering and care, became

administrations made to Pretoria.

It did not work oot that way. It was

only when sanctions bit hard -

South Africa did not create a single

net new joh in the 1980s - that

Rhodesia became hlack-ruled Zim-

habwe and South Africa's National

Party government began to dismantle

**By Jim Hoagland** 

WASHINGTON - Boom has overtaken hloodshed as the focus of the world's attendon on China

four years after the June 4 massacre of students and workers in Beijing. China's would-be capitalists have flourished while China's would-be democrats have been suppressed and forced into exile, prison or silence. Impressive growth rates and a surge of foreign investment into the last important Communist-ruled country

should not dim the memory or the meaning of what happened at Tiananmen Square in the spring of 1989. The ruthless mass killing of peaceful demonstrators ranks among the great the symbol for pouring unrestricted foreign investment and trade into political crimes of the century. It should be marked as such on this week's sad anniversary. Nor should the world rush to acovertures that the Nixon and Reagan

cept the comfortable notion that economie growth in China will automatically hring significant political ebange. Deng Xiaoping and the ger-ontocracy he beads know better. They label that theory of change "the economic fallacy," a mere idea that they can again crush with hrute force if necessary.

N EW YORK - Economics are central to U.S. relations with

Japan. Without a more balanced dis-

tribution of the benefits of our eco-

nomic ties we face the threat of fur-

ther erosion in the foundations of our

Japan is the prism through which

most of Washington, much of Ameri-

ca and many in the rest of the world

strategic relationship.

By Lawrence Summers The writer is U.S. Treasury undersecretary for international affairs.

directed at opening markets, ex-1980s, the U.S. trade deficit was the panding trade and ensuring that America's major partners hear a greater responsibility for supporting

major imbalance in the world economy, and it was spread across most of the regions of the world. Now Japan's surplus is the major asymmetry in the global economy. The imbalance has Japan presents two problems for evolved from a surplus largely con-centrated with the United States to the rest of the world: a penetration

er investment hoom.

needs is a sustained commitment to use fiscal policy to promose external, adjustment. On the eve of the G-7 conomio summit-meeting in-Tokyoearly next month, Japan will be formulating its guidelines for spending in fiscal year 1994. The United States hopes that these guidelines will send a signal that the recent stimulus pack-age will be reinforced in aext year's budget with continued continu upport for

approach to Japan include a belief that we Americans are likely to be more effective when we concentrate on specific concrete actions that are within the ability of the government to effect rather than grand, but vague, designs to remake Japan in our own image. The United States plans to focus

on its competitive strengths and strategic economic priorities. What

South Africa as a strategy to under-mine apartheid. The "Green Bay Tree Theory" was reflected in the being inundated by refugees that would follow a major upheaval in China, and British investors in Hong Kong forcefully urge more economic involvement with China as an anti-dote to the Communist political ideology practiced and preached by Mr. Deng and his Politburo. It is the Marxist Deng who is betting that economics can be kept subordinate to

Japan: Time to Open Doors and Unleash Domestic Demand

apartheid seriously. (Positive change also came to the Soviet Union through bankruptcy and collapse, not through the flawed theory of "convergence" of competing economic sanctions.) China's size, location and political and cultural history render sanctions much less useful and isolation less workable. But the argument of China's economic friends abroad --- that

China: Economic Growth Doesn't Guarantee Political Change

their profit-taking will pave the way for the fulfillment of the dreams of the pro-democracy demonstrators in Tiananmen Square - is Green Bay Treeism repackaged. Japan's government, frightened of

politics in an underdeveloped coun-

ercised through the army and police. More surprising is the studied si-lence of Taiwan, which did not oppose the Clinton administration's decision last week to renew most-favored-nation trading status for Beijing, Impressed by China's growth rates of 9 to 13 percent in recent years, 3,000 private Taiwan business-es have put \$7 billion into the mainland economy. Taiwan, like Hong Kong and "overseas Chinese" Kong and "overseas Chinese" throughout Asia, now has a vested interest in Beijing having a favored trading status with the United States. Sweeping economic change and an

uneven decentralization are occurring in China, often in spite of Mr. Deng's rule, not because of it. The better life that this change brings for many is to be welcomed.

But growth rates should not be mistaken for political trends. Growth rates should not be used as justification or pretexts for relaxing the mor-al condemnation and limited restraints that the world has focused on China because of Tiananmen, oppression of Tibet and Chinese try where political control is ex- arms sales to the Middle East.

right balance in extending the preferential trading status to Beijing for one year. He made renewal in 1994 conditional on clear political progress and coupled it to a strong de-nunciation of Beijing's human rights ahuses in Tibet. This administration has put Beijing on probation, mak-ing clear that it favors economic growth in China but does not agree that growth alone will vanquish diotatorship in China.

President Bill Clinton struck the

After the Tiananmen massacre, only the likes of Erich Honecker and Yasser Arafat defended Deng & Co., calling on the world to "understand" and passively wait for things to be sorted out. Today leading capitalists chant a variation on that theme as they head for the bank.

Political change will not come to China without steady pressure and po-litical challenge to the bruial Commisnist rulers. And only the world's open, continuing condemniation of the Com-munist dictatorship will honor those who fell in democracy's cause in Beijing four years ago this week. The Washington Post.

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and the

lies that have cost Mr. Clinton so dearly. But this appointment bas other meanings mires that kind of touch. But what is really goin as well. It points up a deterioration of political values and an crosion of journalistic standards in the capital. And it suggests that the Arkansas crowd came to Washington not only without experience but without a clipping file or a historical memory. Remember the fiction that Ronald Reagan's "social safety net" would catch the truly needy"? Remember President Reagan's warky assertion that there was "no hasis in law" for denying tax exemptions to segregated schools like Boh Jones Uniersity? Konember the Reagan tax cut and us fictional blessings." These were all mato proal mous of Mr Gergen's reign as director + consumptions at the Reagan White is the was an artful promoter of policies that coarsened the quality ..... compassion, spread suffering .. must undefended citizens and clice back the lustice Department from

in 1961 and 1962, when Mr. Reagan was us suffe-a-min te phase, it was also Mr. who will use research effort that .ed to put a gloss of expertise on a fundaintaily uninformed chief executive. In administration that planned everything and the evening news shows, it was Mr. and ab, part shally spoon-fed the netcorrespondents and perfected the

But what is really going on here? The point is not that Mr. Gergen is a bad man. Indeed, his intelligence and amiability make one want to look away from his record. As a young man he was in the hunker with President Richard Nixon during Wa-tergate. Transcripts from his press briefings in the early months of the Reagan presidency will show him an ardeni defender of approaches that Mr. Clinton has conmned. To pretend otherwise does not, as Mr. Clinton would have it, amount to bipartisan peacemaking. It amounts to nonpartisanship run amok.

And yet nothing was so predictable as the eheering among the talking heads on the weekend shows. For Mr. Gergen was part of a video community that took root in the Reagan years and is threatening public faith in journalistic integrity. This community consists of television regulars who present themselves as journalists but whose real work is to serve as advocates for politi-

cal philosophics and parties. Of course, the Gergen appointment and the positive reaction to it lend weight to the theory that Washington has passed through the two-party era and adopted a new governing ideology called Insideism. Whatever you call this phenomenon, it represents an aftershock from the 1980s, and it is not healthy. - THE NEW YORK TIMES

before American firms explained the im-

portance of a continued business relation-

ship with China. That relationship, as Mr.

Clinton noted last week, has greatly aided

the process of "modernization." a process

that America has every reason to support.

middle ground between the rejected Bush

policy of unconditional renewal of favored

status and the congressional demand for

conditional renewal was a nice display of

political skill. He spoke of his policy toward

China as balancing "the value of China and

- The Boston Globe.

relationship to maintain.

Mr. Clinton's ability to win support for a

### **Other Comment**

#### Clinton's China Compromise

President Bill Clinton chose the most inmal of settings - last week's televised wn meeting" - to signal his most impor-. at loreign policy decision so far: the renewof most-favored-nation trading status for inina. But the informality of the setting and his Willy Loman saleman's rationale - "It's great opportunity for America out there" - could not obscure the reality check that the decision represented.

During the campaign, Mr. Clinton called "documented progress" on human the values of America." That is not a bad ants before any further extension of favoris trade status for China. But that was

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view trade. Without a fundamental change in the nature of Japan's economie interaction with its trading lateral trading system.

prosperity of Americans. of developing countries and of the emerging market economies of Eastern Europe and the former Soviet Union. U.S. policy starts from the premise

that America must "compete, not retreat." A strong, competitive econo-my is the most effective trade policy. The Clinton administration is pursuing a two-part strategy, which

comhines a reinvigorated effort to strengthen glohal economie growth and an export-activist trade policy

Japan has retained a resistance to foreign goods, services and investpartners, we will face further erosion ment that cannot be explained away in the already tenuous base of international support for maintaining an open trade policy and a strong multiby benign factors such as geography and its modest endowment of natural resources. The market share of manufactured imports in Japan is still only half what it is in the United States It is in the economic arena that Japan can make the most substanual and the European Community. and immediate contribution to the

Japan generally does not import much of the content of the manufactured goods it exports. This is in con-trast to the prevailing pattern of trade in the rest of the industrialized world. The level of foreign direct investment in the Japanese economy is also a fraction of that in the United States and Europe, which matters because trade usually follows investment.

cial crisis in Italy's public services.

The pessimists have their points.

But there are also solid reasons for

believing that the revolution will pro-

duce a truly lasting transformation.

has been rediscovered. For years the

courts had given up on vigorously prosecuting politicians for crimes of corruption. Many politicians argue that for all practical purposes all laws

against corruption and clandestine fi-

nancing of parties have been abrogat-ed. Mr. Craxi publicly denounced them as the fruit of hypocrisy, since, as

he claimed, all parties have been ille-

gally financed for years and everyone has been aware of it. But the courts

have now broken this climate of si-

lent complicity. They have returned

to a pillar of modern constitutional

democracy: the separation of judicia-

ry power from the legislative and ex-

to a change in the political climate.

Everything does not boil down to televised debates and warrants for

arrest. Voters have demonstrated a

concrete desire to oust the governing

1991 and the other this past April -

have changed the way senators and deputies are elected. Along with the political elections in 1992, the refer-

Two referendums - one in June

political class.

ecutive branches of government.

The independence of the judiciary

the world trading system.

problem and an imbalance problem

Japan continues to run large external surpluses that are a significant drag on global growth. In the middomestic demand.

one spread roughly evenly across Asia, Europe and North America. Japan's selective engagement in the global economy - shown in the Japan's challenge is to reduce its low level of import penetration - has persisted despite the liberalization of surplus by restoring domestic de-mand growth in the short term; by most formal border restrictions and ensuring that such demand exceeds traditional nontariff barriers. the rates of growth in total output over the medium term; and hy di-This problem is the result of both

specific restrictions in individual sec-tors and structural features of the recting policy toward increased consumption, not simply fueling anoth-Japanese economy that cut across all sectors. In some areas, import re-The most effective way to do this is straints are the legacy of past disthrough fiscal, not monetary, policy. crimination. In others, explicit gov-Fiscal policy acts more quickly and is more likely to be translated into incrament measures frustrate imports and investment. And in still others, creased imports. Japan has a uniquely strong budgetary position among the Group of Seven industrial nations, government policies reinforce excluionary business practices by private Japanese companies. which gives it considerable flexibility

The Clinton administration is developing a new framework for addressing these problems. The principles that will govern the American

we export is important, as well as how much we export. The United States will also focus less on process and more on results, and results have to be measurable.

Japan's economic record has been the envy of the world. Japan will once again demonstrate its remarkable resilience and enormous capacity to contribute to global prosperity if, at the end of four years, it bases its prosperity on domestic demand, engages constructively with the entire world and ensures that foreign producers have as much of a stake in the Japanese market as Japanese producers have in the markets of their major trading partners.

This comment was adapted by the International Herald Tribune from a, recent speech by Mr. Summers to the Japan Society in New York

### Italians' Revolt Against the Old Ways Is Already Getting Results

Japan's latest stimulus package is a useful first step. But what the world

to respond to the curent crisis.

### T URIN - While our judges con-tinue to investigate widespread

governmental corruption, uncovering a vast network of illegal political fi-nancing and private kickhacks, we Italians hear a lot of talk about a revolution. The latest scene in this revolution was an alley behind the Uffizi Gallery in Florence where a car bomb announced that terrorists, probably the Mafia, had declared war on civil society. "Revolution" may be an over-statement, but most Italians see it as

comparable in importance only to the fascists' downfall at the end of World War II. The proof lies in the fact that tele-

vision news broadcasts and political debates have gathered raungs close to, sometimes even greater than, those of soap operas, musicals, comedies and game shows.

Skeptics claim that the revolution is essentially a media event, a spectaele, entertainment. As so often in the past, everything will boil down to a grande bouffe of televised and newspaper prattle resulting in a colossal purification, the catharsis occurring only on stage,

A vote in the Chamber of Deputies on April 29 seemed to corroborate the skeptics' position: It denied Milanese courts the authorization they requested to prosecute Bettino Craxi, the former prime minister, accused

(on compelling grounds) on a num-ber of counts of corruption. After the media had identified Mr. Craxi as a central player in political corruption, and after most of the political parties had pronounced themselves for prosecution, the secret votes stood the entire situation on its head.

Mr. Craxi was tacitly exonerated. Skeptics and pessimists believe that the prosecutions of other highprofile politicians will proceed in a similar fashion.

By Gianni Vattimo Of the 2,500 figures implicated in

endums challenged the interests and the scandal, some will be tried and some will even be found guilty. But the sentences will probably be overplatforms of the parties in power. Moreover, throughout Italy where mayoral campaigns are being held we are witnessing an unexpected revital-ization of political interest on the turned at the conclusion of the interminable appeals allowed under law. Public attention, meanwhile, will be part of long-apathetic citizens. distracted, gripped by some other more pressing concern — an interna-tional crisis such as Bosnia, or finan-

Among candidates who stand a good chance to be elected mayor in Turin, Milan and Catania are people who have never dealt with the traditional parties and are supported by professionals, workers, university stu-dents and business managers.

Big business is detaching itself from the governing parties. It has long supported the governing class, often invoking the excuse that it needed to fight communism. And it has long engaged in illegal contribu-tions, kickbacks and bribes. Today, private enterprise has chosen to keep its distance from politics. The other day, Fiat issued a stringent code of ethics for all of its employees to follow in their dealings with pubbc anthorities. Even if the code just called for more scrupulous observance of laws already in effect, it would be unprecedented

No longer will Italian enterprise be a dependable ally and silent accomplice of the old parties.

There has been a break in the con-The voters have rebelled. If the nivance between governing parties conrts have rediscovered their propand the Mafia. er, autonomous function, this is due

Several events point toward the end of poblical corruption. The Uffizi bombing is the most impressive evidence of the break; by this terrorism, the Mafia tried to destabilize the beginning of political renewal. Then there was the assassination of Salvo Lima, a powerful Sicilian deputy of the Christian Democratic Party and friend of former Prime Minister Giulio Andreotti, whom parliamentary investigators say has had close ties

with the Mafia - as well as the accusations against Mr. Andreotti.

Having turned into a buge multinational organization, smothering the financial markets of the world with revenue from drugs, the Mafia has become too cumbersome a partner for Italian political power.

For years it provided an electoral consensus and broke unions in a predominantly agricultural society. More recently it became a useful accomplice in illegal exchanges of funds among business, politicians and compt offi-cials. The Lima assassination attests to the collapse of this balance. Political figures have suffered reprisals because they can no longer guarantee the Mafia the impunity and increasing cover it had come to expect.

None of this is likely to vanish soon - the judiciary's new independence of the executive branch, the political revi-talization of civil society and youth, the detachment of business from the traditional governing class and the hreak in the connivance between political power and organized crime. We may have grounds for believing that things will finally change.

The writer is a professor of philosophy at the University of Turin. This comment was translated from the Italian by Thomas Harrison for The New York Times.

### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

#### 1893: A Veiled Woman

PARIS - The painters and sculptors of Paris, European and American, are at one with the Herald as to the absurdity and bad taste of the action of the United States Art Department at the Chicago World's Fair, which hung a cloth in front of Mr. A. A. Anderson's picture of "The Woman hibit. Mr. Henry Bacon said those 1943: 'Fanny Patriots'

#### 1918: Socialist Jailed

KANSAS CITY --- Mrs. Rose Pastor Stokes has been sentenced to ten years' imprisonment on each of three counts of disloyalty under the Espio-nage Act. Mrs. Stokes, a former editor at the "Jewish Daily News," New

York, has been engaged in propa-ganda of socialism since 1906. In 1912, Mrs. Stokes came out as a supporter of the waiters' strike. She addressed the waiters' union at the strike headquarters, declaring that the Socialists would give the men financial aid. A few days later she announced that she had taken charge of organizing the women workers at the hotels and had enlisted the support of several wealthy women.

York edition:] Mayor F. H. LaGuar-dia, speaking at City Hall yesterday at ceremonies opening a ten-day car vilian defense recruiting campaign, said that men who are deferred from military service for dependents and who do not join a civilian defense unit are "yellow" and "lazy." He attacked those who sit around and do nothing to aid the prosecution of the war, and snapped: "Don't be a fanny patriot - serve."

The second s ÷. HPYIcoliZD.

#### Taken in Adultery," on its being placed in a foreign art section after being refused for the American ex-

who bad covered the picture must bave been Mr. Anderson's friends rather than his enemies: "Now they have made it the most prominent picture of the American exhibit."

NEW YORK - [From our New



for Nature and Wildlife Conservation

International to see how people's basic

needs might be integrated with the

One strategy was to give residents of

There will be bumps along the way. It

Batang Ai a chance to make money.

walk for hours. Nonetheless, Griffin, a 28-year-old.

beadman, has a stake in development.

His longhouse is one of the seven communities allowed to bunt and fish in

basic provisions and the outboard en-gines and fuel they need for river travel. Yet the area's lifestyle is relatively un-

changed from centuries past, when the

Iban were fearsome warriors and head-

bunters. (Despite their reputation, today's Iban are among the world's most hospitable people, as I found when I visited Griffin's longhouse.) One day I trekked three hours upriver

through the forest, fording streams and scrambling up muddy ridges. Eventual-ly, I came upon an orangutan mother and infant. I watched my primate cous-

ins for half an bour, fascinated at the emotional connection between bumans

and apes. The mother got bored before I: did and climbed out of sight. On the way back, I scrambled down the wooded slopes to bathe in sparkling, waterfails surrounded by butterflies.

Perhaps the attractions I found so de-

lightful will draw some intrepid tourists.

So keep working on your English. Kaya anak Lajan, but don't quit your,

The writer, head of creative develop-ment at WWF-World Wide Fund for

Nature International, is writing a book on the travels of 19th century naturalist Alfred Russet Wallace in Southeast

Asia. He contributed this comment to the

International Herold Tribune.

day job just yet.

goals of saving forests and rivers.

INTERNATIONAL HERALD TRIBUNE, THURSDAY, JUNE 3, 1993

**OPINION** 

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# New Mission or Just Buying Time?

WASHINGTON — A couple of weeks ago, the White House chief of staff, "Mack the Nice" McLarty, invited me over because he was concerned about a phrase I had used: the "furch to the left" that dismayed Republicans and centrist Democrats who had voted for Bill Clinton.

A new reaction of the second

Clinton's midcourse correction was emphasized in urgent background calls, which promised that the choice of David Gergen voas not cosmetic but signaled a clear shift.

Apparently White House polls were a president who had promised tax with a president who had promised tax cuts and then proposed tax increases; who had adopted the rhetoric of deficit reduction but put off spending cuts for years; who had come up with "stimulus" spending that was a porcine payoff to oig city mayors. Because the Republican minority in

By William Safire

saved by the two centrist Democratic Davids - Boren in the Senate, McCurdy in the House, Using Mr. Boren's resis-tance as leverage, Mr. McCurdy put a needed fig leaf over the tax-and-spend budget. Because the Clinton presidency was approaching what he called "a near-death experience," Mr. McCurdy and un-happy Democrats held their noses and

Act of Congress; it was an act of mercy. Mr. Clinton got the three-pronged message from the polls, the press and the pols: his ideological double-cross would not be tolerated. Last weekend, he pulled his bloodied communications director and good sol-dier. George Stephanopoulos, 32, out of the night that covered him and into his

sheltering bosom. He substituted someand the set of the substituted some one we had all assumed to be a lifelong Republican, David Gergen, SI, with the prestigious title of counselor. "We are rising above politics ... beyond parti-sanship," said a president who had failed to steenwollies the apposition and

Congress now represented majority opin-ion in the country, Mr. Clinton's leftward lurch had been checked by Dole & Co.'s filibuster. Middle America's sense of hav-ing been double-crossed was reflected in

mon ground, a new national unity." The midcourse correction (before the near-death experience) was emphasized in ingent background calls. These pro-mised that the choice of Mr. Gergen -the president's rising "negatives." Then came Travelgate with its omi-nous abuse of the FBI and the ludicrous an aide to Richard Nixon, Gerald Ford an aide to Richard Nixon, Gerald Ford Scalpgate with its releatiess ridicule. Bill Climton was Carterizing himself be-fore the country's eyes. His hard-booking presidency was saved by the two centrist Democratic Davids – Brown in the Samta McCardo

Mr. Gergen is in an enviable position; he has been given options to buy Clin-ton stock at the all-time low. He is a member of the Judson Welliver Society of former White House speech writers, which automatically softens the hammering from this quarter.

By revealing that "I have never been a Republican," he has justified two de-cades of Patrick Buchanan's suspicions, and undermined the symbolic value of his appointment to Mr. Clinton. That was Mr. Gergen's first communications mistake this time around.

If he denies access to his new client, as he did to President Reagan, on the basis of "He's been hostile to us," that will be unfortunate. If his place at the power table really augurs the comeback of the Old Clinton, that will be good.

Signals are nice, but substance is bet-ter. Here are a few questions that will determine if the president has redefined



active to last January while postponing even his modest spending cuts for years? Does Mr. Clinton now buy the original proposal of his own budget director, Leon Panetta, of two dollars in cuts for every dollar in taxes to reduce the deficit? Does Mr. Clinton still subscribe to the

disavowed but all-too-accurate Tarnoff Doctrine of "We're too poor to lead," or

**LETTERS TO THE EDITOR** 

will we see some muscle instead of continued handwringing in the Balkans? And hardest of all: Does the Old Clinton dare to tell the Other Clinton that price-rigged, low-deductible, demand-generating, taxpayer-subsidized health insurance does not fit into the mainstream he again professes 10 represent? The New York Times.

### How Borneo's Ibans Came To Work With the Park

#### By Paul Spencer Sochaczewski

BATANG AI, Malaysia – Griffin anak Andin is studying business tac-tics, Kaya anak Lajan is working on his successful to the work of the tack of tack of the tack of tack English, and others are learning first aid. Iban tribesmen from seven longhouse communities in the east Malaysian state

#### MEANWHILE

from park tourism. of Sarawak are preparing for a tourist might be unrealistic to expect large numbers of tourists. The park is isolated surge they hope will come to the Batang Ai National Park near their homes. and has little of the primary rain forest The Iban, who make up almost a third visitors want to see. It also lacks easily of the population of Sarawak, on the island of Borneo, are at the center of an viewable wildlife, though it is home to Sarawak's largest population of orang-utan. To see these red apes, one must

experimental trend in nature conservation that seeks to involve local people in national park management and benefits. Conservation officials recognize that many national parks around the world fail because the people who live in or near them are alienated from what they consider to be their traditional territo-

these forests, and control the flow of visitors. The longhouses have estab-lished a cooperative to seek out business nes. In most countries, the central goverament protects nature by erecting a erament protects nature by erecting a fence to keep animals in and people out. When the Batang Ai park was first proposed, the local Iban initially op-posed the project. "Where will we hunt and fish?" they asked, fearful that they would be forbidden entry. opportunities. They have negotiated an agreement with a company that specializes in environmentally sensitive travel. They have agreed with the Sarawak an-thorities to maintain visitor trails and. facilities in exchange for the right 10

collect entrance fees to the park. Batang Ai already has a cash economy. Local people sell fish and forest products, and work as laborers, to earn money for The Sarawak government, which has

**Cynicism Explained** 

Regarding "Clinton, Even as He Flails, Is Right About Cynician" (Opinion, May 24): I am less generous than E. J. Dionne Jr, is in defending President Bill Clinton's attack on what he sees as the problem of controversy should be about, not bedwidespread cynicism. Many people voted against George Bush because they want-ed gemine change — and a sufficient number of these voters had enough faith to get Mr. Clinton into the White House. But after all the disappointments and outrageous gaffes so far, nobody (least of all President Clinton) should be surprised that many people have become cynical. KARL H. PAGAC. London.

#### Wackos With Firepower

Ask not how President Bill Clinton could have prevented the tragedy in Waco, Texas. He could not bave. Ask rather how Americans can stop the National Rifle Association from putting more guns into the hands of wackos like David Koresh. More than ever, strict national gun control laws are needed. DAVID PAULSEN. Paris.

### Innocence Abroad

Regarding "U.S. Trade Gap Soars as Imports Reach a Record" (Business/Fin-ance, May 20) by Keith Bradsher: Through a naive tax system, which

makes other countries laugh, the United States guarantees that overseas Americans will always be at a disadvantage in seeking employment or maning a business, even one that tries to promote exports of U.S. goods and services. We shoot ourselves in the foot and then wonder why our export efforts hmp.

But there is more. The Foreign Corrupt Practices Act, although motivated by a desire to make world markets less cor-rupt, effectively makes this effort the sole 15 responsibility of American businesses. which face fierce competition from others not subject to such constraints.

The result: American companies have to walk away from doing business in countries where mores are not up to the standard the U.S. Congress believes should apply universally. In parallel, the U.S. government

treats overseas Americans as second-raters, maintaining laws that lead to children being born stateless abroad, denying Medicare benefits to those who

ADVERTISEMENT

abroad, and so on. The United States takes away more, and gives less back to its overseas citizens than any other major trading nation. This makes reducing the trade defi-cit a heroic effort indeed. ANDREW P. SUNDBERG.

American Citizens Abroad, Geneva.

#### A Case for Legalized Drugs

Regarding "Fight the Trendy Tendency to Surrender to Drugs" (Opinion, May 19) by A. M. Rosenthal:

Much as I generally appreciate Mr. Rosenthal's contributions to your newspaper, I fail to see how he can defend his stand against any legalization of drugs. It is perfectly obvious that we shall never succeed in carbing production and distribution of a product that offers such fabulous profit margins precisely be-cause it is illegal. If drugs were available in pharmacies instead of on the street, we could at least end drug-related crime — including worldwide corruption financed by drug money -and we would

have paid for them, paying no attention no longer make criminals out of people to the education needs of children living who are already miserable enough. The number of addicts would increase? That's doubtful: The present incentive to break the law, to defy society, to take a risk, would fade. Price and respect for the law has never prevented. anybody from becoming an addict. L BODMER,

### Zollikon, Switzerland.

#### The Two-Faced West

Regarding "One Face of Islam" (Let-ters, May 18) by Robert J. Wolfson: It is time the West stopped trumpeting "sensitivity" to the virtues of democra-

cy, liberty, human rights and such. The rest of the world, although it fails to champion these noble causes, has watched the West stand by as aggressors have murdered Bosnian men, women and children. It has seen the West destroy a Third World country and slaughter its population, for monarchies and oil, in the name of democracy during the Gulf debacle. It witnesses every day what goes on in the Gaza Strip, where stone-throwing children are gunned down by occupation forces. We know the West has the right to

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follow policies that are in its interest. But then please let it stop wearing that mask of virtue.

DINA AHMED. Zurich.

Witches and Homosexuals

It is disheartening to read the absurdities of those who want discrimination against homosexuals to continue, Yet some people claim that a separate morality must govern bomosexuals — which is a langh, coming from that ma-cho tribe that treats women like dogs, or from a society where pre- and extra-marital activities are increasingly the norm, or from those gallant U.S. naval officers who gave us the Tailhook affair. Then there are those who claim that homosexuals should be punished for hav-ing made the wrong "choice." But no one chooses to be homosexual any more than he chooses to be heterosexual, black rather than white, left-handed rather than right-handed. In the old days, the witchburners cared not whether someone was born or became a witch. Are homosexuals

in our time still to burn? Consider one example. Two males live faithfully and monogamously for 30 years in a house that is fully paid for. One dies. The other loses the house in order to pay ensuing taxes, because they were not man and wife. Is this fair? The answer to that is what today's

room details that are nobody's business. LESLIE SCHENK, Chevilly-Larue, France.

**Balanced Trade for All** 

Every nation should be entitled to a balanced trade account within international trade rules and without regard to underlying causes. For instance any nation with a trade deficit that exceeds 5 percent of exports would be entitled to percent of exports would be endiced of impose tariffs on the goods of any na-tion with which it had a deficit. Any nation with a surplus exceeding 5 per-cent would be prohibited from imposing any tariffs as long as the surplus re-mained above that figure. World trade needs an unprejudiced, impersonal neutron of act set of rules to

impersonal, matter of fact set of rules to guarantee the right to balance its trade. STAN KAHN.

Bangkok.

#### ADVERTISEMENT



# CALL TO SURVIVAL

As a child I played with other children – 2 kinds – boys and girls. They would grow up to be mommies and daddies like my parents. When I reached school age I discovered that there were 3 kinds of boys and 3 kinds of girls – Protestant, Catholic and Jewish. They would grow up to be either Protestant, Catholic or Jewish parents.

I would have wanted to be what most kids were. But, my parents explained that when asked about my religion I should answer: "I am Jewish".

This did not bother me too much until I was separated from most of my friends when they attended Sunday School, and at Xmas I found myself wondering why Santa Claus was for all children and Jesus Christ only for them. If Jesus was such a wonderful man why was I not free to join my friends in their admiration for him?

I could hardly wait to grow up. Then I would make up my own mind as to what I would want to be - a policeman, a fireman, a doctor. It would be up to me to marry the girl of my choice, and it seemed clear to me that everything concerning my adult life would ultimately be decided by me.

Only many years later did it dawn on me that this is not so. Already at the time of your hirth others made a decision for you which will retain unalterable validity throughout your lifetime. Before you others made a decision for you wared will team analitation value, and your measure you can see, before your brain develops, others assign a religion to you as if this were their unquestionable right or duty. With this religion you will be identified forever. No matter whether you practice this religion, no matter whether you abandon it (which will be held against you). No matter whether you would rather be guided by philosophers than by ministers, priests or rabbis. No matter whether you think that separating human beings is detrimental to mankind and that it cannot be God's will to have different religious groups - each claiming to be Number One with God - pray to HIM or HER.

When asked about our religion we are still supposed to either name one of the well-known religions or admit, somewhat embarrassed, that we are not religious.

What about those of us who believe in God but not in man-dividing religions or organizations? Those of us who see religious education as an initial stage in our lives from which we must graduate to a higher level - a conscious, direct affinity with God that governs our thoughts, activities and decisions every minute of our existence. Those of us who have no sincere desire to repeat the text of printed prayers just as we feel no need to look at our school books anymore.

Let us give our questioners a very simple, uniform answer and tell them proudly: I am a "Believer!" and until this answer is widely understood let us explain:

A "Believer" believes in God but prays to God alone in his own way or with his fellow human beings in a House of God where no particular brand of religion is promoted.

A "Believer" feels inner resentment when members of the religious profession treat him or her as a child or an inferior.

A "Believer" feels repelled by anybody's attempt to pose as God's authorised representative.

A "Believer" will bow to no mortal - only to God's voice in his or ber God-given conscience.

"Believers" will exchange their thoughts about religion any time, any where whenever the occasion arises - simply as human beings, not as members of any organization.

Only "Believers" can free themselves from indoctrination and embark on the overdue task of dealing realistically with tradition, eliminating the outdated and retaining the good.

Only "Believers" will find the strength in themselves to finally challenge the false claim that we were born protestants, catholics, jews, hindus, moslems, buddhists or what have you.

No one was ever born with a religion. God created only one human specimen - the human being - and that is what we are when we are born.

Above all we must ask ourselves this question:

Do we behave - in word and action - as decent human beings?

The greatest deterrent to decent behaviour is prejudice. "Believers" must speak courageously against any form of prejudice to rid the world of our religious, racial and color problems.

glenn frank

Since these words were written - a number of years ago - prejudice, hate and violence have increased a thousandfold - with unbelievably tragic consequences.

I want to share my husband's ideas, contained in what he called "I AM A BELIEVER" with as many people as possible: hoping to inspire. And this thought I want to add:

AM A BELIEVER is a call to THINK and REFLECT - it is a call to discard prejudice and hate from our hearts and minds. It is urgent - time is running out.

> I AM A BELIEVER IS A CALL TO SURVIVAL ingeborg teek frank **USA & Germany**

c/o Box D.407, 18I Avenue Charles-de-Gaulie, 92521 Neuilly Cedex, France.

-Page 8

AKASHE KAKYO

THE KANSAI REGION

INTERNATIONAL HERALD TRIBUNE, THURSDAY, JUNE 3, 1993

The Osaka Aquarium in Temporan Harbor Village.

# ANS Region in Western Japan Is World's Seventh-Biggest Economy

The Kansai region has both productive business opportunities and scenic cultural spots that attract visitors as well as residents.

Kansai, in western Japan, encompasses the major cities of Osaka, Kobe and Kyoto. The region includes six prefectures (districts) and over 20 million people, roughly 16 percent of Japan's total population.

Économically productive, the region represents 17 percent of Japan's gross national product, about \$500 billion. Kansai's gross regional product accounts for 2.3 percent of the world's gross national product.

According to the Kansai Economic Federation (Kankeiren), the region's economy is equivalent to that of Canada, the seventh-biggest economy in the world. Major commercial enterprises - from electronics firms, banks, textile manufacturers, and trading compa-

nies to chemical and pharmaceutical corporations, port facilities, steel companies and electric utility firms - are based in this part of Japan.

Kansai's internationalization is represented by the composition of its foreign trade. Kobe and Osaka ports handle about 20 percent of Japan's exports and 16 percent of its imports, worth a total of 11.6 trillion yen (approximately \$1 billion) in 1992. More than 40 percent of Kansai's imports come from China and Southeast Asia, and about 22 percent come from North America and Western Europe.

As for Kansai's financial sector, there are 42 branches and representative offices of foreign commercial banks - 16 from Europe. The Osaka Securities Exchange, renowned for its trading of Nikkei 225 futures and options, has attracted 28 non-Japanese securities brokerages as members and special participants.

The region's inhabitants are as diverse as its economy. Osaka residents maintain the independent and mercantilist spirit of the city, while the people of Kyoto and Nara nurture the development of creative enterprises today just as these cities' citizens did in the past. Kobe's reputation as a lovely, cosmopolitan port city of Asia is actively enhanced by the hospitality and openness of its

people. The result of this unique blend of personalities, traditions and businesses is the spirit of "cooperative competi-

tiveness" evident in the many joint-venture projects now under way in the region. Reports compiled by the Center for the Industrial Renovation of Kansai state that the total cost of 615 current projects is 40 trillion yen, or \$360 billion.

Destined to play a key role in the region, the new Kansai International Airport is scheduled to open next year as Japan's first around-the-clock facility; it will have a maximum capacity of 160,000 takeoffs and landings, over 30 million passengers and 1.4 million metric tons of cargo annually.

"Since this area of Japan has not reached its limits in terms of development, it has more potential, and the airport will add a charge to the economy," says Charles Besford, general manager of The Westin Osaka hotel.

Public and private firms are playing a vital part in

One benefit for business: commercial rents can be around 1/3 of Tokyo's

facilitating the region's growth. "Our goal is to stimulate the regional economy by improving the infrastructure," explains Yasushi Santo, the associate director and general manager of international business for Osaka Gas. For the new airport, The Kansai Electric Power Co., Inc. and Osaka Gas Co., Ltd. bave actively worked together on a cogeneration system.

Osaka Bay's developing Technoport project features the World Trade Center and the Asia and Pacific Trade Center, designed to strengthen business relations beween Kansai and the rest of the world. Kansai Science City, two environmental technology foundations established by the United Nations, and many more planned scientific institutions promise to expand the region's cultural, technical and academic networks. Close cooperation among industry, government and academia is already taking place.

To promote Kansai Science City, the chairman of Kansai Electric Power, Shoichiro Kobayashi, is serving as the president of its development corporation. Other organizations in Kansai, like the Kansai Economic Federation, bave been following this practice of lending executives and staff during the initial development stages of major projects as part of their involvement and investment in the region.

A new bridge, soon to be the longest suspension bridge

in the world, will link Kobe with Awaji Island, which is already connected to Shikoku Island by the Ohnaruto Bridge.

ADVERTISING SECTION

In combination with man-made Rokko Island and Port Island, this will increase tourism and commerce around Kobe Port. Kobe Port is the biggest port in Japan and the third-largest in the world in terms of gross tonnage; roughly 170 million tons of cargo were trans-ported through the port in 1992.

Overall, the entire region aims to strengthen its already firm global ties, particularly with Asia, and at the same time better "meet the needs of today's informationoriented age," says Takashi Tokunaga, deputy general manager of Kansai Electric Power's financing and accounting department.

To help meet these goals, Kansai Electric Power holds informational meetings for investors throughout Asia and Europe annually and trains technicians and senior managers from China and Southeast Asia at its own facilities.

The Osaka Chamber of Commerce and Industry sponsors the Global Opportunities Business Convention (G-BOC) each year to encourage foreign business and government representatives to meet with their Kansai counterparts. Over 800 non-Japanese participants, many from China, attended lectures and business talks at G-BOC last year.

Masafumi Ohnishi, chairman of Osaka Gas, currently acts as the chairman of the Osaka Chamber of Commerce and Industry, which recently sent a delegation to the United States to highlight the benefits of working in or with businesses in the Kansai area, where rental costs can be as low as one-third of Tokyo's.

Kansai would like to raise the total number of foreign-affiliated companies doing business in the area, which now totals approximately 300.

To do this, and to firmly establish Kansai as an international hub in Asia, will require greater centralization within the region's governing bodies and further decentralization in Tokyo, say leaders of the Kansai Economic Federation, who are working nationally on the reform process."

Judging from the private sector's ability to work coop-eratively rather than just competitively, and to diversify and restructure its operations, the region's growing prosperity seems assured.



 Kansai International Airport, slated to open in the summer of 1994 in Osaka Bay, will be an around-the-clock facility with an

encompasses the international trade fair site IN-TEX and will soon include business, housing and rec-

- Reliable Supplier of electric power
- Advanced Developer of new energy
- Leading Resolver of environmental issues
  - We are an Important Supporter of

the development of the Kansai Region

3-22, Nakanoshima 3-chome, Kita-ku, Osaka 530, Japan Phone: 81 (6) 441-8821 Fax: 81 (6) 441-0569

The Kansai Electric Power Co., Inc., a leading Japanese utility based in Osaka, is working hard to meet the evergrowing demand for electricity in Kansai, a region with great promise for the 21st century, by providing the capacity for a stable supply and offering high-quality service inexpensively.

To achieve this goal, we are increasing our electricity generation capacity by constructing new power stations and upgrading the efficiency of existing facilities, all with a capital investment program for the current fiscal year totaling approximately \$6 billion.

Never forgetting our commitment to developing

environment-friendly technologies for use in nextgeneration power stations, we have been a pioneer in the safe use of nuclear power and are increasing our use of other clean energy sources such as liquefied natural gas and hydraulic power. Furthermore, we are accelerating efforts to utilize new energy sources like solar power.

Kansai Electric Power's contributions to the region's numerous development projects, including supplying heat and electricity to the Kansai International Airport, will ensure growth and prosperity for the future of Kansai



The new Kansai International Airport will open in 1994.

Scientific Research Dis-

tricts and its Advanced

search Institute are hard at

work, and the Research

Institute of Innovative Technology for the Earth will soon be in use.

• Osaka Bay's Techno-

ings per year. • Rinku Town, the com-Nara Prefectures, the mercial and business zone 15,000-bectare (37,000acre) Kansai Science City serving as the gateway to the new airport, will in-clude the "Pacific City" is bringing together state-of-the-art scientific redevelopment, designed to search facilities affiliated meet the needs of internawith corporations, public institutions and universi-• In the rural area that ties. Researchers at the 3,300-hectare Culture and



"KAIYUKAN" OSAKA AQUARIUM, RING OF FIRE

Open-10:00a.m.~8:00p.m. (During 21 Jul. through 31 Aug.1993

- 10:00a.m~9:00p.m.) Closed on 16 Jun. 1993, 15 Dec. 1993, 31 Dec. 1993, 19-20 Jan. 1994, 18-17 Feb. 1994.

tional firms.



KAIYUKAN OSAKA AQUARIUM / TEMPOZAN MARKETPLACE Further information: Osaka Waterfront Development Co., Ltd. Telephone: 06(576) 5500-5501 (In Japanese) reational facilities such as the Osaka Teleport communications center, the Asia and Pacific Trade Center for import and wholesale activities, the 252-meter World Trade Center Building (Osaka) and the Air Cargo City Terminal

• Tempozan Harbor Village is a recreational area of Osaka Bay centered around the Osaka Aquarium and its unique exhibits of marine life in the Pacific Ocean. The central tank holds 1.4 mil-Telecommunications Relion gallons of water, making it one of the world's largest. Tempozan Mar-ketplace's 80 international shops and restaurants are right next door to the aquarium.

• The bustling central area of Osaka has just in-City, consisting of the 40-story Sky Building (actually two towers joined at the top by the Sky Garden res-taurant), two adjoining of-fice centers and The Westin Osaka

· Osaka Business Park, located near the city center and the landmark Osaka Castle, includes 11 major buildings such as the Twin 21 towers, the Internation-al Market Place Building, and Osaka-Jo (Castle) Hall.

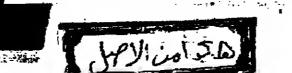
• The waterfront areas of Kobe have recently been dramatically revamped. Port Island is the base of the Kobe Convention Center and Kobe Chamber of Commerce & Industry, while Rokko Island includes facilities for major international businesses and the Kobe Fashion Mart\_

This advertising sec-tion was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. It was written by Ja-net Purdy Levaux, an American writer, editor and instructor based in Osaka

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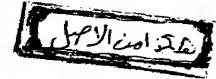


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INTERNATIONAL HERALD TRIBUNE, THURSDAY, JUNE 3, 1993

ADVERTISING SECTION

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#### ADVERTISING SECTION

# GEARING UP FOR THE 21ST CENTURY

# A Spectacular Mix of Culture, Scenery

The majority of Japan's major cultural and scenic sites are centered in Kansai, although the region occupies less than 10 percent of the nation's total land area. Kansai is known as the cradle of the nation's civilization.

Kansai is home to the ancient capitals of Kyoto and Nara, as well as Himeji Castle, the holy moun-tains of Koya and Hiei, and Japan's largest lake, Biwa According to Ja-pan's Cultural Affairs

#### Historic sites and natural beauty abound

Agency, over half of the country's national treasures and one-third of its most important historic' sites are located in Kansai. The result is a steady influx of local and foreign tourists. Kyoto Prefecture hosts 52 million visitors

each year, including about 400,000 non-Japanese. The region's history is rich. Japan's first permapent capital was established at Nara in 710, a century after the impres-

sive Buddhist seminary of Horyu-ji had been founded nearby. Throughout the pleasant, mountainous area of

Nara, sites such as the Great Buddha, breathtaking pagodas and beautiful shrines can be visited. Southwest of Nara is Mount Koya in Wakayama Prefecture, a holy area covered with giant cedars where Japan's great saint

Kobo Daishi established a Buddhist monastery in 816. Millions of pilgrims

come to the area each year to worship in Mount Koya's sacred halls, visit its 200,000 tombs and stay in one of its 53 smaller temples. From this part of Kansai, it is only a short trip north to Kyoto, where visitors can view the magnifi-

cent imperial living quar-ters and ceremonial halls of the Kyoto Imperial Palace, as well as Nijo Castle in the city center, just two examples of the city's historical attractions.

The natural beauty of areas in and around Kyoto reveals why changing seasons have traditionally been celebrated by Japanese poets and artists; there are the cherry blos-

soms of Kiyomizu-dera Temple, the splendor of Lake Biwa and the Amanohashidate Peninsula in summer, the colorful leaves of the Arashiyama Mountain area in fall and the sparkle of ice and snow resting on the Golden and Silver Pavilions in winter.

Visitors looking to relax in a Zen garden or explore a secret hideaway in a ninja house will enjoy Shiga Prefecture.

The architectural features and elegance of Himeji Castle in Hyogo Prefecture, nicknamed "White Egret" because of its resemblance to the exquisite bird, delight travelers the world over.

### Osaka: A Long History of Doing Business

Osaka has thrived for over 1,000 years as an active center of commerce, reflected today in the buoyancy of its 42,000 small and medium-sized businesses. The 9 million people living in the greater Osaka area contribute to the city's growing national and global role.

Full of modern skyscrapers, the area near Osaka Castle has come to symbolize the city's mix of rich history and prosperous modernity. The downtown Umeda district - an even larger center of retail stores, office space, hotels and train stations used by some 1.5 million people a day -is now dominated by the twin w Umeda

electronic goods from locally based global giants Matsushita, Mita, Minolta, Sanyo, Sharp and others. The talented puppeteers of the National Bunraku Theater perform regularly in neighboring Dotonbori district. Many districts of greater Osaka developed as purely commercial ar-

drawn more than 12 million visitors to what was formerly a warehouse district. Future crowds of tourists, particularly from Hong Kong, South Korea and Taiwan, are anticipated, says Tatsuo Funakoshi, director of publicity for the Osaka Waterfront Development Co., Ltd., which is responsible for the project.

To accommodate the flow of ple in and around the city. Osaka

Located between the Rokko Mountains and the western shores of Osaka Bay, Kobe has altracted about 43,000 foreigners from the Koreas. China. the United States, India, Vietnam, Britain. the Philippines, Germany, Thailand and 70 other nations - bringing the city's total population to 1.5 million.

Although about 40 percent of the city's economy is linked to the port and port-related industries. Kobe's other industries. including shoes, apparel, furniture and pearls. are also very important to the city's growing economy. The Kobe harbor area is now being radically reconstructed to accommodate

#### Kobe's perspective is international

the needs of the port and the community.

ity to the Kobe Fashion Three major projects -Rokko Island, Port Island Mart. and Harborland - were designed to provide the Kobe is complemented by city with cargo space as well as a host of urban the historic sections of the city and Rokko Mountain. facilities including new Chinatown, the Ijinkan

shopping areas. These developments are meant to function as major centers for international commerce, education, housing. lourism and conventions, On Rokko Island, the world's largest man-made island, Procter & Gamble's new headquarters and technical center have been built in close proxim-

This futuristic part of

district with its Westernstyle homes and nearby gournnet restaurants, and the Arima Spa are colorful spots enjoyed by visitors and residents alike.

The dynamism and global outlook of the city is as impressive as its natural surroundings. With the new Akashi Kyokai Bridge linking Kobe and Awaji Island, and marine transportation to take passengers to and from the Kansai International Airport. Kobe will be even more accessible 10 other parts of Japan and the world.

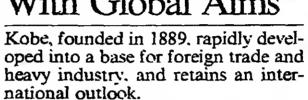
wooden buildings (right).

is in progress taboves: the pagoda of Horya-ji Temple

### Kobe: Port City With Global Aims

Extensive development of Kobe's waterfront

outside Nara is one of the world's oldest



donut-shaped Sky Garden that

"The innovative northern part of downtown Osaka will be the site of future development as it takes shape as the business hub of the city," says Charles Besford, The Westin Osaka's general manager.

South of Umeda are the thriving commercial areas of Namba and Nipponbashi, where vendors sell

City's industries focus on value-added goods

eas for the production of textiles and distribution of goods. As the city's industries become more knowledgeintensive and higher-value-added in content, inactive areas are being converted into recreational zones.

Tempozan Harbor Village, inaugurated in July 1990, has already airport.

Kyoto's cultural and

tries as well, which tend to

Prefecture is extending 11 major expressways. These transportation networks and new railway lines will allow easy travel to and from the Kansai International Airport. In addition, city air terminals are

planned in Osaka (as well as in Kyoto and Kobe) to smooth check-in procedures for passengers at the new

### Kyoto: Creative Traditions Still Thriving

Kyoto's history as Japan's ancient capital (794-1868) is evident everywhere in and around this modern city of about 1.5 million residents.

Since the city escaped the fire bombs of World War II, it is the only major city in Japan that retains its prewar urban structure, fashioned after the Tangera Chinese capital.

The Kamo river still runs through town, separating the charming restaurants and teahouses with their distinctive yuka (wooden verandas) on the western side from the enchanting geisha quarters and shops of the Gion district on the eastern side. Greater Kyoto boasts

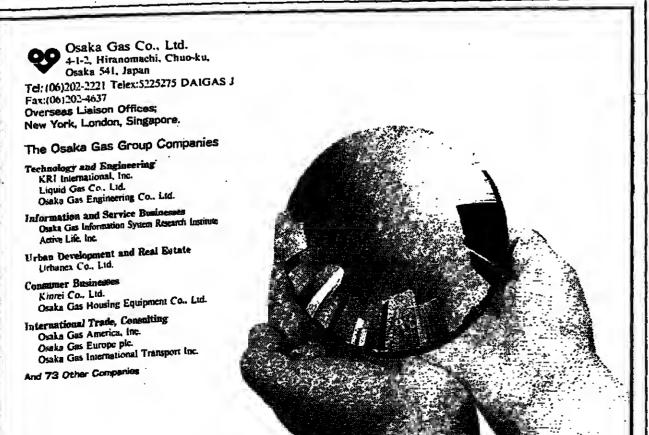
numerous universities, culminates in a procession Buddhist temples, Shinto of elaborate ancient floats. shrines, gardens, imperial villas and traditional incommercial heritage is expressed today in a variety dustries dedicated to the making of textiles, ceramof nontraditional indusics and paper fans. Kyoto remains the nabe concentrated south and tional and global head-quarters of schools for the north of the city. High-

tech corporations like traditional arts of Japa-Nintendo, Kyocera and Omron produce a long list nese flower arrangement and the tea ceremony. In of high-value-added items. addition, the past is kept Other important manufacalive in the city's daily life turing activities in the Kyoto area are concentratthrough Kyoto's many fesed in the textile and food tivals, such as Gion Matsuri, held every July, which industries.

In the coming year, the city will celebrate the 1,200th anniversary of its founding as Heian-kyo, the Capital of Peace.

Appropriately, the Kyoto International Conference Hall will be the venue for the fourth World Conference of Historical Cities less than three months before the main celebrations get started in July 1994. giving the city a chance to show in the world its success in delicately balancing modernization and preservation.

brid



Osaka Gas and the Osaka Gron Serve as a Link between Kunsai and the'

and the second second



With The Westin Osaka opening that day, you'll enjoy the same gracious hospitality you expect from any Westin hotel around the world. Something only Westin's perfect blend of luxury and discreet personalized service achieves. You can relax in beautifully-appointed guest rooms of a size that's hard to find in Japan, complete with personal fax and modem communications capability. You can also enjoy all the other amenities you're able to take for granted only with Westin. These include a choice of tempting cuisines offered by our superb restaurants, and bars with just the right ambiance to soothe you after a long day. And our health and fitness facilities with the latest machines as well as traditional Japanese stress-relieving massage to keep you in good shape during your stay. We pamper the international business traveler with five executive floors that boast the extra comfort and convenience that make business travel much less of a traumatic experience. Then of course our high-tech business center staffed by multilingual experts makes sure you can work here as efficiently as in your own office. Whether business or pleasure, The Westin Osaka is the right choice with its ideal location and distinctive service. We look forward to welcoming and serving you. Again and again.



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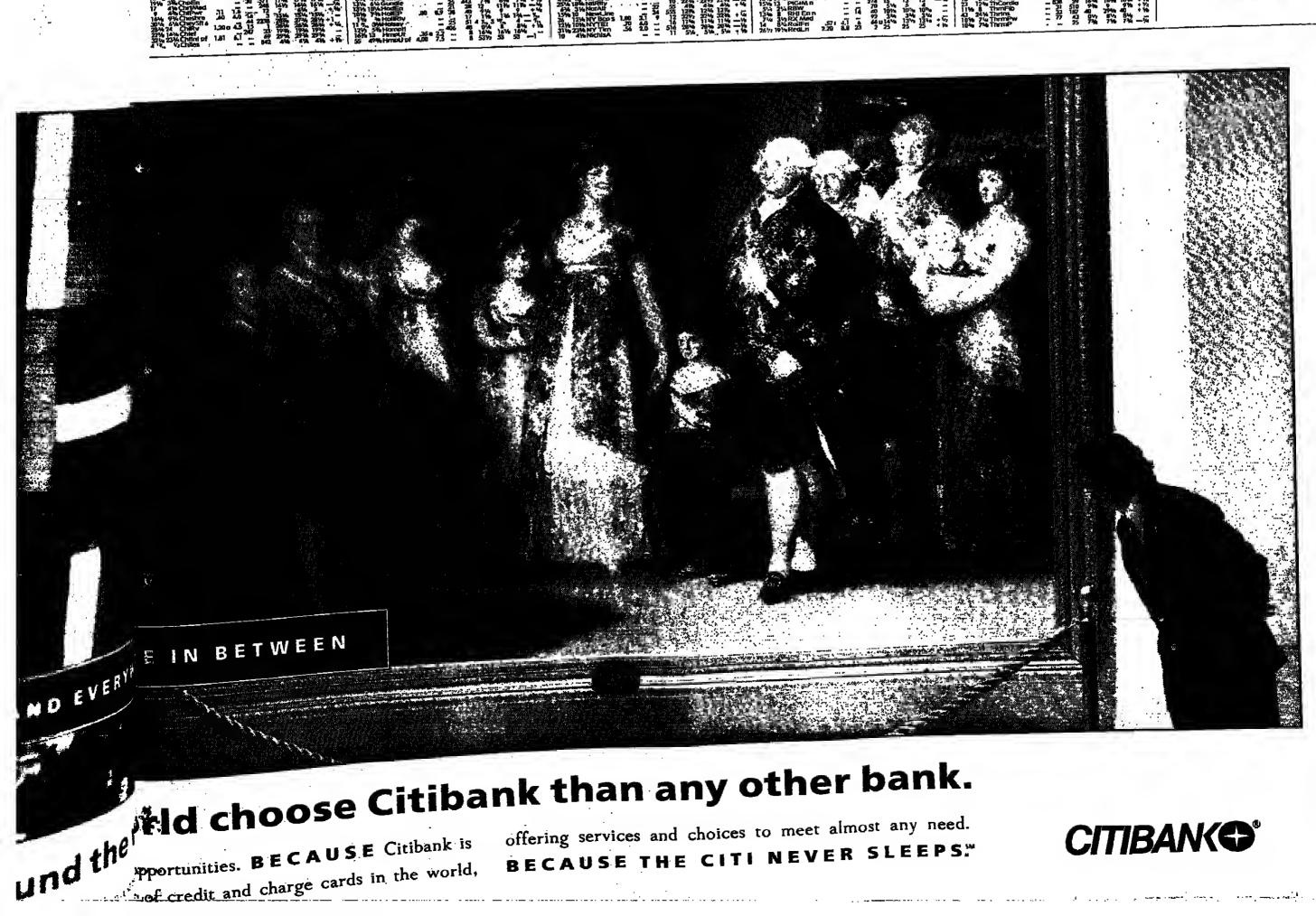
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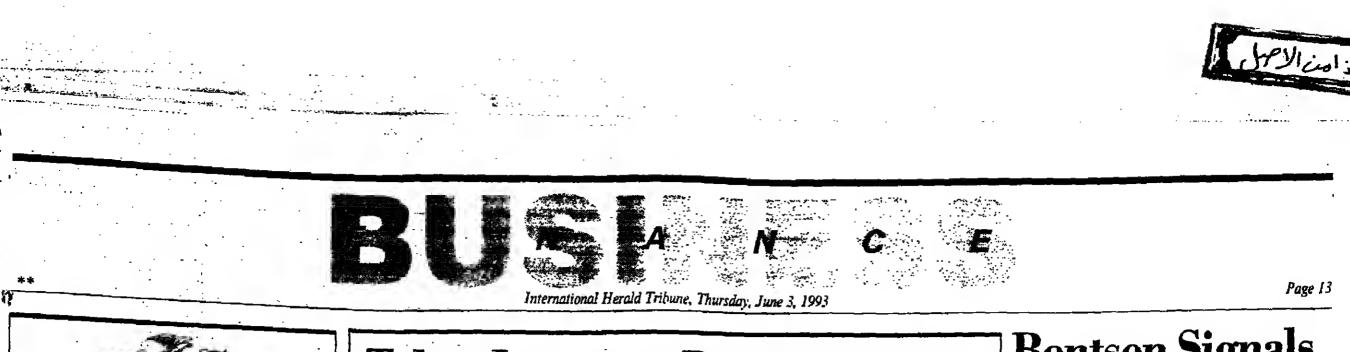
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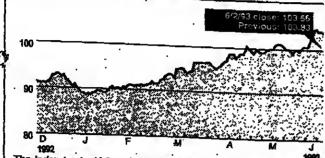
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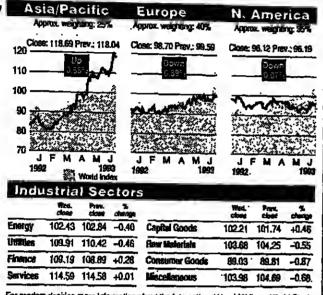
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### THE TRIB INDEX 103.66 International Heraid Tribune World Stock Index o, composed

of 230 internationally investable stocks from 20 countries, compiled by Bloomberg Business News, Jan. 1, 1992 = 100.



The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Italy, Netherlands, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland. In the case of Tokyo, New York and London, the Index is composed of the 20 top issues in terms of market capitalization. In the remaining 17 countries, the ten top stocks are tracked



For readers desiring more information about the international Herald Tabune World Stoci Index, a booklet is available tree of charge by writing to Trib Index, 181 Avenue Charles de Gaulle, 92521 Nauilly Cadax, France

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## **Tokyo Imports a Property Slump** Japan's Banks Wrestle With U.S. Real-Estate Losses

By Jeanne B. Pinder New York Times Service NEW YORK - They came,

they saw, they hought -and now they're stuck. During the real estate boom of the 1980s. Japanese investors purchased or financed tens of biltions of dollars of American property, including prestigious sites such as Rockefeller Center,

it, but in New York, according to sites such as kocketeller Center, the Tillany's building and the Ex-xon building in Manhattan. But now these buildings, like many other properties bought during the boom, are worth a fraction of the process paid for them. And their buyers now con-front the same umilesson technics published reports. Metropolitan front the same unpleasant choices that many others have faced:

foreclosing on mortgages, writing down loans and acknowledging grave losses, or selling the whole these to someone else, almost certainly at a loss. Among the most noticeable problems are these:

· Mitsabishi Estate Co. bought 80 percent of the shares of Rockefeller Group Inc., which owns Rockefeller Center and other assets, starting in 1989. A realestate investment trust bolds a mortgage for \$1.3 billion on 12 of the center's buildings, but an appraisal by the trust last year found that the buildings were worth only \$1.2 billion in the current market. Their value could be further reduced by lower rental income next year, when leases

covering about 40 percent of the foreclose on an 18-story Madison Avenue office building that is rents come up for renewal. · Shuwa Corp. of Tokyo has partly unned by Shuwa been struggling under \$10 billion in debt accumulated as it bought A hankruptcy plan for the

1.400-room Westin Bonatenture the Arco Plaza complex in Los hold, the biggest in downtown Angeles, the U.S. News and World Report building in Wash-Los Angeles, was approved in December after the owners — Missubishi Trading Co. and John C. Portman, a developer — de-faulted on their \$75 million mortington and other properties. Shuwa's banks are trying to assist gage. The Waterfront Hilton hotel in Huntington Beach.

owned

### life insurance Co. has started to

**Property Problems** Past-due real estate loans as a Japanese-owned percentage of all loans, for banks in California, New York and all of All foreign and domestically the United States



law protection last month after defaulting on its \$57.7 million construction loan when the Los Angeles branch of Dai-Ichi Kan-

California, filed for bankruptcy-

Evo Bank moved to foreclose. Japanese hanks in the United States have seen their had loans rise to 13.3 percent of their debt from 5 percent two years ago. according to the Federal Reserve Bunk of San Francisco - even though the had-loan problem has been easing for hanks overall. In that same two-year period, the Fed reports, banks in the United

> loans drop to 6.7 percent from 8.8 PETCENL "It's part of a very sharp learning curve," Sanford R. Goodkin, principal of Goodkin & Associates, a firm of real-estate ana-issts based in San Diego, said of the Japanese experience with American properties. "The learning curve save 'Boy, this sure looks easy.' The second phase is 'Look what we own!' The third is Why did we buy that? The jourth is Who hought that, and whose head can we chop off? The fifth is, 'Now that we've got it, what do we do with it?" Yuko Takanaka, president of Takanaka & Co. Investment, an investment-banking firm in Los Angeles that serves Asia and the Pacific region, said of Japanese

See PROPERTY, Page 17

# **Bentsen Signals Truce in Battle Over the Yen**

International Horahl Triban PARIS - The U.S. Treasury secretary, Lloyd Bentsen, using the

annual ministerial meeting here of the Organization for Economic Cooperation and Development as his podium, declared a truce Wednesday in the battle with Japan over the high-flying ven.

blunily telling Japan its huge trade surplus continued to undermine the health of other economies. States on average have seen their pressed Tokyo as well as the Europroportion of past-due real-estate pean Community to act more strongly to stimulate global economic growth.

In two short sentences and an insistent silence, Mr. Bentsen delivered the message that the U.S. administration was through with further comments that could be seen as driving up the yen in an attempt to trim Japan's soaring trade surplus. "There's been a misunderstand-

ing." Mr. Bentsen told reporters. "We are not seeking an appreciation of the yen." He refused to be lured into fur-

ther remarks of the sort that have brought the dollar in recent weeks to its lowest ebb against the yen since the end of World War II. Tokyo has expressed increasing

anger over what it sees as Washington's encouragement of a stronger yen through comments ranging from an official remark by President Bill Clinton to innuendo and good-cop, had-cop remarks by other U.S. officials,

Mr. Bentsen and an EC Commission vice president. Henning Christophersen, also used the occasion of the OECD meeting to insist that Tokyo could do more to advance global economic growth and boost

apanese domesúc demand. They can do more in terms of fiscal policy to stimulate their economy. Mr. Bentsen said, adding that while the Japanese government's economie stimulation package outlined in April would contribution that substantial re-produce modest growth, much form of agricultural policies could produce modest growth, much more was needed.

ter of state economic planning, rejected this, assuring his colleagues that recovery in Japan was under-way and would be "broadly felt" However, Mr. Bentsen, after Liter this year. Mr. Bentsen also urged Europe to accelerate interest-rate cuts. Given the current recession and diminishing wage and price pres-sures, further substantial reductions are prudent." he said.

change.

Policymakers, meantime, provided no new remedies to reduce the high and rising levels of unemployment in Europe. European ministers stressed that they had little means to spur employment as budget deficits need to be restrained to bring down the high level of interest rates.

Mr. Christophersen told report-ers that to break the increase in unemployment, the European Community needed to achieve a rate of growth of 3 to 3.5 percent. This target could be achieved by 1995, he said, "but no one can be

even more slowly than income."

Mr. Bentsen said. "These surpluses

are a global problem. They are

hurting world growth. That must

Hajime Funada, Japan's minis-

Europe's problems are not just the result of the deepening recession in Germany, he said. Europe needs a reduction of at least 2 percentage points in short term interest rates and the inability of the rest of Western Europe to get interest rates significantly below German levels reflected high budget deficits in all countries, he added.

Rebuke on Farm Aid

The OECD on Wednesday rebuked its 24 wealthy member states for allowing farm subsidies to grow last year despite pledges to reduce a Now of cash that distorts global trade, Reuters reported from Paris. With current high unemployment and low growth, the OECD noted in a report the important make to world economic performance. Nearly half the value of

"Japan's trade

By Brandon Mitchener New York Tumes Service FRANKFURT - After a series of cuts this spring raised bopes of a fast relaxation in Ger-

man interest rates, more recent moves suggest the Bundesbank is holding tight for awhile. The central bank on Wednesday left its most important short-term interest rate unchanged for the fourth week in a row, and analysts now say new cuts in the benchmark discount and Lombard rates are not expected before August. The Bundesbank's governing board meets on

Thomas Mayer, a senior economist at Goldman Sachs, citing recent reports of runaway infla-tion, money supply growth and government spending.

**Bundesbank Wary of Rapid Rate Cuts** 

"The textbook response would be to raise rates," not cut them any further. Mr. Mayer said, but that option is ruled out by the Bundesbank's stated intention of bringing rates down during what is being called the country's worst recession ever.

The Bundesbank cut its discount rate, the floor on German money market rates, to 7.25 percent on April 23, and slashed its main mon-

in an interview at the time that the fiercely independent central bank would cut rates as quickly as it could without damaging faith in

Mr. Seblesinger repeated that policy Wednesday in a speech to bankers in Bonn: "We don't regard the prevailing level of market rates as dogma. We must sound out what is conceivable, what is good for the economy or could be good for the economy, without getting onto the precipitous path of inflationary developments or inflationary expectations.

interest rates have failen little since the be-

Is an MBA Indispensable?

By Jay Mathews Washington Post Service

EW YORK — John F. Kennedy shunned hats and nearly ruined the felt industry. Berte Davis proved that movie stars need not be beautiful Now, the billionaire Microsoft chairman without a university degree, Bill Gates, is by his success raising new doubt about the business world's favorite academic title: the MBA.

The MBA, a product of the 20th century, always has carried the taint of lowly commerce and greed in the maple-lined quadrangles ruled by purer disciplines such

The MBA kids want Even with the recession ap-parently cuting into hiring. about 79,000 are expected to re-ceive MBAs this year. This is nearly 16 times the number of business and the number of hurdenstand molitice.

business graduates in 1960, a understand politics."

testament to the assumption

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that the MBA is vital for young men and women who someday want to run companies. "If you are going into the corporate world it is still a disadvantage not to have one," said Donald G. Morrison, a professor at the University of California at Los Angeles. "But in the last five years or so, when someone says, "Should I attempt to get an MBA?" the answer a lot more is: It depends." The success of Mr. Gates and others, such as the late Sam Walton of Wal-Mart Stores Inc. has helped inspire campus debates over

of Wal-Mart Stores Inc., has helped inspire campus debates over the business degree and whether management skills can be taught. The Harvard Business Review printed a lively exchange after the creation of a fictional, ontspoken chief executive - James R. Martin, of Bay International Industries - who donated letters and memos dramatizing his complaints about the business degree. In yone memo, "Mr. Martin" praised the hiring of engineering rather

Conc memory, Will, Wartun praised the timing of engineering father than business graduates. The Review quoted him as saying: "The MBA kids want to move up too fast, they don't understand politics and people and they aren't able to function as part of a team until their third year. But by then, they're out looking for other jobs." The problem, most participants in the debate acknowledge, is that in the 1970s and 1980s the MBA acquired an aura of future riches and power far beyond its actual usefulness. Mr. Morrison said schools now put more emphasis on personnel skills, but "I think it is a mistake." Teaching analytical methods is important, he said, "and I think the pendulum will swing back." Frederick W. Wackerle, a Chicago-based recruiter who specializes in finding chief executives, said the majority of his best candidates were MBAs and he occasionally would be asked why a person he was recommending did not possess the degree. person he was recommending did not possess the degree.

LONDON - George Soros. the Hungarian-born billionaire, turned his attention to Britsh property on Wednesday to form a new partnership with British Land Co.

Property-stock prices surged after Quantum Fund NV, Mr. Soros's investment vehicle, and British Land formed the British Land Quantum Property Part-THOPE.

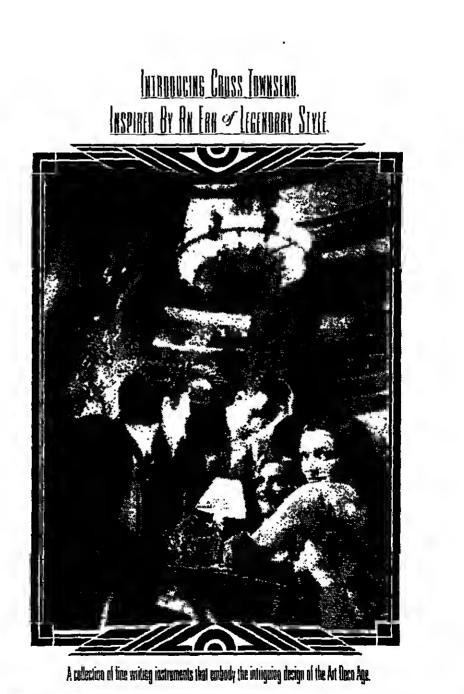
British Land gained 46 pence to close at 344 on the London Stock Exchange, and several other real estate issues rose in sympathy. "Judging from the share

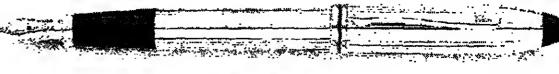
prices, the magic seems to have worked in the property sector as well," said the property-sector analyst Naresh Gudka of Paribas Capital Markets, praising the timing of the action. Proper-ty prices in Britain are widely believed to have hit bottom and on the verge of recovery.

The Midas touch of Mr. Sorves saw the funds he man-aged make nearly \$1 billion when the pound was forced from the EC exchange-rate methodism last Sentember He clout to acquire a major British property company. "What we're glad about is that Soros has chosen us and that he's ready to put lots of money into the United King-dom," said Mr. Weston Smith. mechanism last September. He recently sent gold prices sharply

### **CURRENCY & INTEREST RATES**

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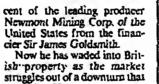


A STALL OR LEADERSHIP

count surpluses continue to ex- farm produce in OECD countries is pand, as domestic demand grows made up of subsidies to farmers.

Soros Turns Sights

**On U.K. Property** 



struggles out of a downturn that began in 1988. The British Land chairman. John Ritblat, said the deal would give him extra firepower as the British economy emerges from a protracted recession and provides scope for transactions

in the property sector. Quantum and British Land are investing £150 million each. with the bulk of British Land's contribution coming from a

rights issue for £132 million and £33.7 million from Quantum's purchase of 11.3 million British

Land shares. Mr. Ritblat's finance direc-tor. John Weston Smith said that this capital, which British Land would manage, would al-low for "very, very big pur-chases;" he did not rale out

corporate acquisitions. Analysts agreed, saying that British Land, which made a pre-tax profit of £34.6 million in the

year to March, now had the clout to acquire a major British

higher when he bought 10 per-

nership, with finances of £500 million (\$772.7 million), which could be geared to raise funds of £1 billion (\$1.55 billion) or

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### **MARKET DIARY**

Page 14

## **Shares Edge Higher** As Rates Stay Low

Bloomberg Business News NEW YORK - U.S. stocks edged higher Wednesday as low long-term interest rates continued to support the market.

The Dow Jones industrial averare just failed to set a record for a second straight day, however, as the index pulled back in the final 30

#### N.Y. Stocks

minutes of trading. The Dow in-dustrials closed 1.11 points higher at 3,553,45, just below the record closing high of 3,554.83.

ing, and it shows no signs of letting up as long as interest rates stay low," said Kenneth Liebler, president of Liberty Financial Services oc. Billions of dollars continue to be poured into stock funds as investors switch money from lowyielding fixed-income securities, Mr. Liebler said. When rates fall, fixed-income iovestments like boods become less attractive when compared with stocks. "That's the main reason why stocks are as high as they are," said

Richard Meyer, head of institu-tional trading at Ladenburg, Thal-mann & Co. "If this situation Irouble.

# 230 million shares on Tuesday. The yield on the benchmark 30-

year Treasury government bond was unchanged Wednesday at 6.88 percent. Long-term bond yields were little changed as the govern-ment released conflicting reports

about the economic recovery. The government first released a report showing that its key indicator of future economic growth rose

a disappointing 0.1 percent in April. Then it reported that new MCI rallied 1% to 54% after Brit-BotilyAd CimeOd TelMex IBM Syntex Philaur RJR Nob ATS.T WolMrt : ABarck & WMX : c

each of which represents 10 ordi-nary shares, fell 1% to 65%.

ed not to recommend a version of the company's top-selling drug Nachanges, the stock market is in big prosyn for sale over the counter.

Advancing common stocks led 51% after the confectioner and pasdeclining issues by about 8 to 7, ta-maker was lowered to "hold" with shares of computer, aerospace from "buy" by Prudential Securities.

### **Brighter U.S. Outlook Underpins the Dollar**

Compiled by Our Staff From Dispatche ' NEW YORK - The dollar ained against major currencies here Wednesday, buoyed by a surge in oew home sales in April and a pause in the rise of the yen. The pound fell for a second day, meantime, amid persistent speculation that the government is more willing to cut interest rates now that Prime Minister John Major

#### Foreign Exchange

has reshaped his cabinet. The pound finished at \$1.541, down from \$1.555 oo Tuesday. The dollar jumped 1.5 pfennig to

finish at 1.598 Deutsche marks, up from 1.583 DM oo Tuesday, The U.S. currency finished a fraction higher at 107.20 yen, holding onto gains made Tuesday when talk of central bank purchases helped pull the dollar from a post-

World War II low of 106.55 yen. Strong housing sales alone will not change the skeptical outlook on the dollar because other economic statistics have been weak, said James McGroarty, senior vice presi-dent at Greenwich Capital Markets. Peter lversen, vice president at Shawmut Bank of Boston, said, People will take a breather and Tuesday.

then push the dollar to 105 yen." The dollar could slip against the mark on Thursday, if, as many traders expect, the Bundesbank Unchanged Total Issue New Highs New Lows leaves interest rates unchanged after its biweekly policy meeting. The German central bank left key mon-Ey market rates uochanged Wednesday, indicating that inter-est rates are not likely to drop this week. The U.S. currency has tumbled more than 14 percent against the yen this year, pushed lower by the Clinton administration's sporadic calls for an appreciation of the Jap-

anese currency. The U.S. Treasury secretary, Lloyd Bentsen, attempt-ed to call a truce in Paris. Meanwhile, the dollar rose to

5.3885 French francs from 5.3480 francs on Tuesday and strength-ened to 1.4237 Swiss francs from 1.4160.

In London, also aided by the upbeat U.S. economic statistics, the dollar recouped a pfennig of its recent losses against the mark.

The dollar advanced to 1.5990 DM from a 1.5885 DM finish on Tuesday, The U.S. currency also regained ground on the yen to

and pollution-control companies 3.00 recording the biggest gains. Trading on the Big Board was active, with about 289 million 300 shares changing hands, up from

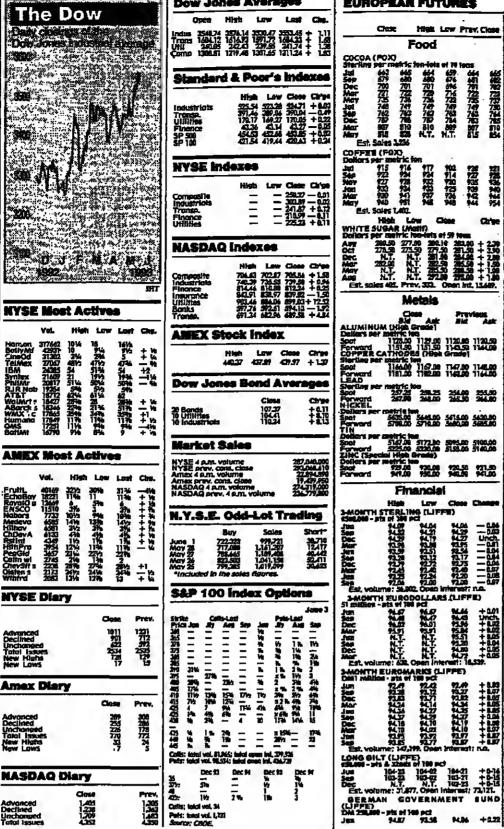
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single-family home sales jumped 22.7 percent in April to the fastest pace in more than six years.

ish Telecom said it would form a global alliance with MCI through an international joint venture in which they will invest more than \$1 billion. British Telecom's ADRs.

Syntex Corp. slumped 1% to 19%. An advisory committee of the Food & Drug Administration vot-

Hershey Foods Corp., fell 2 to invalo NSCO



June 2

Dow Jones Averages

### **Du Pont Lifts Seagram Profit**

MONTREAL — Seagram Co. said Wednesday that lower interest costs and improved results at Du Pont Co., of which it owns 24.3 percent, helped push first-quarter earnings up by 5.9 percent, to \$162 million.

Revenue at the wine, liquor and orange-juice concern slipped to \$1.20 billion from \$1.24 billion. "-- "We think long-term, not short-term," said Edgar Bronfman Sr., chairman and chief executive. Seagram last week said it had acquired a 5.7 percent stake in Time Warner.

regained ground on the yen to stand at 107.60, from 106.98 on Tuesday. (Bloomberg, Reuters) Saying that Seagram's stake in Du Pont had risen in value to \$8.5 billion from \$2.5 billion, Mr. Bronfman said that similar gains were expected from the Time Warner investment.

### U.S./AT THE CLOSE

# Leading Inclex Edges Up WASHINGTON (AP) - 7 - government's chief economic-for

But, in a hopeful sign, sale : new homes soared 22.7 percent in April, ... the third straight gain, the der stiment said. That boosted units sold tar 1, their highest level in more the in years. The small rise in the inde: I percent plummet in Marc analysts who see little char iethargic growth pattern. further reassurance that the

into recession. The leading index is des months in advance. Three,

f economic-forecast ing gange rebounded only 0. creent in April after its worst phinge in two years in March, the Com. cice Department said Wednesday.

ading economic indicators, following a with the views of pessimistic economic be economy will soon break out of its

jump in new home sales provided y was not in danger of topping back

predict economic activity six to nine ve monthly movements in one direc-1 good, but far from certain, sign of

whether the economy will be a randing or contracting. This year, the index has taken in January and March and risen in February and April. The Murch decline was the worst since November 1990, signaling a continuation of the sharp slowdown from the economy's end-of-the-year growth rate.

### Allstate's Public Offering Priced

NEW YORK (Bloomberg) — Allstate Corp. raised \$2.12 billion on Wednesday with the sale of 78.5 million shares priced at \$27 each, the biggest initial public offering in U.S. history. The offering of a 20 percent stake in the insurer by its parent company, Sears, Roebuck & Co., was priced by an underwriting group led by Goldman, Sachs & Co., Allstate was priced at the high end of its expected range of \$24 to \$77 each according to its reeliminary propacties filed range of \$24 to \$27 each, according to its preliminary prospectus filed with the Securities and Exchange Commission. The settlement date is set

For sume 9. Proceeds from the stock sale have been stated to repay \$1.54 billion in debt and provide \$350 million in capital to Allstate Insurance Co., its operating subsidiary. Sears, which established Allstate in 1931, sold a 20 percent stake in the insurer as part of its plan to exit the financial services business and to cut its debt by \$3 billion.

### Viacom and AT&T Plan Video Test

NEW YORK (Retiters) — Viacom International Inc. and American Telephone & Telegraph Co. said Wednesday that they would provide advanced interactive consumer video services in a Viacom system in [7] Castro Valley, California.

The venture is aimed at testing consumer interest in such services as movies-on-demand, games and home shopping. Testing will begin by the end of the year, with the first services available by mid-1994. The 18-month test will involve at least 1,000 homes and could be expanded to 4,000.

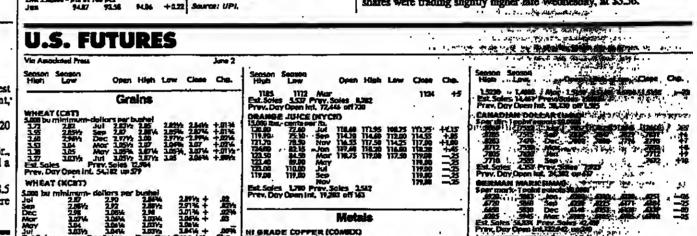
AT&T is providing interactive video-server technology and software developed by its Bell Laboratories. The technology will allow consumers to select a movie from scores of titles and then stop, pause and rewind just as they do with a videocassette.

### **Cray Announces Private Stock Sale**

NEW YORK (NYT) - Cray Computer Corp. has announced plans to raise between \$23 million and \$29 million from a private stock sale to institutional and private investors.

Funds from the sale will be used to manufacture and market the rings from the sale will be used to manufacture and market the company's Cray-3 supercompilter, which Seymoor Cray, the company's founder, has been working on since 1985 and which he command developing after leaving Cray Research to found Cray Comparter in 1989. Cray, 67, has been building the Cray-3 supercomputer with chips made with gallium arsenide, a material that allows great speed but is more difficult to work with the comparisonal chips which

difficult to work with than conventional silicon chips. Cray Computer said it plained to sell between 9.8 million and 12.4 million unregistered shares of its common stock to institutional investors at \$2.25 a share. Cray will buy 1.8 million shares at \$2.75 each. Cray shares were trading slightly higher late Wednesday, at \$3.56.



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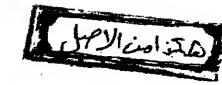
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Antoid         9130         89 av         FAZ index;         620 av         82 av         Natl & Concodo         19/4         1844         1844         1844         Natl & Concodo         19/4         1844         184         184         184         17         Skortsko         38 av         19	5000 Durnibilinian-dollars per bushel 627 3.51 Jul 549 5714 548 5494 - 4974 63974 3.51 Aur 548 5474 54874 5474 - 4974 613 3.54 549 54874 54774 544 544 - 4974	64.00 82.20 Mor BS.85 +.05 . Pat. Sales AMD Prev. Soles 5.700 Prev. Day Open Int, 55.95 up.396 SILVER (COMMED)	Est Solas 24.211 Prev. Solas 19.772 Prev. Day Open lat. 51,481.up 771	
DAF         D.25         0.25         0.25         0.26         Data         Destination         The interaction         Destination         The interaction         Destination         Destincoloring         Destination	5.000 DU mithimmon-doillars per bushel 4.71 4.71 4.11 Aur 5.07 5.71% 5.88 5.87%	5.08 Tray accessible from accession of the second s	COTTON & (NYCH)	
Product         Product <t< th=""><th>ELL Sories Pray Saler 70 107 3 Junt 2 Junt 2</th><th></th><th>51,001/02-CITITS FOR TO. 64,47 SLUP JUL 64235 61,00 60,30 60,90 +445 64,47 SLUP JUL 64235 97,00 40,30 60,90 +445 64,47 SLUP CCT 97,35 97,00 40,30 40,30 40,30 +30 64,35 SLUP CCT 97,35 60,03 97,14 50,46 50,95 +44 44,50 57,90 Mary 64,50 60,53 60,55 60,55 +44 44,50 57,90 Mary 64,50 60,55 60,55 60,55 +44 44,50 57,90 Mary 64,50 61,30 60,46 60,59 +35 60,35 1,46 00 CCT 52,55,64 57,000 Prov. Scies 40,24 Prov. Day Open Inf. 34,66 07,93</th><th></th></t<>	ELL Sories Pray Saler 70 107 3 Junt 2		51,001/02-CITITS FOR TO. 64,47 SLUP JUL 64235 61,00 60,30 60,90 +445 64,47 SLUP JUL 64235 97,00 40,30 60,90 +445 64,47 SLUP CCT 97,35 97,00 40,30 40,30 40,30 +30 64,35 SLUP CCT 97,35 60,03 97,14 50,46 50,95 +44 44,50 57,90 Mary 64,50 60,53 60,55 60,55 +44 44,50 57,90 Mary 64,50 60,55 60,55 60,55 +44 44,50 57,90 Mary 64,50 61,30 60,46 60,59 +35 60,35 1,46 00 CCT 52,55,64 57,000 Prov. Scies 40,24 Prov. Day Open Inf. 34,66 07,93	
AITTStlePOdem       Voitswooen       2003 1930 370 200       Skorotik A       200 200 200       2003 200 200       AIT Concels and		Prev. Day Orean Int, 55.957 up.394 SILVER.(COMUDO SUB1 Tray Colonality) SUB1 Tray Colonality and tray or. 6750 SUB1 Tray Colonality and tray or. 6750 SUB1 Tray Colonality and tray 6413 4450	HEATING ON CHYMEN	
The second second with the second of the second of the second sec		Est. Sones 72,800 Prev, Sones 77,204 Prev, Day Open Int, 107,408 cm ( 1465 PLATINUM (NTME) 39 hroy oz. dollors per hroy oz.	HEATING ORLONYMED           CLOUPED-CONSING AND           SL20         SL37           SL20         SL37           SL30         SL30           SL31         Nov SL35           SL30         SL30           SL31         Nov SL40           SL32         SL40           SL31         Nov SL40           SL32         SL40           SL31         Nov SL40           SL32         SL40           SL31 <th></th>	
Patients         22         24.00         Bk Eost Asto         37.75         34.90         Found Carp         710         Curl         24.00         Mathematic         210	307 BEAN OIL (CB7) 6400 Ext. doiton per 10 bs. 2120 11.15 A. 20.75 21.00 20.72 20.77 -22	PLATINUM (NTALE) Sintry ccdollars per hvy cc. 401.00 314.09 Al. 322.09 381.99 379.59 382.70 -4.40 440.00 314.99 Oct 311.00 381.99 371.00 381.30 -4.70 40.00 334.89 An 371.00 381.99 371.00 381.30 -4.70 40.00 335.00 An 371.00 381.99 371.00 381.18 -4.40 581.5048 Prov. Sales 4.10 381.99 371.00 381.18 -4.40 Frav. Day Open int. 23,189 of 13	202         207         101         2071         5370         5471         5473	
Stork         29.33         79.10         Hond Sens Bork         59 59.0         Kalls Faryce         1/2         1/2         Gon, Ecax         NA. 22/4         Nimitary Poseidan         1/3         1/3         Nimitary Poseidan         1/3         1/3         Nimitary Poseidan         1/3		PTW, Day Osani Ital. 20,100 etf 13 60LD (COMURC) 100 tray az-dollars per tray az. 416.50 327,19 Jun 346.59 370.90 346.10 349.20	4330 530 Mor 9446 5570 5476 5477 - 2 5735 5377 Apr 5738 5738 5738 577 - 2 544 544 545 147 - 554 5578 5578 5578 - 2 544 545 147 - 554 - 2 544 545 147 - 2 5	
Parting         Augr Participan         Processing         Proce	Algent Re- deflort per 100 Be.         Ref. 2015         Ref. 2015         Ref. 2015         Ref. 2017         -22           TLDS         19.15         A.4         20.55         TLDS         REf. 2017         -22           TLDS         19.25         Auro         TLDS         TLDS         REf. 2017         -22           TLDS         19.27         Auro         TLDS         TLDS         REf. 2017         -22           TLDS         19.27         Auro         TLDS         TLDS         TLDS         TLDS         -23           TLDS         19.47         Auro         TLDS         TLDS         TLDS         -24           TLDS         19.47         Auro         TLDS         TLDS         TLDS         -24           TLDS         19.47         TLDS         TLDS         TLDS         -24         TLDS         -24           TLDS         TLDS         Auro         TLDS         TLDS         TLDS         -24         TLD         -24           TLDS         TLDS         Auro         TLDS	Prev. Dory Open Int. 23,189 of 73 POLD (COMBEX) 100 troy rot. doilors per troy or. 143.50 257.16 Jun 345.59 370.50 346.10 347.2930 378.00 346.00 Jul 285.00 336.80 Oct 371.08 374.60 347.97 774.0030 395.00 336.80 Oct 371.08 374.60 347.97 774.040 376.00 336.80 Feb 273.40 377.97 774.07 775.07 774.0 376.00 251.07 Dec 272.46 377.97 774.07 775.0740 376.00 251.07 Dec 376.50 346.19 774.07 775.0740 376.00 250.00 Dec 376.50 347.00 377.00 367.0040 400.00 360.00 Dec 376.50 367.00 377.00 367.00 367.0040 400.00 360.00 Dec 376.50 367.00 367.00 367.00 367.00 367.00 367.00 367.0040 400.00 360.00 Dec 376.50 367.00 367.	57.17 57.17 Saig 57.17 57.17 Saig 51.50 - 42 51.50 51.57 - 42 51.72 - 52 51.72 - 52	
Hit Perror     Liss Liss     Liss <thliss< th="">     Liss     Liss     Lis</thliss<>	Livestock	71.50 37.40 Jun 171.00 341.21 371.00 371.50 -44 971.50 311.50 Jun 171.50 341.21 371.50 351.50 -44 971.00 341.80 Aug 371.50 371.50 351.50 -44 971.00 341.80 Dec 22.50 364.57 351.57 354.70 -44	LIGHT SWEET CRUDE (NYME)	
Driverson         Jordine Strikt         Warting         Sinuth         (With         4.31         4.32         Participe (mit)         With Strikt         Aladi Electric         612         592         Martinger         Martinger </td <td>CATTLE (CME) GUODI Dat-cents per lot. 77.59 e450 Jun 75.59 75.55 74.50 73.09 -37 74.40 67.30 Aug 71.75 74.85 74.55 74.56 -32 74.55 67.55 Oct 74.22 74.67 74.55 74.86 -22 74.55 67.55 Oct 74.22 74.67 74.56 74.57 -35 82.75 74.56 74.56 74.57 74.66 74.57 74.57 -35 82.75 74.56 74.59 74.50 74.59 74.57 74.57 -35 82.75 74.58 Apr 74.80 75.10 74.59 74.59 -35 82.75 74.28 Apr 74.80 75.10 74.59 74.59 -30 85.5 Sales 11.54 Prev.Sales 8.557 Prev.DayOsen ILS 7 Prev.Sales 8.557</td> <td>40.00 34.00 Pito 87.00 37.00 37.00 37.00 -40 40.00 47.00 Ant Est. Solies SJ.000 Prev. Solies 87.414 Prav. Day Open Int. 173,145 ett 37.44</td> <td>1.000 bbl. doilors ser bbl. 21.77 1.877 Aug 20.17 20.25 20.07 20.17 -22 21.37 15.57 Aug 20.17 20.25 20.07 20.17 -22 21.15 15.86 Cct 20.16 20.57 20.77 10.77 -32 21.15 17.38 Cct 20.56 20.57 20.77 20.77 -32 21.15 17.39 Cct 20.56 20.57 20.77 20.97 -32 21.15 17.30 Cct 20.56 20.57 20.77 20.97 -32 20.78 17.30 Cct 20.56 20.55 20.77 20.77 20.98 -40 20.98 17.20 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.98 17.20 Feb 24-9 20.55 20.57 20.77 20.98 -40 20.98 17.20 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.78 17.20 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.78 17.30 Feb 24-9 20.55 20.57 20.77 20.98 -40 20.78 17.30 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.78 17.30 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.75 17.56 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.75 17.56 Feb 24-9 20.57 20.77 20.98 -40 20.75 17.56 Feb 24-9 20.57 20.77 20.98 -40 20.75 17.56 Feb 24-9 20.57 20.77 20.98 -40 20.75 17.56 Feb 24-9 20.98 20.98 -40 20.75 17.56 Feb 24-9 20.98 20.98 20.98 -40 20.75 17.56 Feb 24-9 20.98</td> <td></td>	CATTLE (CME) GUODI Dat-cents per lot. 77.59 e450 Jun 75.59 75.55 74.50 73.09 -37 74.40 67.30 Aug 71.75 74.85 74.55 74.56 -32 74.55 67.55 Oct 74.22 74.67 74.55 74.86 -22 74.55 67.55 Oct 74.22 74.67 74.56 74.57 -35 82.75 74.56 74.56 74.57 74.66 74.57 74.57 -35 82.75 74.56 74.59 74.50 74.59 74.57 74.57 -35 82.75 74.58 Apr 74.80 75.10 74.59 74.59 -35 82.75 74.28 Apr 74.80 75.10 74.59 74.59 -30 85.5 Sales 11.54 Prev.Sales 8.557 Prev.DayOsen ILS 7 Prev.Sales 8.557	40.00 34.00 Pito 87.00 37.00 37.00 37.00 -40 40.00 47.00 Ant Est. Solies SJ.000 Prev. Solies 87.414 Prav. Day Open Int. 173,145 ett 37.44	1.000 bbl. doilors ser bbl. 21.77 1.877 Aug 20.17 20.25 20.07 20.17 -22 21.37 15.57 Aug 20.17 20.25 20.07 20.17 -22 21.15 15.86 Cct 20.16 20.57 20.77 10.77 -32 21.15 17.38 Cct 20.56 20.57 20.77 20.77 -32 21.15 17.39 Cct 20.56 20.57 20.77 20.97 -32 21.15 17.30 Cct 20.56 20.57 20.77 20.97 -32 20.78 17.30 Cct 20.56 20.55 20.77 20.77 20.98 -40 20.98 17.20 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.98 17.20 Feb 24-9 20.55 20.57 20.77 20.98 -40 20.98 17.20 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.78 17.20 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.78 17.30 Feb 24-9 20.55 20.57 20.77 20.98 -40 20.78 17.30 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.78 17.30 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.75 17.56 Feb 24-9 20.55 20.77 20.77 20.98 -40 20.75 17.56 Feb 24-9 20.57 20.77 20.98 -40 20.75 17.56 Feb 24-9 20.57 20.77 20.98 -40 20.75 17.56 Feb 24-9 20.57 20.77 20.98 -40 20.75 17.56 Feb 24-9 20.98 20.98 -40 20.75 17.56 Feb 24-9 20.98 20.98 20.98 -40 20.75 17.56 Feb 24-9 20.98	
Cobector         4500         5500         Streius         3.38         3.50         Universe         1000         No.         460         Norcan Energy         N.G.         Millionn         Print         Streius         Ass         3.50         Universe         Tag         Streius         Ass         4.50         Tag         Streius         Ass         4.50         Tag         Streius         Ass         4.50         Tag         Streius         Tag         Streius         Milleonn Print         Streius         Milleon Print         Milleon Print <t< td=""><td></td><td>Financial US T. BILLS (IAMA) SI million state (IRPect.</td><td></td><td></td></t<>		Financial US T. BILLS (IAMA) SI million state (IRPect.		
Biscrassel         570         5740         Trail Churung Prop.         11.28         12.09         12.00 <th10.00< th="">         12.00         <th10.00< t<="" td=""><td>FEEDER CATTLE (CME) -</td><td>77.15 1.57 Jun 1.59 1.7 1.44 1.48</td><td>UNLEADED GASOLINE CONVERS</td><td></td></th10.00<></th10.00<>	FEEDER CATTLE (CME) -	77.15 1.57 Jun 1.59 1.7 1.44 1.48	UNLEADED GASOLINE CONVERS	
User State         Table State         State State         The State State State         The State Stat	50,000 bbs-centsper R. 84.19 7245 Auge 82.75 84.15 85.17 84.27	FTER. DOY Oven Int. 40,000 erf 723           FTER. TRASURY (CET)           S180,000 pric- pis & Zhrds of 180 pct           112,000 pric- pis & Zhrds of 180 pct           114,01         187-25           Est. Solitis         Prev. Solitis SLOP           Prev. Day Onen Int.154,077         0p 284	UNLEADED GASOLINE (NYME) CLUB CONTINUE (NYM	
Tracitabel         Bit of the second sec	HOGS (CME)	11841 107-17 Dec 187425 +2 Est Sales Prev. Soles 35,579 Prev. Day Des UN,154,877 (p.264 H YR, TREASURY (CST)		
Bit Note         Bit Addition		14 YR. TREASURY (CST) Station and the state of 100 pct 112-16 105-14 Jan to 112-16 172/2 112-11 112-21 +4 172-3 105-4 Sep 111-6 111-12 111-1 111-12 +4 170-25 107-20 Dec 110-4 110-30 110-4 +5 107-16 108 Mer 106-28 108-31 106-28 108-31 +5 107-16 108 Mer 106-28 108-31 106-28 108-31 +5 154.50/es Pray Scient 7508 Pray. Day Open Int 210/211 eff 2466	20.00 mot canton we will be the state of the st	a series Arrest
AEG         147         147         GFSA         100         104         Encress         56         760         760         750         N.A.         Mitaubisht Kostel         511         520         Soar Arrospoce         N.G.           Alkionz Hold         21.34         21.22         Harmony         22         25         Rassol         3200         2301         37.60         37.60         Allipublisht         Feer 75         54 <td>4.10 (1.7) UCC 0.40 (3.5) 0.31 (1.4) 1.13 4.10 (2.4) FFD 0.45 (2.45 (2.4) 1.4) (2.7) 0.99 APT 0.40 (2.4) 0.5 (2.5 (2.5 - 0.5 0.00 (7.8) Jun 7.8 (2.9) 0.40 (7.8)15 Ex.Sole 3.07 PTV. Sole 7.40</td> <td></td> <td></td> <td>a.</td>	4.10 (1.7) UCC 0.40 (3.5) 0.31 (1.4) 1.13 4.10 (2.4) FFD 0.45 (2.45 (2.4) 1.4) (2.7) 0.99 APT 0.40 (2.4) 0.5 (2.5 (2.5 - 0.5 0.00 (7.8) Jun 7.8 (2.9) 0.40 (7.8)15 Ex.Sole 3.07 PTV. Sole 7.40			a.
BASE         21322213         Nation K Grap         23         23           SASE         21322213         Nation K Grap         23 <td>42.77         42.77         APR         CLN0         CLN0         CLN0         CLN0         CLN0         CLN0         CLN0        </td> <td>172-3         75-22         Juni 111-20         111-40         112-1         +1           171-31         75-22         Sam 118-20         112-20         112-1         +1           171-31         72-4         Sam 118-20         112-20         112-1         112-1         +1           171-31         72-4         Sam 118-20         112-20         112-1         112-1         +1           171-31         72-4         Sam 118-10         112-20         112-1         112-1         112-1         112-1           170-51         72-4         Sam 12-14         112-20         112-1</td> <td>Stock Indexes</td> <td></td>	42.77         42.77         APR         CLN0         CLN0         CLN0         CLN0         CLN0         CLN0         CLN0	172-3         75-22         Juni 111-20         111-40         112-1         +1           171-31         75-22         Sam 118-20         112-20         112-1         +1           171-31         72-4         Sam 118-20         112-20         112-1         112-1         +1           171-31         72-4         Sam 118-20         112-20         112-1         112-1         +1           171-31         72-4         Sam 118-10         112-20         112-1         112-1         112-1         112-1           170-51         72-4         Sam 12-14         112-20         112-1	Stock Indexes	
Commersbank 22C302817b Western Deep 112 128 Banca Comm 5480 567 0.85 11.70 11.80 Nepper 0.1 622 651 Trace A 140 1% Ganilhentol 191,50190.40 Commenter Steet Lindex : 3696 Banca Comm 5480 567 0.85 11.70 11.80 Nepper 520 12.30 Niepon Street 400 461 Unicore Energy 0.70 0.45 Datmier Benz 527,70552.20 Previous : 2961 Control 12.0 11.20 Niepon Street 400 461 Unicore Energy 0.70 0.45 Datmier Benz 527,70552.20 Previous : 2961 Control 12.0 11.20 Niepon Street 400 461 Unicore Energy 0.70 0.45 Datmier Benz 527,70552.20 Previous : 2961 Control 12.0 11.20 Niepon Street 400 467 Unicore Energy 0.70 0.45 Datmier Benz 527,70552.20 Previous : 2961 Control 12.0 11.20 Niepon Street 400 477 Trace A 140 1%		700-1 714 Lun 107-10 107-10 107-2 107-6 700-12 97-12 300 106-10 106-2 109-7 105-72 97-17 Dasc 185-10 106-1 106-2 105-4 104-1 106-10 Mar 105-10 105-1 106-1 106-1 104-15 98-15 Jun 105-10 105-1 105-1 105-1	SP         COMP. INDEX (CME)           paintsond cmms         100           STUD See 45.00         402.10           STUD See 45.00         402.00	
	Prev. Day Open Int. 9,877 off & Food	183-30 97-25 Sep Elit. Soles. Prev. Salest 16,737 Prev. Day Open Int 256,413 up 1,870 AKUNICI PAL. BONDS (CET)	Soles GALTS Mor Est. Soles Prev. Soles 51.72 454.7313 Prev. Dav Open Int. 172.139 Up Jatr NYSE COMP. INDEX (DYPE)	
BAN- Bit Provise Donk         BAIL (SALE)         BUT (SALE)	COFFEE C(NYCCD) 17,00 Ba-centrar B. 81.00 5.10 1.1 (125 62.30 64.56 61.46 +35 87.75 54.66 5ee 61.00 64.00 62.55 64.66 +35 87.75 54.65 5ee 61.00 64.00 62.55 64.66 +35 87.75 54.65 5ee 61.00 64.00 62.55 64.66 +35	Prev. Day Open Int 210,711 eff \$440 US TREASURY BONDS (CBT) 18 act 116000-ors & 2000 (CBT) 173-3 90-22 Jun 111-20 112-4 111-89 112-1 +1 111-31 97-28 Dec 118-52 112-2 110-11 110-29 110-18 97-4 Dec 118-15 118-3 118-12 108-5 90 Area 128-14 118-15 118-3 118-12 108-5 91-4 Jun 127-14 118-15 118-3 118-12 108-5 91-4 Jun 127-14 118-15 118-3 118-12 108-5 91-4 Jun 127-14 118-10 118-2 108-7 108-12 98-12 30-0 118-14 118-10 118-2 108-7 108-12 98-12 30-0 118-14 118-10 118-2 108-7 108-28 91-15 Jun 118-14 118-12 118-12 118-1 184-15 98-15 Jun 118-14 118-21 118-12 118-1 184-15 98-15 Jun 118-14 118-21 118-12 118-14 184-15 98-15 Jun 118-14 118-21 118-12 118-14 184-50 97-05 Sep Prev. Day Open 118,256-13 UP 1-13 101-1 201-22 +2 19502 Inter-91-36 2000 (CBT) 19502 118-19 0-26 400-17 138-4 108-12 +3 97-2 118-10 Dec 77-18 453 19502 118-19 0-26 4251 19502 118-10 0-16 456 19502 118-10 0-17 118-10 0-17 118-10 19502 118-10 0-17 118-10 0-17 118-10 0-17 118-10 0-17 118-10 19502 118-10 0-17 118-10 0-17 118-10 0-17 118-10 0-17 118-	лтэс Солу (ман.) (мар.) мүзэс Солин, (мар.) 20218 222.10 Jun 244,85 251,00 249,55 250,0036 251,85 222.30 Jun 244,85 251,20 249,55 250,0036 251,85 222.30 227,15 Осс 251,25 251,25 249,75 250,3525 251,550,650 - 270,05 251,25 251,25 251,25 259,7525 251,550,650 - 270,05036 251,550,650 - 270,05035 251,550,650 - 270,05035 251,550,65035 251,550,65035 251,550,65035 251,550,65035 251,550,65035 251,550,55035 251,5	
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#### Page 15

EUROPE

# Mercedes Looks Down-Market Taking on Japanese Rivals, Firm to Make Mid-Priced Cars

duction - 120,000 cars - had been sold.

kel segments, Mercedes wants to put a small-

er Mercedes on the road by the end of 1994.

lenge," Mr. Werner said. "The problem of such a strategy is, of course, that Mercedes would suddenly have

to face the wind of competition in a low-

margin, mass-production market," said Adri-

tenstein. "And that would mean a drastic

change of its production strategy, mainly a

decisive shift to lower wage sites outside

Mercedes's aim to broaden its range is the

opposite of what Bayerische Motoren Werke

BMW's chief executive, Bernd Pischets-rieder, has said repeatedly that his company

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an Brundrett, auto analyst at Bank in Liech-

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STUTTGART - Mercedes-Benz AG's new chief executive, faced with a recession in Europe and tough competition abroad, is giving notice that he will take the battle against Japanese rivals to their home ground: mid-priced cars.

Mercedes-Benz sales have plunged as sales of Japanese luxury cars, such as the Toyota Lexus and Nissan Infiniti, surge. The German company's first-quarter revenue plunged nearly one-quarter, to 12.53 billion Deutsche marks (\$7.93 billion). Now the unit of Daimler-Benz AG plans to

broaden its output to include mid-priced cars as well as its luxury models.

"We will not retire to the ivory tower of the mega-luxury class; but will attack the Japanese in their very own market niches as well, said the new Mercedes chief executive, Hel-mut Werner. "It takes little imagination to predict that with that we shall reshuffle the cards in the game quite a bit." Mercedes already bas revamped its current

range of smaller limonsines with the official launch this week of the new C-Class limou-

sine. The company said the model, which was developed under the previous chief executive, wants to strengthen its position in the luxurycar range and has no intention to expand into Werner Niefer, and costs about 45,000 DM, other market segments. had been an overwhelming success. Execu-tives said last week that the entire 1993 pro-

So far, the numbers favor BMW's strategy BMW sales fell 6.4 percent, to 7.3 billion DM, in the first three months of 1993, compared with a 34 percent drop at Mercedes. While Mercedes has been running short "Our product strategy isn't defensive, but an offensive response to the Japanese chalshifts and has cut jobs, BMW has not.

"In many ways, you can't compare its to BMW," said Mr. Werner. "For one, Mer-cedes is part of a diversified high-teeb group and not just an independent automaker." Like BMW, Mercedes has decided to start its own car production in the United States, forced by soaring labor and production costs in Germany.

"We are all moving in a global market now," said Mr. Werner, "The days of 'Made in Germany' are numbered, if not already over. In the future, we'll simply say 'Made by Mercedes-Benz' or 'Made by XYZ.' At the same time, I think that Germany as a producoon site has excellent qualities, just not for all our production all the time."



Compiled by Our Staff From Department PARIS - French industrial aclivity declined further in May and trade was sluggish, official figures indicated on Wednesday, underlining warnings given by the govern-ment in launching recent crisis measures.

The monthly pall of 3,000 business leaders by the national statistics institute, INSEE showed a slight fall in activity in all sectors except professional equipment.

The customs department reported that the trade balance showed a surplus of 4.76 billion francs (\$900 million) in February, but the figures for overall exports and im-ports showed that activity had been notably sluggish for several

months Meanwhile, the French automabile trade organization said car out-put fell by 1].7 percent in April from the figure one year earlier. In the first lour months of the year. output was down by 13.6 percent. Industrialists said they expected production prices to fall in the next few months. For industry as a whole, excluding the food sector, overall and foreign orders were steady at a low level and stocks of finished goods were steady and re-

mained unusually high. France's trade surplus was aided than doubled, to 8.09 billion fraces,

April fell by 10.2 percent to (Reuters, AFP) 177.060 units and in the first four

months of the year was down by 14.8 percent to 677.557 units. Foreign cars held 39.6 percent of the market in May. In the first five months of the year, sales of foreign

cars fell by 19.3 percent. Sales of new cars in France could fall by 13 percent this year, according to Henry Streit, chairman of the French automakers organization, CCFA. His prediction was more pessimistic than the organization's own study of the European market.

The study predicts a decline in new car sales this year to 11.79 million units for the 17 countries of Western Europe. (AFP, Reuters)

#### King of Bics Passes Baton

Agence France-Presse

PARIS - Baron Marcel Bich, the king of throw-away products from ballpoint pens to razors, said Wednesday he had signed over his company to his son Bruno.

Bruno, 47, said that the concern might sell its Guy Lar-oche fashion business as he took over the reins of Bic SA, a company founded 40 years ago that has reserves of more than 1 billion French francs

(\$186 million). When asked to describe his feelings on the change, the 79-year-old businessman said: "I don't have any. In business you can't have feelings,"

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rankfurt	DAX	1,625.21	1,619.89	+0.33
rankfurt	FAZ	637.69	637.71	Unch.
elsinki	HEX	1,155.03	1,186.94	-2.69
ondon	Financial Times 30	2,230.30	2,211.80	+0.84
ondon	FTSE 100	2,863.00	2,849.20	+0.48
ladrid	General Index	259.20	256.90	+0.90
filan	MIB	1,189.00	1,193.00	-0.34
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· Storge Holdings PLC, the largest underwriting agent at Lloyd's of London, said the Lloyd's 1991 result would be significantly worse than expected a year ago and was cautious about 1992 and 1993.

• Telemundo Group Inc. said it was talking with Reuters Holdings PLC and British Broadcasting Corp. about forming a 24-hour Spanish lan-guage cable-television news service for the United States, Spain and Latin America.

 Total SA said operating profit in the first half of 1993 would be steady to slightly lower than a year earlier due to recession.

 The EC Commission said it had cleared French state aid for a five-year joint research and development project by Renault and PSA Peugeon Citroën SA.

• Metallgesellschaft AG said pretax operating profit in the first half fell 39 percent to 93.3 million Deutsche marks (\$61.9 million); it called the result "unsatisfactory,"

· Dassault Aviation SA said first-quarter group sales had fallen 33 percent to 1.53 billion French francs (\$285 million).

Reuters, Bloomberg, NYT, AFX

#### er British companies. One of the **EC Plans Postal Competition**

The Associated Press BRUSSELS - The EC Commission proposed Wednesday a cautious blueprint for breaking up Europe's national postal monopolies and opening them to competition in key sectors.

It is widely expected that evpress-mail services and other special deliveries will be opened up to competition when EC states vote on the issue later this year.

"In the long run, no postal mo-nopoly will be able to elude compe-tition," said the EC telecommunications commissioner, Martin Bangemann.

The commission called for post It said more work was needed on offices to start preparing EC-wide competition by streamlining machinery and leuer standards.

## **Insider Case Shakes French Socialists**

AG, its rival, has chosen to do.

#### Compiled by Our Staff From Dispatches

PARIS - A long-time associate of Pierre Beregovoy, the former French prime minister who committed suicide last month, went on trial along with eight others on Wednesday in an insider-trading case linking high finance and politics.

Alain Boublil, Mr. Bérégovoy's chief of staff when he was finance minister in 1988, and the others are charged with using confidential information on the takeover by the state-run aluminum group Pechiney of the U.S. packag-ing giant American National Can Co. in 1988. The defendants, besieged by cameras at the

start of the trial, are accused of buying large numbers of shares in the U.S. firm before the takeover. Investigators said shares were bought at \$9 and sold when they had soured to \$52.

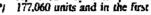
The trial, expected to last at least five weeks, has drawn headlines because of its links to Mr. Beregovoy's private office and also because it is a test case for French regulators, criticized by some for turning a blind eye to insider trading. Mr. Boublil's lawyer told the court his client had been the larget of a slander campaign in the press and the victim of a biased investigation.

The case is alleged to have netted 48.4 million francs (59 million), mostly for two businessmen with Socialist links.

One of them was Roger-Patrice Pelat, a close friend of President François Mitterrand since their internment together in a German prison-er-of-war comp in 1940. Mr. Pelat, who died in 1989, had offered an interest-free loan of one million francs (\$185,000) to help Mr. Beregovoy pay for an apartment in Paris, Mr. Berego-voy shot himself on May 1. apparently de-pressed over the Socialists' election defeat and revelations about the loan.

The defendants face up to two years in prison and fines of up to 5 million francs (\$930,000) if convicted

by Airbus jetliner sales and a lower energy deficit. The surplus for the first two months of the year more from 3.63 billion a year earlier. The number of cars exported in



#### **Phone Firms' Link** BT: At British Telecom, Success Exacts Its Price: Thousands of Lost Jobs tives say they can ill-afford to plus a telephone at a rate that un-Is Only a First Move

By Lawrence Malkin

International Herald Tribune NEW YORK - The alliance of MCI Communications and British Telecom is a good strategic fit, matching MCI's technical and

marketing skills with BT's huge capital resources and possibilities for access to the European market, analysts bere said Wednesday. MC1 President Daniel Akerson said at a news conference that 40 percent of the world's multinational corporations had headquarters in emised the Merican company in the United States and A percents partnership with Southwest Ref. All the Merican company in the United States and A percents partnership with Southwest Ref. All the Merican company in the United States for a within the reach of the two partners. But it remains to be seen whether the United States for a competing global network, complete not only with European competing states but the united states for a competing global network, complete not only with European competing states but the united states for a competing global network, complete not only with European competing states but the united states for a competing global network complete not only with European competing states but the united states for a competing global network complete not only with European competing states but the united states for a competing global network complete not only with European complete not only the the united states for a complete not only the the united states for a complete not only the the united states for a complete not only the the united states for a complete not only the the united states for a complete not on the alliance will be "a good corpo-rate fit," said Courtney Munroe of Northern Business Information Services. "MCI is nimble and ag-gressive," he said, "but BT is still a stodgy corporate bureaucracy." Moreover, the systems of the sart. Moreover, and compatible as BT partners are not compatible, as BT uses its own switches and MCI uses switches made by Canada's Northern Telecom. Technicians estimate it will take at least until the end of I the year even for MCT's software engineers to integrate the two, and even then it may have to be done with some sacrifice in quality. This delay, said Ronald Altman, managing director for telecommunications at Furman Seiz, will give American Telephone & Telegraph Co. an opportunity to pick up more clients. "I expect AT&T to offer a price break on private networks on long-term contracts before MCI can get up and running." he said Just last week, AT&T announced a global communications network for business customers in an alliance with Singapore Telecom and Japan's Kokusai Denshin Denwa Co. The largest U.S. phone Company is still seeking a European partner. Robert B. Wilkes of Brown Brothers Harriman & Co. said a major question for both competitors would be the reaction of Contitors would be the reaction of Conti-nental telephone companies to their rival strategies. MCI is offer-ing partnerships with several Euro-pean phone companies, while AT&T is asking them to link up under threat of valling over them with its own network. Mr. Wilkes called AT&T's strategy risky and said, "I think the French and the Germans will hedge their bets." Both major players have permit-ted this by allowing third parties to sign up with competitors - in con-trast 10 MCTs strategy in Canada, for example, where it insists on serving as an exclusive gateway to the United States.

lecom, by contrast, has long been shopping for a U.S. partner and already has a bak in Mexico with Southwestern Bell of the United States and the company controlling Teléfonos de México.

Mr. Altman said the French company, which is already trying to reach into the pan-European market, could reverse the present direcnon of most New York-London-Asia links by running from Europe and with nearly a score of compa-to Asia via Mexico ouce it has mod-emized the Mexican company in phone service in Britain, BT execu-

Continued from Page 1 thing from uniforms to fiber-optic cable. Insulated from the rigors of competition, those suppliers were, in Mr. Rigby's words, "late, slow

and expensive." These days, those suppliers must actively compete for their share of BT's annual £3.5 billion (\$5.5 billion) budget for goods and services. a budget second only to that of the

Continued from Page 1.

Ministry of Defense. Still, with a zealously free-market government baving thrown the door wide open to competition.

### coddle anyone, Far from regarding the restructuring of the company as complete

and the game as won, the compa-ny's leaders constantly cite a slow slippage in its share of the domestic market and exhort employees to achieve ever greater levels of productivity.

But finding its way in one of the world's most open telephone mar-kets gets harder by the day. Since they were allowed into the market two years ago, a host of cable companies have been plowing up the streets in U.K. metropobtan areas. They now go door to door, offering residents 24 channels of television

dercuis BT's. BT has become a company almost obsessed with competition. It conducts extensive monthly surveys to measure customer satisfaction, and it holds its managers accountable for any setbacks in the readings. Late last year, it introduced a

pair of coll-free numbers for em-ployees to call to report new mar-keting forays being launched by competitors or to pass on to headquarters any chance discoveries of potential new customers.

of the problems that dog most oth- than during the Depression.

biggest is a shortage of skilled workers. Mr. Rigby's 750-person procurement operation does much of its own training, but he concedes he would rather not to have to do it. "It is a very English thing of seeing purchasing and procurement as having something to do with trade, which is seen as vulgar,"

- ERIK IPSEN be said. NEXT: General Electric, the only

corporation remaining in the Dow-Jones Industrial Average of the original 30, restructured ahead of the

But for all of its progress, in big curve but at a huge social cost: It has ways and small, BT still faces many shed more jobs in the past decade the effects a limited lifting of monopolies would have on post offices.

The commission called for fur-

ther study to define bow far national authorities should be protected from competition to underpin their national letter-delivery services.

One reason is that the Germans are not ready to commit themselves because they are busy rewiring the former East Germany and privatizing Deutsche Telekom, France Te-

REPORT

every

Saturday

in the ШL

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the current scramble to piece together globe-spanning networks.

"People are feeling that they have to do something before all the cold also link up with Spain's Tele-fónica to penetrate Latin America. Also available are such U.S. networks as Wiltel, a wholesale longdistance network, and Metropolitan Fibre Systems, which carries buge amounts of financial data. None of these technologies has

which makes the potential competition multidimensional, not just three dimensions."

good opportunities disappear." Mr. Warhurst said. It is the in-creased shortage of free agents in the industry that has done so much to drive up their price. In London on Wednesday, BT In London on Wednesday. BT BT in any case can afford the officials said they remained open to \$4.3 billion price of the MCI deal. other international alliances. Meanwhile, BT's closest British ri-

US Sprint has not yet entered the field, Mr. Altman said, and neither has Britain's Cable & Wireless, Was rumored (Analysts in London said the MCI-BT accord may on the said the MCI-BT accord may make AT&T that BT has cash flow of about £1.5 more aggressive in its pursuit of billion (\$2.3 billion), and will make more aggressive in its pursuit of Cable & Wireless, Bloomberg Busi-ness News reported. In addition, it reduction program in the future.

may increase pressure on the U.K.'s Department of Trade and Industry to grant AT&T a tele-phone license in the U.K. [BT has filed a request for a U.S. license with the Federal Communi-

cations Commission. At the news conference Wednesday, BT said it was continuing to seek a license to provide U.S. service independent of MCI but declined to elaborate.] The company said its debt-to-equity ratio at March 31 stood at 14 percent. Mr. Warhurst, the analyst at Henry Cooke Lumsden, said this was down from about 40 percent over the last three years. He added significant savings through its job-

A substantial book on how Liechtenstein's trusts and foundations work... The title betrays its emphasis on some of the potential dangers for users of the principality.

(The Financial Times)



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#### REPUBLIC OF LEBANON MINISTRY OF TRANSPORT COUNCIL FOR DEVELOPMENT AND RECONSTRUCTION

#### **BEIRUT INTERNATIONAL AIRPORT PRE-QUALIFICATION OF CONTRACTORS**

The Government of Lebanon, represented by the Ministry of Transport and the Council for Development and Reconstruction (CDR), invites applications from sultably qualified building and civil engineering contractors to pre-qualify to tender for the Rehabilitation and Extension of Beirut International Airport .

The Contract will comprise the construction of the following main elements :

- A new west runway (17/35) around 3400 meters long, the strip width is 300 meters and the graded portion of the strip is 210 meters, with approximately 1900 meters projecting into the sea, including marine protection works, all in accordance with international standards .
- Associated taxiways around 16 kms.
- Rehabilitation and extension of the existing terminal building, for 6 millions passengers per year with an approximate built-up area of 94000 m<sup>2</sup>.
- Transit Centre of around 32000 m<sup>2</sup> built-up area comprising a duty free shopping area of around 11000 m<sup>2</sup> and a ninety room airport hotel.
- VIP terminal building of approximately 2000 m<sup>2</sup> built-up area.
- General Aviation terminal building of approximately 3000 m<sup>2</sup> built-up area.
- Air traffic control tower.
- Rehabilitation of five existing buildings, of around 18750 m<sup>2</sup> built-up area.
- Associated road works, vehicle parks and infrastructure works.
- All navigational aids (NAVAIDS) necessary to operate the airfield and airspace; including DVOR, ILS, surveillance radar, runway lighting, taxiway lighting, etc ...

The construction period is programmed for 48 months.

The tender period will be from 31st of August to Wednesday 29th of December 1993.

Pre-qualification applications must be on the basis of the pre-qualification document prepared by the Council for Development and Reconstruction, which will be available at the CDR offices against the sum of U.S.\$ Three Thousand (3000 \$) effective June 7th, 1993 at the following address :

Council for Development and Reconstruction (CDR) Tallet El-Serail Beirut - Lebanon

Deadline for returning the duly completed pre-qualification document with all relevant supporting material is 12:00 noon (Beirut Local Time) on Friday 30/7/1993.

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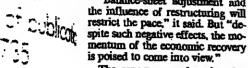
### **Japan Faces** Slow Mend. <sup>3</sup>Bank Says

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Compiled by Our Staff From Dispatches TOKYO - The Bank of Japan warned Wednesday that the country's economic recovery would be slow because Japanese companies had lost momentum after writing off bad loans and undergoing drastic restructurings.

The central bank's annual review of monetary and economic trends said the economy was poised for recovery after a working-down of inventories in the year ended in March, an easing of monetary policy

SINBUDAR in the domestic economy with im-in the domestic economy with im-provements in housing investment durable-goods consumption," and durable-goods consumption," the bank said. "Balance-sheet adjustment and



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The report was released a day after the Economic Planning Agency said its leading index of economic indicators for March had been above 50 for the third month in a row. The agency says a reading above 50 indicates expansion, but hofficials said it was too early to say the economy had bottomed out.

In a separate report, a government advisory panel warned that corporate cost-cutting in research and development risked undermining Japan's industrial base. "Corporations are emphasizing

cutting fixed costs such as depreciation costs to improve short-term profits and greatly reducing R&D investment needed to expand their medium- and long-term developmental base," said a report by a subcommittee of an advisory panel to the Ministry of International Trade and Industry.

Some private analysts said the MITI panel's fears were exaggerated, however. (AFP, Reuters) on this occasion,"

# Japan's Provincial Eurobond Supermarket Firm Sets \$30 Million Offer

#### Bloomberg Business News

and the second second

TOKYO - In a milestone in corporate Japan's long road to financial maturity, a provincial super-market chain has tapped the international Euromarket for working capital in what may be a first for a company of its modest stature.

While the big-city cousins in Japan's corporate family have long been comfortable tapping capital markets overseas for eash, provincial companies have traditionally relied on loans from Japanese banks or the sale of equity on Japanese stock markets.

Last week, however, a company in Kumamoto, a city of 660,000 on Japan's southern island of Kyushu, announced plans to offer \$30 million in fiveyear floating-rate Eurodollar notes.

Kotobukiya, a supermarket and discount-shopping-center operator based in Kumamoto, said it would issue the notes as part of a global corporate bond issuance program, aimed at gaining experi-ence in and access to international credit markets.

The bonds, to be listed in Luxembourg, will be issued on June 16, with LTCB International Ltd. as the lead underwriter, Nishi-Nippon Finance (Hong Kong) the co-lead underwriter and Norin-chukin International PLC the co-manager.

The bonds pay the six-month dollar Libor rate,

#### Australia and U.S. in Air War Reuters An Australian radio report said

CANBERRA --- Foreign Minis-ter Gareth Evans said Wednesday Washington was considering further restrictions against Oantas afthat it would be "ludicrous" for the ter Canberra's decision Tuesday to United States to cut more flights of impose sanctions on Northwest. Australia's Qantas Airways, which is embroiled in a dispute with The United States has threatened to cut three of Qantas's 10 Northwest Airlines. weekly Sydney-Los Angeles flights Any further retaliatory action

from June 30. would be so far beyond the pale of what is acceptable in terms of legal Australia has ordered Northwest principles," Mr. Evans said. "It's to cut one of three New York-Osabased on an unashamed, unblushka-Sydney flights from the same date, and contends that the airline ing protection of U.S. commercial violated an agreement that restrict-The foreign minister said the ed it to filling a maximum of 50

U.S. action could not be applauded percent of capacity with passengers from Japan. as "some principled exercise of free-trade principles." He added: Sanctions against Qantas were "It isn't, it's never been and it's not more severe than those for Northwest and reflected years of self-

plus 37.5 basis points semiannually, and mature on June 16, 1998.

"We can't survive on domestic banking alone anymore," said Eiji Baba, general manager of financial affairs for Kotobukiya. "To be profitable, we'll switch from bank loans in direct financing with bonds, and look internationally to borrow at lower rates."

Mr. Baba said that the floating-rate payment in dollars on the bonds would be swapped into fixed-rate payments in yen when "the inning is right." He said the cost would be much less than borrowing at Japan's long-term prime rate, which is currently at 5.40 percent.

Kotobukiya had a current profit of 1.563 billion yen (\$14.6 million) on sales of 281.347 billion yen in the year ended in February.

Japanese banks are in fierce competition for new, creditworthy corporate customers. They are wooing an array of companies with the kind of sophisticated financing techniques that were until recently confined to plush-carpeted conference rooms in Tokyo, Japanese bankers say.

Eurobond financing and swaps are no longer new in businesses throughout Japan, said a banker at Shizuoka Bank, one of Japan's leading regional banks. They are now a standard item on the menu bankers offer corporate customers who are in the market for cash, he said.

nese carriers.

principles."

interested U.S. policy-making, Mr.

Evans said. Australia says the

"There comes a time in all trade

relationships," he said, "where you

just have to stand up for some basic

China's Leaders Opt For Growth Impetus **Despite Inflation** 

#### The Associated Press

BELIING - Two days before the anniversary of the crackdown on the 1989 democracy movement, the ruling Communist Party said Wednesday that it stood firm be-hind the market reforms of senior leader Deng Xiaoping despite worsening inflation.

The message on the from page of the People's Daily served as a timely reminder of China's economic progress under Mr. Deng's pragmatic policies. Since he called for reforms last year, the authoritarian leadership has allowed a range of economic activity, while maintaining control on politics.

Many people these days are far more interested in making money than making political statements.

Economic growth was 14 percent in the first quarter of 1993 and inflation was near 16 percent in major Chinese cities.

Nonetheless, the People's Daily carried the text of an April 1 speech by President Jiang Zemin calling for a quicker pace toward a market economy. Mr. Jiang, who also heads the party, acknowledged the concerns about inflation.

Since Mr. Jiang's speech, the Northwest flights operate at the economic situation has moved toexpense of Australian and Japa- ward serious overheating: inflation is higher, wild investment has continued and the economic bottlenecks are worse.

One persistent stumbling block is that local officials have been unwilling to sacrifice their own pro-jects. Mr. Jiang urged local leaders

Meanwhile, Standard & Poor's Corp. assigned a BBB+ long-term to subject their work to the overall debt rating to Qantas, which is 25 percent-owned by British Airways. The Qantas managing director, on hundreds of development zones John Ward, welcomed the rating, established by local officials to

saying it would enable Qantas to draw investment, refinance 1.3 billion Australian Foreign compan refinance 1.3 billion Anstralian Foreign companies pledged a re-dollars (\$880 million) of debt and cord \$25 billion in investments in borrow to meet future operational China in the first quarter of this year, up 347 percent from the same needs on more attractive terms.

period last year, the China Daily said. Actual investment in the first quarter totaled \$3 billion, a 167 percent increase An official of the Ministry of

Yuan Plunges

In Swap Trade

Bloomberg Business News HONG KONG - China

allowed the yuan to float free-

ly on Wednesday for the first

time in its currency exchange

centers, officials at China's

central bank and the national

The yuan plunged to a re-cord low of 10.17 to the dollar

on the Shanghai swap marker

on Tuesday. It was trading at about 10.15 on Wednesday.

The plunge could harm Chi-

na's joint ventures, which de-

pend on swap centers to turn

yuan profits into hard curren-

cy. The official exchange rate.

which tourists and state enter-

prises use, is 5.72 yuan to the

swap center said.

brokers said.

dollar.

Foreign Trade predicted actual foreign investment for the entire year would easily surpass last year's fig-ure of \$11.6 billion.

The figures are somewhat inflat-ed by the Chinese companies that set up subsidiaries in Hong Kong, only to have them invest in the

Foreign investors have shifted to the service sector, including speculative investment in China's boiling real estate market.

Investor's Asia Singapore Straits Times Hong Kong Tokyo Nikkei 225 Hang Seng 22000 2000 8000-7600 20000 7000 19000 6500-18/00 - 6000 m 17000-1 1639 15000 1'F'M' A M J 500 JFMANJ 1500 J FM AMJ 1992 1992 Wednesday Prev. Exchange index Close Change Close 7,322.23 7,375.81 -0.73 Hong Kong Hang Seng -0.22 1,890.31 1,894,44 Straits Times Sincepore +0.46 1,741.90 1,733.90 All Ordinaries Sydney 20,591.70 20,591.41 +0,49 Nikkei 225 Tokyo +0.82 Kusis Lumpur Composite 741.27 735.25 818.84 +0.25 824 90 Bangkok SET Composite Stock 758.81 +0.91 751.97 Seoul 4.318.43 0.33 Weighted Price 4,302.24 Taipel -0.49 1,572.56 1.580.25 Manfla Composite 341.85 Jakarta Stock Inde N.A. +0.18 NZSE-40 1.641.30 1,638.37 New Zeeland

#### Very briefly:

Bombay

Sources: Rev

• Dentsn Inc., the world's biggest advertising agency, said its pretax profit was halved in the year to March while revenue declined for the first time? for 27 years. Earnings fell to 15.7 billion yen (\$135 million).

1,037.90

National Index

• South Korea, worried that its sprawling business conglomerates have become inefficient, said incentives to the top 30 would be increased if they agreed to concentrate on no more than three designated sectors each. . Japan's Fair Trade Commission raided the offices of five papermakers; - Nippon Paper Industries Ltd., Fuji Photo Film Co., Daio Paper Corp., Mitsubishi Paper Mills Ltd. and Kanzaki Paper Manufacturing Co. - for allegedly forming a cartel in increase prices of carbonless copy paper.

AFP, Renters, Bloomberg, AFX

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### Matsushita Set to Market PCs

AFP-Extel News shita has imported and marketed TOKYO - Matsushita Electric personal computers. The move is to take advantage of the yen's rise. Industrial Co. will start importing 1,000 personal computers monthly The unit now exports 10,000 perthis fall from its Taiwan unit, Panasonal computers monthly to the sonic Computer (Taiwan) Co., a United States and Europe, Matsucompany spokesman said. shita has expanded the output ca-pacity from 30,000 units to 50,000. It will be the first time Matsu-

#### PROPERTY: Stump Hits Tokyo BUNDESBANK: Analysts See Rate Cut Slowdown GATT: A 'Ray of Hope' in Talks Brussels **Continued from Page 1** age are scheduled for June 14 in

**Continued from Page 13** real-estate holdings; "I think initially many banks were hoping the American economy would recover sooner, so they could hang onto them. But now many of them are having major headaches - either trying to hang onto them, which will cost more money, or getting tid of them, which will be a loss, of

Leventhal, which tracks Japanese investment, said that from 1985 to 1992, Japanese buyers put \$76.6 billion into American real estate, mostly in California, New York and Hawaii.

Investment peaked in 1988, when the Japanese spent \$16.54 billion on American properties; the number had fallen to only \$807

Continued from Page 13 lashed ont at continuing calls from economists to cut

rates faster." "Anyone who calls for a strong easing in monetary

policy now for economic reasons is putting at risk what confidence our economy still enjoys," he said, Those words were welcomed by his audience, the Federation of Cooperative Banks, whose president last week said it would be suicide for a country dependent on foreign capital to relax interest rates too But the Hamburg Institute for Economic Research carnings. "We have to stop living beyond our means," Japanese bankers, like their may be greated with give by American on Wednesday renewed criticism by the country's he said, referring among other things to the Bonn American counterparts; generally cans who resented the way that conomic elite of the Bundesbank's cartions approach government's half-hearted attempts to cut public-sec-decline to discuss the situation Japanese buyers outbid Americans to easing. Germany's economic competitiveness risks to repending. to easing. Germany's economic competitiven permanent damage if the Bundesbank's tight mone-tary policy prolongs the recession, it said, calling the 4.2 percent inflation rate in May "the result of destabi-Separately on Wednesday with tight money. Growth in the German money supply is also not as worrisome as suggested by an annualized 7.3 percent expansion in April, the Hamburg think tank argued. Mr. Schlesinger defended the Bundesbank's boilst Mr. Schlesinger defended the Bundesbank's belief changes will be announced electronically on computer open its domestie market to imthat short-term moncy supply growth portends longer-term inflation, but the institute said the money stock would return to normal dimensions if short-term inter-release that first has to be interpreted, the central bank est rates were cut.

Investors would react not by abandoning Deutsche mark bonds altogether, as the Bundesbank fears, but rather by shifting funds into longer-term local instruments, which are not included in the M-3 money supply, it said. M-3 includes cash in circulation, sight deposits, term deposits of less than four years and

most savings accounts. In his speech, Mr. Schlesinger said Germany's current economic problems were "certainly not the fault of lack of credit," but rather primarily the result of runaway labor costs that have bitten into corporate

of renewed fear that failure to clinch a GATT agreement this year might plunge the still-shaky world economy into a deeper downturn. The three major industrial trad-ing powers, along with Canada as a Separately, French and German

representative of big farm-exporting nations, hope to use the fure of leaders emerged from their meeting. sharply lower tariffs to encourage less-developed pations to lower in Beaune, France, saying that they

**Sets Reply** Europe, officials said. Representatives of the four big trading powers To the U.S. plan to meet again in Tokyo on June 23 and 24 in hopes of making substantial progress toward a deal that can be presented to G-7 leaders at their meeting in early July.

Agence France-Press BRUSSELS - The European Community has agreed in principle on retaliation against the United States for sanctions last week, a spokesman for the Community's Danish presidency said Wednesday. The spokesman said the Community would bar American companies from bidding on about \$15 million of public contracts. Washington announced last week that companies from EC nations would be barred from seeking about \$20 million of federal contracts because of bidding procedures that it said discriminated against foreign companies.

mainland as foreign companies because of preferential tax policies. Hong Kong is the mainland's leadinvestor, followed by Taiwan, the United States and Japan.

money.

publicly. Yet some people who fol-low the issue say the real-estate problems of Japanese banks are even worse than the Federal Re- in the industry to complain that scrve ligures suggest.

For example, Jack Rodman, director of the Pacific Rim practice for the accounting firm Kenneth Leventhal & Co., estimated that Japanese owners hold \$200 billion cies supported by the United States of real-estate loans in the United States, of which as much as \$100 billion may be had or going had. the American trade deficit. ... billion may be had or soins bad.

a section of the section of the The news of Japanese problems" Japanese buyers outbid Americans for building after building in the 1980s. Indeed, it is common for people

interests."

Japanese buying was largely responsible for sending real estate so

said.

their barriers to advanced services had agreed on the need for an "overall" approach to the GATT talks that would attempt to go be-

tellectual property. Japan offered further conces-vond the long-standing dispute with the United States over farm partners on financial services, Tosubsidies. "Talking about agriculture and kyo officials said, to accompany the market-access proposal it made leaving other subjects aside gave our American friends an advanlast month in climinate tariffs on

tage," said Chancellor Helmut Kohl of Germany. more than 700 industrial products. be distribution of sensitive news. Effective immediately, German interest-rate as possible against demands that in But, pointedly offering advice to Paris that it was time to deal, Mr.

Kohl added, "There is a enmpro-Further talks between Mr. Kan-tor and Sir Leon to discuss the outlines of a market-access pack-

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INTERNATIONAL HERALD TRIBUNE, THURSDAY, JUNE 3, 1993

SPORTS BASKETBA

# **Majerle's 3-Point Mark Stops Sonics**

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### He Sinks 8 for Suns, Barkley Has 43 Points, 15 Rebounds

By Tom Friend New York Times Service PHOENIX - Dan Maierle tied a National Basketball Association playoff record with his eight 3-

point shots, and the only one he missed touched the rim a couple times before curling out. When it was over, Majerie, hoisted into the air by teammates, had

scored 34 points and Charles Barkley, with the Seattle SuperSonics on back, still managed a triple-

#### NBA PLAYOFFS

doubte as the Phoenix Suns gained a leg up by winning Game 5 of the Western Conference linals, 120-114, on Tuesday night.

The Suns may not want to live by the jump shot, but it was either that or throw the ball in to a Barkley surrounded by four SuperSonics. So Majerle's eighth and final 3-pointer, with 20.7 seconds left, curbed a late Seattle comeback and got center Oliver Miller off the hook for two late turnovers.

Majerie's last 3-pointer came when Seattle had cut a 105-98 deficit with 3 minutes, 28 seconds left to 111-110 with 34.5 seconds left. Shawn Kemp's short baseline jump shot had brought Scattle within a point, but Majerle never hesitated when the ball found its way to him on Phoenix's next possession. Down by 114-110, Kemp, who

scored 33 points, tried a shoulderfirst drive, missed and Barkley rebounded. "We've got to hold serve," said

Barkley, comparing a playoff series to a tennis match, And the Suns did, now leading the best-of-seven series, 3-2, with Game 6 Thursday night in Seattle and Game 7, if needed, back here Saturday afternoon. Barkley looked like a regular Magic Johnson, with 43 points, 15

rebounds and 10 assists. The fourth exist."

once again.

three hits.

quarter began with the Suns ahead, 84-81, but Barkley got a 3-point play (Michael Cage slammed his neck on a shot), and Majerle unloaded for his seventh 3-pointer. It tied Chuck Person's playoff mark, set in 1991 against Boston when he played for Indiana.

The regular-season record, of nine, is held by Dale Ellis and Michael Adams. The Suns had closed Monday's

practice, and their coach, Paul Westphal, had grown surly, so they were expected to come up with something different Tuesday night. But the only change was that Barkley got the ball. He had been invisible in the second half of the Sonics' victory in Game 4, but now he was the first, second and third options on offense. By halftime, his 24 points, 8 rebounds and 6 assists had given Phoenix a 59-54 lead. He may have golf to thank. On Memorial Day, when his team-mates were being asked to analyze and reanalyze this series, Barkley told reporters: "Sorry guys, I'd love to spend quality time with you all, but I have a tee time."

Playing 18 holes for the first time in a week, he found some peace of mind. And it showed. Westphal, in discussing Seattle's

rout in Game 4, had earlier called it the "worst game we've played all year, including exhibition season." Karl, who heard the quote on NBC, finally found his own audi-

ence. "Seems like no one wants to give us credit," he said. "NBC men-

tioned us twice in an hour of programming. They're like, 'The Suns are playing the Sonics Tuesday,' and then they're, 'Here's Paul Westphal. Looking ahead to the winner of the Chicago-New York series, who'd you like to play?"

"It's like we're the Loch Ness Monster that supposedly doesn't



Shawn Kemp got the ball while Charles Barkley was coming out of hiding.

#### Wilkens Joins Hawks, Brown Says Yes to Pacers

· Larry Brown, who cosched the Los The Associated Pres ATLANTA -- Lenny Wilkens, who is closing in on Red Auerbach's record for most NBA vietonies after having coached Angeles Clippers last season, has given the Indiana Pacers a verbal commitment to become their next coach, the Indianapolis Star reported Wednesday. NBC Sports reported the deal would be in Cleveland for seven seasons, has officially become coach of the Atlanta Hawks.

announced later this week, but the Star Wilkens replaces Bob Weiss, who was quoted a highly placed source as saying the fired after three seasons. Details of the contract were not disclosed, although Wilannouncement could be put off until early kens said it is a multivear deal. next week.

**Kings** Whip Canadiens In Opener Gretzky Finds the Net

-For Both Teams

By Lisa Dillman Los Angeles Times Service MONTREAL - Maybe now the Montreal Canadiens know why the Los Angeles Kings were langhing their way through their introductory news conference at the Stanley Cup finals.

The explanation came Tuesday night when the Kings so thoroughly dominated Montreal in Game 1 that the Canadiens needed a goal by Wayne Gretzky - into his own net - to avoid a shutout. Montreal's native son and left wing Luc

Robitaille put two goals past goaltender Patrick Roy, and Gretzky added another improbable goal from a sharp angle into an empty net and three assists in the Kings' 4-1 victory before a sellout crowd of 17,959 at the Montreal Forum.

It gave the Kings a 1-0 lead in the bestof-seven series and ended the Canadiens eight-game winning streak at home. It was only their fourth loss in 16 playoff games. Montreal's coach, Jacques Demers, gave almost all the credit to Gretzky.

"Gretzky toyed with us tonight," he said. "He did what he wanted."

"I cannot take anything away from Wayne and his boys," Demens added. "This was the Great One we saw tonight. Everybody just followed the pattern of Gretzky.

In one sense, Gretzky scoring on his own goaltender, Kelly Hindey, eventually came back to haunt the Canadiens, It was late in the first period and Gretzky was working hard on defense, backchecking when Ed Ronan threw the puck out front from the left corner. Gretzky, stretching with his stick, put it past a sumned Hrudey at 18:09.

All Gretzky could do was skate away, looking down and shaking his head ever so slightly. After one period the scoreboard

showed: Kings 1, Canadiens I. "It happens to everybody," said de-fenseman Chartie Huddy of the Kings. "He felt bad. After that, he kind of picked

When The Great One's Red Hot There's Always Room for Error Los Angeles Times Service

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MONTREAL - Wayne Gretzky is so hot these days, nobody can keep him out of their net.

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Not the Toronto Maple Leafs. Nor the Montreal Canadiens. Nor even the Los Angeles Kings. Even The Great One has some not-so-

great moments, such as in Game 1 of the Stanley Cup finals.

Trying to clear a shot off the stick of Montreal's Ed Ronan, Gretzky inadver-

played his bockey game." Said Gretzky: "I've done it at least three

or four times in my career. I don't think I've ever shot it that hard."

Well, it probably was another first for Gretzky: He figured in all five goals scored by both teams

The Canadiens realize they have to pick their game up several notches, and the Kings fully expect them to do so in Thurs-day's Game 2. But they were saying they did virtually nothing to shut Gretzky down. Demens had planned on using a line of John

#### STANLEY CUP FINAL

LeClair-Kirk Muller-Mike Keane to key on Gretzky, but Keane, one of Montreal's best penalty killers, was scratched because of a recurrence of back spasms.

And Muller's effectiveness was limited when the Kings' coach, Barry Melrose, put the defensive pairing of Alexei Zhitnik and

Rob Blake on the ice against Muller. "We can't let Wayne play like that," Montreal defenseman Scan Hill said. "He's the best in the world. It doesn't mean we

focal point during the game and afterward. But he and Robitaille weren't the sole reasons for the Kings' success. It was also players such as Tony Granato, Darryl Sy-dor and Marty McSorley, whose faces

tently shot the puck into his own net. past Kelly Hrudey. his shocked goalie. for the Canadiens' only goal in the Kings' 4-1 victory. He also bad a goal and three assists for his own team. "I have to admit I was pretty embar-

· • •

rassed," Gretzky said sheepishly, "I didn't just tip it. I fired it." "If he has a night like this," Hrudey said, "he can score as many as he wants"

for the other side, "because he's going to get them all back."

it up and turned it on. He went out and stem to he looking more like road maps. played his hockey game." "You mean the all-ugly team?" Granato.

Sydor joined the threesome within the first eight seconds of his Stanley Cup finals debut. A shot from Canadien defenseman Lyle Odelein hit Sydor in front of Montreal's bench. A fair amount of blood spilled onto the ice, and Sydor needed more than 30 stitches. But he returned for the second period.

"It was like someone took a pair of scissors and snipped his upper and lower lips and he chipped two teeth," said the team physician, Ron Kytine. "I would

The Kings can win with skill, speed and finesse as well as playing an ugly, get-it-done defense. Granato, who had one as-sist, had more to do with the victory than anything that appeared on the score sheet. from the right crease.

Granato constantly kept the Canadiens on edge with his feisty, annoying brand of play. With the Kings holding a 2-1 lead, he helped break the game open a bit at 1:51 of the third period. Roy went behind the net, but also dropped off the puck for defense-man Patrice Brisebois. Granato muscled Brisebois off the puck and fed it to Gretzky, who hit Jari Kurri in the slot. "I took a funny bounce," Granato said. "I just got it to Gretz, and he's the guy who gets it done."

### Neilson Will Coach New NHL Panthers

Compiled by Our Staff From Dispatches

TAMPA, Florida - Roger Neilson, fired in January as coach of the New York Rangers, on Wednesday was named the first head coach of the Florida Panthers, who will begin playing in the National Hockey League next season. Neilson coached the Rangers to the top record

in the league in 1991-92, which earned him a contract extension that reportedly made him the

highest paid coach in the league. He has also coached in Toronto. Buffalo, Van-couver and Los Angeles. His Canucks advanced to the Stanley Cop finals in 1982.

as. Kirby Pockett also drove in three · Scotty Bowman, the NHL's leader in victories, will become the next coach of the Detroit Red Wings, the Detroit News reported Wedness 4, Red Sor 3: George Brett hit his 303d major league homer, a two-run shot, as Kansas City scored three runs in day. Bowman, who coached the Pittsburgh Pen-guins the last two seasons, has agreed to a twoyear contract with the Red Wings for \$2.6 mil-Brewers 10, Mariners 0: John Jaha hit lion, the newspaper said. a two-run homer in the seventh and The team's general manager, Bryan Murray, who had coached the team for three seasons ic-Jaime Navarro scattered nine hits for his first shutout of the season as Milwould neither confirm oor deny the agreement. A formal announcement wasn't expected until Athletics 4, Orioles 1: Scott Hemond,

#### Compiled by Our Staff From Dispatches The Chicago Cubs were belpless against Anthony Young, but New York's relievers left him hapless Cliff Curtis of the Boston Braves in 910-11. Bobby Bonilla continued his hot Young, the Mets' starting pitcher, who had lost 19 straight deci-sions, threw six shutout innings, was lifted for a pinch hitter and left with a 1-0 lead Tuesday night in

hitting for New York with two hits and an RBI. He has seven bomers NL ROUNDUP

Mets' Pitcher Can't Buy a Win

and 15 RBI in his last 16 games. Dodgers 11, Cardinals 6: Eric Karros hit a three-run homer during a six-run fifth in St. Louis as Los Angeles got its 13th victory in 14 games.

walked three. He is four defeats won in Atlanta, Bell, acquired from away from tying the major league Toronto in an offseason trade, is record for consecutive losses, set by batting .421 over his last 14 games with six homers and 16 RBIs.

Expos 2, Astros 1: Frank Bolick singled in the go-ahead run in the ninth and Montreal ended host Houston's three-game winning

streak. Pirates 8, Rockies 6: Orlando Merced homered and drove in five runs and Boh Walk tied for the NL lead with his seventh victory as Pittsburgh won in Denver. Merced, hatting .404 in his last

33 games, hit a three-run homer in the fifth after the

Will Play Baseball

#### The Associated Press

ATLANTA - Deion Sanders has committed himself to playing baseball for the next three years by signing a \$10.75 million, three-year con-tract with the Braves.

But football and the National Football League's Atlanta Falcons remain in the Pro Bowl cornerback's plans, too, although he will miss at least five regular season football games, and maybe more, if the Braves make it to the baseball playoffs.

The Braves had renewed his contract for \$1 million in March, but that deal required him to remain with the baseball team only through July 31, then report to the Falcons. The new contract that Sanders signed Tuesday replaces that deal and will run through the 1995 season. "I know my destiny," said Sanders. "Now I've just got to take care of the football side of it." He is in the final year of a four-year contract with the Falcons, from whom he will carn \$1

#### The Associated Press

Sanders Commits, Belle Leads Rout of Yanks

Albert Belle, who is leading the major leagues in homers and runs batted in, but is facing a three-game suspension, homered twice and drove in four runs as the Cleveland Indians beat the Yankees, 15-6.-in New York. Belle hit a three-run homer after the

### AL ROUNDUP

Twins 7, Rangers 5: Pinch-hitter Bri-an Harper's three-run bomer in the first two batters walked during a five-run first, then connected again in the eighth got Minnesota past visiting Texsixth Tuesday night, giving him 17 homers and 48 RBIs this season. His appeal of a three-game suspen-

rous for the Twins, who rallied from deficits of 4-0 and 5-1.

have to ram him through the glass. Said Roy: "We let him do what he wanted to tonight, and we did not stop him at all. I was disappointed in our performance. I thought we would come out strong, and I wasn't very lucky tonight." Naturally Gretzky, playing in his first Stanley Cnp finals since 1988, was the

John Olerud and Ed Sprague hit con-secutive first-pitch homers off Scott

Sanderson in the second inning. Olerud

had three RBIs, including a run-scoring

single in the seventh, as he raised his

White Sox 4, Tigers 2: Tim Raines went 3-for-3, hitting his fourth homer, as Chicago ended a six-game losing

streak by winning in Detroit.

have been in the hospital." Said Zhitnik: "Big lips now.

On the Kings' two power-play goals, he drew the penalty that led to the first one. Odelein went to the penalty box for holding Granato, and the Kings needed only 21 seconds into the power play to take a 1-0 lead with Robitaille's goal at 3:03. Robitaille put his own rebound off Roy's skate

singled in the first run of the seventh to tie the score at 1. Pinchhitter Doug Jennings doubled to make it 2-1, and Dwight Smith capped the seventh with a two-run games. single.

Chicago. Then the Cubs erupted

for a four-run seventh and a four-

Mike Draper started the seventh.

and allowed three earned runs on

Rick Wilkins went 2 for 3

run eighth to win 8-3.

Anthony Young is the best 0-19 pitcher I've ever seen," said Wil-kins, "He kept the ball down all night and we were helpless against him.

Young 0-5 this year, gave up Padres 2, Braves I: Derek Bell three hits, struck out four and hit a two-run homer as San Diego

Brett Butler went 3 for 4 with three RBIs, two on a triple in the fifth, as the Dodgers got 14 hits. drawa within 3-2. Martins 7, Giants 3; Giants 4, giving them 27 in the last two Marlins 3: Greg Briley drove in three runs with two homers to help

Phillies 6, Reds 3: Philadelphia Florida win the opener in Miami, blew a 3-1 lead in the seventh, when but center fielder Darren Lewis helped San Francisco Giants gain & Kevin Mitchell doubled bome two runs with two outs, before rallying behind Jim Eisenreich's RBI single in the eighth in Cincinnati.

sixth.

million. split by robbing Geronimo Berroa of a two-run homer in the second game, when Willie McGee's tworun double highlighted a three-run

(AP. UPI)

Sanders, 25, is hitting 273 with one home run and has driven in six runs in 22 games this season after going 0 for 4 Tuesday night in the loss to San Diego. He said be was relieved to get the contract out of the way.

sion, for charging Kansas City's Hipolito Pichardo after being hit by a pitch, was beard earlier in the day by AL President Bobby Brown. the third in Boston.

"I hope I'm able to play," Belle said. "Even if I'm not, this was a good game to get in." Carlos Baerga homered, tripled, dou-

led and drove in three runs for the wankee beat visiting Scattle. Indians.

Blue Jays 8, Angels 9: Toronto's Al Leiter, troubled much of the season by a batting .143 entering the game, hit a two-run double in the fifth to belp Oaksore middle finger, and three relievers held host California to two hits. land beat visiting Baltimore.

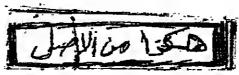
the end of this week, the News said, because of a delay apparently involving Bowman's request to serve as a consultant for four years after he stops coaching. (UPI, AP)

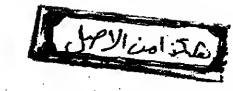
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#### INTERNATIONAL HERALD TRIBUNE, THURSDAY, JUNE 3, 1993

One's Red H Soom for England With a 2-0 Victory in With a 2-0 Victory in Omalifying World Cup Qualifying

and the second second

Compiled by Our Staff From Dispatcher Computed by Our Staff From Disparcher Norway shocked England with a way's defenders drove the bail out Norway shocked ringuate with a f play. 2-0 win in World Cup soccer quali-win in World Cup soccer quali-ter the England is regarded with awe in England is regarded with awe in England is regarded with a socrer nation. The last fying Wednesday and drove the home fans into a frenzy by bearing the Britons for the first time in 12

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WHE NHL Ports

Norway held onto its lead in Group 2 qualifying, and now has 11 points to England's 9, followed often retold part of Norwegian soc-cer lore. by the Netherlands and Poland with 8 each.

Norwegians in the crowd of 22,256 at Ullevaal stadium in Oslo, Nor-way dominated more of the way dominated most of the game with eight shots on goal against a lackinster England's three.

"We moved fast and we worked hard. This win was completely de-served," said Norwegian coach Egil Olsen. "We played a perfect game." The Norwegians controlled the first half, without being able to turn two or three opportunities into goals.

Then, with three minutes left of the half, Oyvind Leonhardsen of the Norwegian domestic team Roscaborg made good on a pass by

Rapid Wien pro Jan Age Fjortoft to give Norway a 1-0 lead. We ran the show in the first half," said Olsen. "We worked hard

and it showed." Lars Bohinen - unexpectedly brought up from the second-string to start - opened the second half for Notway by driving in on his own and firing a shot right over the head of England's goalkeeper,

Chris Woods, to make it 2-0. Bohinen, who plays for the Nor-wegian team Lillestrom, had not played well this spring, but Olsen took a chance on him because of his speed and dribbling ability, which

paid off. Norwegian newspapers were stunned by 23-year-old Bohinen's starting instead of national favorite and A-team veteran Goran Sorloth, who did not leave the bench until about 10 minutes into the second

In the next 25 minutes, the 30-year-old Sorioth repeatedly pres-Stred the English goale. England missed out on a solid scoring chance about 20 minutes

Police in Oslo Jail 73

time Norway beat them was also at Ullevaal, with a 2-1 victory in 1981 that had become a favorite and

"England are not known for giving up before the whistle sounds," Olsen said, "but that is what they did \*

Inc. England's coach, Graham Tay-lor, said: "I am shocked because the performance was way below what is expected and what is re-quired. It will leave many people at home approved friction of a home angry and irustrated."

"We gave away everything," the English coach said. "It's the manner of losing that is the disappoint-ing aspect." Taylor dropped Liverpool veter-an John Barnes and made three

other changes after Saturday's I-1 draw in Poland.

But there was too much inexperi-ence, no clear understanding and key Norwegian Jostein Flo baffled his opponents by switching wings

from the start. Russia 1, Icchand 1: Russia se-cured a place in the World Cup finals after a draw against Iccland in a tough European Group 5 qualifter in Reykjavik.

They needed just one more point from a group cut to five teams after the former Yugoslavia was thrown out of the tournament by FIFA.

Iceland's team of part-timers and professionals, who had only a slim pre-match chance of traveling to the United States along with already-qualified Greece, took the

lead after 26 minutes. Feyenoord professional Arnar Gunnlaugsson carved out some space on the left before drilling the ball to Smitgari striker Eyjolfur Sverrisson who slid it past goal-keeper Donitri Kharin.

The Russians almost equalized 11 minutes later when Benfica's Sergei Yuran won the ball in a goal-mouth scramble only to stab it wide.

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piew York Chicago

Pressure was beginning to tell on

David Platt of England, center, a teammate and Jostein Flo of Norway went airborne for the ball.

the leelanders, and a minute later Karlsruhe's Sergei Kirjakov sprinted into space on the right, rounded two defenders and blasted the ball past a despairing Birkir Kristins-

Scotland 3, Estonia 1: Substitute Sergei Bragin scored Estonia's first mental team and at least was re-World Cup goal since 1938, but a reshaped Scotland posted a com-fortable triumph at home. Brian McClair and Pat Nevin hit

evo first half goals and Nevin add-evo a second half penalty as Scotted in group one. Iand cruised home. Sweden 5, Israel 6: Tomas Bro-lin, who has played well for his

FIFA Retreats on 3-Point Move

qualifying tournament, when it lost 7-2 to Sweden, beat Finland I-0 and tumbled 4-I to Germany.

With little chance of qualifica-tion for next year's finals in the United States, Scotland manager Andy Roxburgh fielded an experi-

land cruised home. Bragin's 57th minute strike was Estonia's first goal since the 1938 midfielder on the national team in

the last year, scored three goals Wednesday in Stockholm as Sweden heat Israel in a Group 6 European qualifying match.

It was the first hat trick in 25 matches for Sweden and Brolin, who was switched to striker by the learn's coach, Tommy Svensson, for this contest.

The victory moved Sweden atop Group 6 on a better goal differential than France, both teams having 10 points from six matches, Bulgaria is third with nine points from seven matches.

RCS 5. Romania 2: In Kosice, Slovakia, Pavel Dubovsky's hattrick helped the Representation of Czechs and Slovaks team win de-spite being reduced to aine men and threw Group 4 wide open.

The RCS has now moved up to third place in the group with seven noints from six matches. Romania

# **More Patient Bruguera** Sickens No. 1 Sampras

### Edberg, Too, **Faces Defeat**

By Ian Thomsen International Herald Tribun

PARIS - Jim Courier, in the midst of an oddly placed midweek holiday, was no doubt satisfied to bear that his No. 1 nemesis, Pete Sampras, had been ousted Wednes-day by a heretolore Grand Stam robody. Sergi Bruguera, the 6-3, 4-6, 6-1, 6-4 winner, became the first Spaniard to make the semifinals of the French Open since 1983, when it was Jose Higueras, one of Couri-er's two coaches.

"I think he has a decent chance of winning the next round," said Sampras, who then predicted a championship for No. 2 Courier. Bruguera, he said, "has got a decent

chance, but not a great one." The last traps between a third straight title and Courier are Bruguera, the clay-court expert with no major experience; No. 13 Richard Krajicek, a 6-foot, 5-inch (1.96-meter) Dutchman who believes a serve-and-volleyer can win here despite evidence gathered hy Boris Becker, Stefan Edberg and Sam-pras; and the winner of a quarterfinal between Edberg and 18-yearold Andrei Medvedev, who has not buckled under the pressure Courier hoped to create when he said Medvodev was the challenger to watch. Krajicek beat No. 14 Karel No-

vacek of the Czech Republic, 3-6, 6-3, 3-6, 6-3, 6-4, in a match halted by the dusk on Tuesday. The last men's quarterfinal was suspended following a second rain delay Wednesday night with Medvedev leading Edberg, 6-0, 5-5, and 30love on serve.

Courier, who advanced against Goran Prpic on Tuesday, will beat - sorry, Freudian slip - he will meet Krajicek in a semifinal Friday. In the absence of Andre Agassi, the most dramatic final would have matched the defending champion against Sampras, who in April swiped Courier's No. 1 ranking despite not having won a major title in 21/2 years. Sampras will remain first in the computer's heart even if Courier wins his fourth Grand Slam title on Sunday, "Bottom line is who is No. 1 at

the end of the year," Sampras said dismissively He lost the opening set and be-gan the next amid a three-game losing streak on serve. Like his mega-to win this tournament." not reason out a response to his Tour titles, all on clay, most recentopponent's unfailing pressure, even as Sampras was winning the last five games of the second set. ly at Monte Carlo six weeks ago.

As Sergi Bruguera strolled toward the semifinals with a 6-3, 4-6, 6 1, 6-4 victory, Pete Sampras contemplated the error of his ways.

rwo weeks ago in Dilsseldorf. The final set was Sampras's firmest statement: He did not surrender

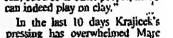
With Wimbledon only 18 days away, Sampras seemed to be talk-ing himself into a positive outlook despite failing once more to redeem his claims to the No. 1 ranking. He has not won a Grand Slam since his 1990 hreakthrough at the U.S. Open, and he failed to improve last year's quarterfinal showing here. Courier, no doubt, regards Sampras much as Mike Tyson does Riddick Bone — and Courier imit in ini Bowe - and Courier isn't in jail. "I beat a couple of decent clay-

court players this tournament, but Sergi is kind of another class of really good clay-court player," Sampras said. "I didn't have two Rosset, the Olympic champion and Spanish clay specialists Jordu Arrese and Carlos Costa, Reinvigosteps back, I thought I progressed again this year, but again 1 am not satisfied like last year. I was hoping rated by an overnight delay, then interrupted by rain Wednesday, Krajicek out-aced Novacek, 17-1 Bruguers has won seven ATP with two in the final game, both on

third set like a man falling through "I think I can do it." Bruguetta

a trap door. At least it wasn't the 6- said. "Of course, clay is my bes." 3, 6-1 loss he suffered to Brugnera surface, and I always know that i can win on that surface." From a rival came this echo:-"I always had the feeling I could play until his last service game.

on day," It was Krajicek, who had just advanced to his first clay semifical, "I grew up on it from my third year when I started playing." he said. "I have been playing on clay the whole summer always. So just because I go to the net more often than other people doesn't mean that you are not a clay-court player. This tournament I showed to myself, but also to other people, thar l







OSLO — The police said Weinesday they had arrested 73 people, mostly English soccer fans, who had taken part in an early working rampage in a bar prior to a World Cup qualifying game.

After English Fans Riot

Police said the chairs, tables and windows were thrown through plate glass windows in the-bar, cansing about \$300,000 in damage, with the fans then battling riot-equipped police

Per Jarle Hellevik of the Oslo police said. some English fans sought to provoke the police after midnight Wednesday, when a small group of fans smashed shop windows in downtown Osio and then fled to the nearby Paleet Pub.

Police said some fans claimed they were teking revenge after six Englishmen were beaten up by doormen at another bar early Tuesday.

SCOREBOARD

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Honey, Brawer (8), Sompen (8), Mar Honey, Brawer Lill, Sompen (3), Mangovi-ery (9) and Maciarians: Quantrin, Hasketh (6), Metandez (6) and Mehrin, W-Koney, 34, L-Quantrill, 24, Sv-Manfoomery (7), HBs-Kanass City, Brett (3); Boslov, Dowson (7), Mathematical

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Tuesday's Line Scores

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RICH - FIFA said Wednesday that its World Cup cominance had postponed a decision on awarding three points for a victory at .. tively evenly among different parts of the world. the 1994 tournament multi it consults with the "Officials said there was no question of intro-24 national teams involved, and now is expected to decide at the Dec. 16 draw.

Compiled by Our Staff From Disposches

The committee's spokesman, Andreas Herren. said some members resisted the idea of turning the World Cup into a "field for experiments." Another official, Guido Tognoni, said that

"if there is any resistance from the teams then FIFA will not impose the change. The voting procedure has not been decided but it will probably have to be unanimous." U.S. soccer officials have sought the change

HOCKEY

Stanley Cup Playoffs

CYCLING

Tour of Italy

CUP FINALS

ILos Angeles jeads series 1-41

I Les Angeles feads series 1-41 First Period—1. Les Angeles. Robituïlie 7 I Zhitnik. Gretzivi, 3:03 Ippl. 2. Monireol. Ronan 2. Tiztif. Second Period—6. Los Angeles. Robituilie 8 Islana, Gretzivi, 17:47 (pp). Third Period—6. Los Angeles. Kurri 9 (Gretziv, Grandol, 1:51. 3. Los Angeles. Gretzivi 4 (Sandstrum), 18:02 (en). Shots an peol.—Los Angeles Ion Ravi 17-697—38. Mon-traci (on Hrudevi 11-10-11-32.

Results Wednesday is the 10th store, a 28-bilgmeter (17.3-mile) individual asainsi-the-clackt: 1. Miguel Indurals. Spain, Bonasta. 25:16 minutes or 47.537 lpth 120.534 mileit?

to encourage scoring, and thus avoid a repeat of the dall first-round matches that ended in ties in 1990 in Italy. Victories are now worth two points, a draw worth one.

Herron said the committee decided to tighten

sending only "the best," and thus moving away from a policy of spreading the assignments reladucing sudden-death overtime at the 1994 World Cup, a change tested at the world youth championship in Australia in March and being used in the new Japanese league.

its selection of referees and linesmen next year.

• In Tokyo, officials of the J. League, bowing to criticism from top foreign stars, said Wednesday they will reduce the heavy schedule ol matches next season to ensure that teams regularly play only on Saturday.

A league spokesman attributed this season's tight schedule to Japan's involvement in the final Asian qualifying round of the World Cup. Gary Lineker of England, Brazilian veteran Zico and others have complained that the present twice-weekly matches are too exhausting. (AP, Reuters)

BASKETBALL

NBA Playoffs

27 120

remains second with nine points, with group leader Belgium having 14 from eight matches. Fourth-place Wales is also in contention with seven points from six matches. Spain 2, Lithuania 0: In Vilnius, Julen Guerrero scored twice in four minutes to improve Spain's bid for

a place in the finals. The result kept Spaio atop Group 3 with 13 points.

Guerrero rose high in the area to head home a left-wing cross in the 73d minute and, four minutes later, tucked home the ball from close range after some good approach

The twin strikes by the Athletic Bilbao forward were the first away goals of the competition for Spa Northern Ireland 2, Latvia I: In Ries, the visiting team, two goals up with less than 15 minutes to play, hung on desperately to win its Group 3 match.

The victory kept alive Northern Ireland's hopes of reaching the 1994 finals, as it remained three points behind Spain. Northern Ireland dominated the

first half, with Oxford United's Jim Magilton putting his team in front in the fourth minute and Barnsley defender Gerry Taggart heading in the second goal.

CONFERENCE FINALS Seattle S & 27 23-14 Phoenix S & 27 23-14 Phoenix S & 27 23-14 Phoenix S & 25 37 25 37-137 197453, NacKer 24 344, Perkins, J 194538, Parton 197859, Perce 197757 Conge 22 1-25 E. Johnson 37 10-07, Maximilian 1-3 1-3 1, Barrier 19786, Dunas 35 62 44, West 0-11-21, K. Johnson 5-11 3-413, Mailerte 17-17-32 34, Caballas 1-1 0-08, Ange 9-1 2-27, F. Johnson 1-32 34, Mailer 4-7 0-08, Change 5-12-27, F. Johnson 1-32 34, Mailer 4-7 0-08, Change 5-12-27, F. Johnson 1-32 34, Mailer 4-7 0-08, Change 5-12-27, F. Johnson 1-32 34, Mailer 4-7 0-08, Change 5-12-27, F. Johnson 1-32 34, Mailer 4-7 0-08, Change 5-12-27, F. Johnson 1-32 34, Mailer 4-7 0-08, Change 5-12-27, F. Johnson 1-32 34, Mailer 4-7 0-08, Change 5-12-27, F. Johnson 1-32 34, Mailer 4-7 0-08, Change 5-12-27, F. Johnson 1-32 34, Mailer 4-112-27, F. Johnson The Inish midfield was in control, with the pace and skill of Strasbourg's winger. Michael 3-Point pouts-Scottie 47 (Pierce 3-3 E. J-Point Goods-Seame 47 (Photor AS 2-Johnson 1-1, Pertuns 6-1, Borros 6-1, McMillon 6-1), Poorius 9-12 (Molerie 8-10, Chambers 1-1, Alros G-1), Pooled cat-vitest. Rebounds--Seattle 35 (Kenne, Parkins 6), Phoenix 51 Bartiev 151, Assista-Seattle 25 (Porton 8), Phoenix 25 (Bortiev, K. Johnson 10), Total Hughes, tormenting the defenders. But Latvia, which had drawn at home against European champions Denmark, Spain and Albania in previous qualifiers, was inspired by a 55th minute goal from Ainards Linards, their Sweden-based strik-

> Three times Latvia came near to tying, on shots from Sarando and substitute Jeliseievs, while Gary Fleming had to clear a Babiceva

After this weekend's final, when the big events move to other sur-"I was a bit discouraged." Samfaces, he will take on the look of a pras said. "I could just see myself race-walker among sprinters. But here, Sampras predicted, Bruguera kind of sloping down and I kind of got through that and started comwill be "tough to beat." He and No. ing a little bit better in the second. 3 Arantxa Sánchez Vicario, who felt I competed real well today."

With the patient Brugnera at-tacking only when the percentages an's draw, have a chance of carry-were right, Sampras played the ing both cups home to Barcelona.

#### SIDELINES

### **Commander In Chief Wins Derby**

EPSOM, England (AP) -- Commander In Chief, a 15-to-2 shot under Irish jockey Michael Kinane, pulled away from the field 400 meters from the finish Wednesday to win the English Derby by 3% lengths. The 4-to-5 favorite, Tenby, was hampered at the turn, throwing the 240th running of Britain's most prestigious flat race wide open. The second and third horses home were 150-I shots Blue Judge and Blues Traveller. Commander in Chief, owned by the Arabian millionaire Khalid Abdullah, gave a third triumpb to British trainer Henry Cecil, whose Slip Anchor won in 1985 and Reference Point finished first in 1987.

#### Hall of Famer Johnny Mize Dies

DEMOREST, Georgia (AP) - Johnny Mize, 80, the slugging first baseman who led the National League in home runs and slugging percentage four times and was voted into the Hall of Fame in 1981, died at home Wednesday in his sleep. "The Big Cat" broke into the major leagues in 1936 with the St. Louis

Cardinals, was traded to the New York Giants in 1942, served in World War II and then joined the New York Yankees in 1949. He had a 312 lifetime batting average, with a National League-leading .349 in 1939.

#### For the Record

Emerson Fittipaldi, while was picking up his check for winning the Indy 500, had a custom-made steering wheel stolen from his race car, apparenthy while it was on display at the victory dinner in the Indiana Convention (UPI) Center.

second serve. "So it probably works." Novacek said of Krajicek's perverse approach. "It is going to be a very interesting match, but once Courier will find a rhythm to return his serve, I think it is going to be to his favor. But he is going to struggle with the return. It is going to be very open,"

Perhaps the greatest warning to Courier was fired by the Ukrainian. Medvedev, In Monte Carlo recent ly, he complained about anony-mous phone cails on the eve of an awkward loss to Edberg. This tithe he played Edberg not uncertainiv but like Minnesota Fats shooting to spots on the pool table, always with his next position in miod. The first set lasted 16 minutes, with seven points to Edberg. To the Swede's good fortune, the match was then halted by rain. with Edberg praying that Medvedev would forget to unplug the phone.

#### **Open Results** MEN'S SINGLES

### Sergi Bruggera (18), Spain, del. Pete San pras 111, U.S., 63, 44, 6-1, 6-4.

Richard Krolicek (12), Netherlands. Cel Karel Novoček (13), Crech Republic. 3-6-6-2, 3 WOMEN'S DOUBLES

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# Amondo Coetzer, S. Africa, and ines Gorco-chateoui 1131, Arsentino, del. Conchito Marzi-nez, Spoin, and Arantuz Sanchez Vicario 121. Socin, 7-6 18-61, 3-4, 7-5. MIXED DOUBLET Guarterfination

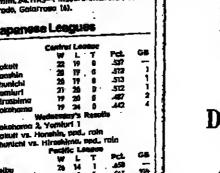
Guarterflaats Eina Reinoch, S. Africa, and Dannie Visser. S. Africa del, Nafallo Zvereva. Belarus and Mark Kratzman. Australio 44, 64; Eusenho Monitolova. Russila.and Anarei Okovskiv (11). Russia, del. Jill Hetherington. Canada, 2nd Pout Hoorbuis (3), Netherlands 64, 54, 61,

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27, Saarla Rotterdam 27, Cambuar Leeuwar-den 25, Go Ahead Eagles Deventer 24, Fortung Skiford 21, FC Den Bauen 21, SVV/Derdrecht 21,

the 24 Phoenix 26





25:16 minutes or 47.87 lost 128.54 mphi; 2 Arrand De Las Cuevas, France, Banesia, 57 Seconds behind; 3, Mauritais Fondriest, Haiy, Lanure-Poitt, 57; 4, Mareno Argentin, Italy, Megaly-Boltan, 1;80 minute, 5, Luca Getti, Hely, Mapel, 1;81; 4, Piotre Ugrunnov, Latvia, Megalr-Ballan, 1;85; 7, Claudio Chiceward, Holy, Carrero Jeans-Tas-soni,1;14; 8,Zenan Jaskata, Poload, MG Magil-ficio-Blanch, 1;21; 9, Atassimilikan Lalli, Italy, Committee Antoneo, 1;21; 18; Franco Chicc Chicaso teo 445-6 12 2 A. Yoona, Droper (7), M. Maridua (7) and O'Brien, Hundley (8): Hibbard, Scankan (8). Myers (9) and Wilkins, W.-Hibbard, 53 L.-Droper, 6-1. Sv.-Myers (14). Mathread teo 61 60-1 5 1 Houstine teo 61 60-1 5 1 Hill, Fessero (8), Wetteland (8) and D. Fieldhey: Drobak and Servals. W.-Wette-land, 3-0. L.-Drobak, 5-6. Las Aspeits 128 601 180-11 14 0 St. Lovis 280 138 600-6 8 2 Fletcher Drobek and Servin, Hender iond, 3-b. L-Drobek, 5-6. Los Aspeles 728 en 188-11 14 o St. Lovis 280 138 en 188-11 14 o Northez, P. Martinaz (S), Gott (Y) and Martinez, 3-2. L-Magrane, 2-6. HR-Los Ar-seles, Karrot (S). Pithbursh 281 800 280-6 12 1 Colorade 690 282 e05-6 12 2 Walk, Ninor (6), Condetoria (9), Bellodo (9) and Slaught; B. Smith, Ashbr (6), Wayne (7), Hoimes (7) and Shaefler, W-Walk, 7-3. L--8. Smith, 2-4. HSp--Fitsburgh, Merced (41; Col-arad, Galarropo 16). orado, Galarraga 14).

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Attrabusoria Rogers, Brankey (7), Whiteskie (7), Bohanan (8), Patterson (8) and Rodriguez; Erickson, (8), Patterson (8) and Rodriguez; Erickson,	Japanese Leagues					
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### (AP, Reuters, UPI) E

#### INTERNATIONAL HERALD TRIBUNE, THURSDAY, JUNE 3, 1993

**Ravi Coltrane, in His Father's Footsteps** 

### **ART BUCHWALD**

### The Art of Being Beastly

WASHINGTON - I think by now that the whole world knows about the "water buffalo" controversy at the University of Pennsylvania in which a student was accused of hurliog a racial epithet at a group of black coeds. He called them "water buffalo" because they were making a lot of noise under his window when be was trying to study.

The question this raised was, which animals are politically correct and which

ones aren't? -Rick Hornbeck of the Na-12 tional Zoo in Washington is a renowned expert on the subject, and its his job to advise people on animal slander. Before in-Buchwald sulting someone.

all a person bas to do is check it out with Rick. I was mad at a computer sales

man the other day and I telephoned Rick's hot line. "Is it O. K. to say that a person is a giant panda?" asked "It won't get you thrown out of school," Rick said. "Pandas are na-tive to China and aren't too bright."

"How about a bald eagle?" "Is this person bald?" "No."

U.S. Library Gets

#### Mingus's Works

WASHINGTON - The Li-brary of Congress has re-ceived Charles Mingus's complete collection of personal documents and musical works. Several thousand documents, including more than 300 original scores, letters, about 100 recordings and 2,000 photos, were donated by the late

musician's wife, Sue. The items include the 1.000-page manuscript of Mingus's autobiography, "Beneath the Uoderdog," which was published in a 300-page version.

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16/61 0/48 17/62 8/46 24/75 14/57 22/71 10/50 24/75 11/52 21/70 10/50 21/70 13/55

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Mingus, a bassist, composer and band leader, was born in Arizona In 1922. He died in 1979.

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"Then I don't believe that he can bring charges against you. If he was

salesman with all my heart because slur that no one bas used before."

one called him that."

can get pilloried at almost any uni-versity in the country if you use it." п

Out of curiosity. I asked Rick lo were considered offensive and

how hard you try.

ass, you better he prepared to fight. "I guess all snakes have terrible

ethnic connotations." "Even the American Civil Liber-

# word?

student has been dropped so the National Zoo is no longer interested

bave you decided on?" fits the computer salesman." "You've made a good choice,"

bald, he might have a case." "I really hate this computer

be sold me a lemon, but when I went back to see him he wouldn't talk to me. I want to call him something he'll always remember - a

Rick said, "How about a redbellied turtle? I know a guy who was awarded \$100,000 when some-

"It's O. K.," I said. "But I like animal ethnic slurs with more heat."

"This is one people use when they get mad at other drivers on the road - Morro Bay kangaroo rat. You

wby some animals like water buffa-

ties Union won't defend you if you call someone a snake," Rick told me.

"Do you believe that Penn was out of line when it decreed that water buffalo was a terrible cuss-

function of an Asian water buffalo is to help farmers in the rice paddies. The creature is slow and dumb, but no dumber than the American buffalo. I heard that the case against the

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others weren't. He explained, "There are certain species that people just don't like. and there are others that would never be considered an insult. For example, bears are just not offen-sive. You can't insult a person by calling him a polar bear, no matter

"By the same token if you got angry and called him an Asian wild

"It's still up in the air. The main

in the outcome. Now what animal "An Ozark hig-eared bat. That

said Rick, "Nobody bas called anyone that since Ross Perot crificized Bill Clioton's economic package."

**WEATHER** 

Forecast for Friday through Sunday, as provided by Accu-Weather.

Europe

Span and Portugal will turn unsettled by the weakend with rain and a tew thunder-

By Mike Zwerin PARIS - A famous family name opens doors, squeezes

front money from investors, attracts the public and publicity. O. K., use what you got. But ooce you attract their attention the playing field is level; you must produce. Michael Douglas has earned his own terms. Barry Bonds is compared to Reggie Jackson and not his father, Bobby. On the other hand, Natalie Cole remains Nat's daughter, and Dweezil and Ahmet Zappa are still out to prove that their musical name is more music than name. (Whatever

nal Herald Tribune

happened to Nancy Sinatra and Julian Lennon?) The capacity bouses John Coltrane's 28-year-old son Ravi attracted to the jazz club La Villa for a week recently stayed to cheer. The club's publicity claiming be is "one of the best saxophonists of his generation" may be premature but not really misleading.

Such a combination of emotional and technical maturity is rare. Although he's fast, he plays music not notes and knows how to leave space. There are no quotations, no cliches. (He was well pushed by Maceo Parker's drummer Bruce Cox, one of the most spectacular drummers to come up in years.) You have the feeling that each night, each set is stronger than the last.

Ravi talked about the road that led here and wby it was so long with quiet, unpretentious honesty. The desire, e and peace of mind it takes for someone named after Ravi Shankar and John Coltrane to commit to a

career as a musical improviser were also evident. His father died when he was 2. He grew up with two brothers and a sister in Woodland Hills, a middle-class community in the San Fernando Valley near Los Angeles. His mother Alice worked as a pianist, founded an ashram, managed the estate and took care of her family. There was spirituality, love and mooey; life was oot traumatic. He did not feel himself to be under the shadow of a legend.

The kids acted out little mime and dance sbows in the house accompanying a recording of Stravinsky's "Fire-bird." It is one of Ravi's strongest childhood memories. Even today, when he hears the finale, it "just kills me every time." In junior high school he was handed a clarinet but music was "all about getting to go to football games, traveling to marching band competitions and meeting girls." The clarinet was not exactly an obsession. He loved films and started thinking about making them. The kids shot short movies with their mother's super-8 camera. He

had, he says, a "gadget jones, any kind of gadget." "Growing up is a filtering process," be says, "from your first day in grade school through college. You learn bow to relate to your peers, your mentors, the good-looking people, the fat people, whatever. I'm amazed that certain guys have it enough together at a young age to decide they want to deal with music. I certainly didn't."

His mother bought him a soprano saxophone during his second year in high school but she did not push him toward music and people were not aware of jazz where he grew up. The Coltranes were one of the first black families in Woodland Hills, More moved in after a while but they weren't aware of jazz either. Ravi lived for years "without hearing my father's name, just going to school, the supermarket, the playgrouod. My morn wanted to keep our lives simple as long as possible, so we wouldn't have to deal with being John Coltrane's children until we were adults."

After his older brother John Jr. died in an automobile accident - "young kids messing around, it was very, very. very hard" - he put down the saxophone and went into a "negative phase" for a few years. At the age of 20, he

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began to meet people who asked whether he'd ever heard

'Live at the Village Vanguard." He was "clewiess." Working hard to avoid confronting his heritage, he'd taken odd jobs, "very odd jobs," since the age of 15. After being a ball boy at a golf driving range, he was a part-time usher in two movie theaters at the same time. A projec-tionist taught him how the machine worked. When she left, he ended up "running around this atrium" responsible for six projectors. He delivered film stock for awhile.

Oo time, nice guy, no problems, he was always a "decent employee." After he had worked in a supermarket for four months, the manager called him in his office and said, "Ravi, you're really doing good work here, we like you. The store is going to expland soon and we think you would make a great manager." That did it. Ravi flashed on life as a supermarket manager stretching ahead of him and be had to get out of there. He quit without giving notice, picked up a saxophone seriously for the first time, listened to jazz, started learning bow to play it and enrolled in the California Institute of the Arts.

For the first time in his life he was no longer Ravi but John's son, "Man, it got deep." He had still not decided to he a musician, just to give it a shot for a year. Then he thought be'd try another year. While in Cal Arts, he started playing gigs with his mother. Then he met Elvin Longer Jones.

ACROSS

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With his surging, dramatic, loose timekeeping Elvin had changed jazz drumming while playing with Ravi's father, and successors like Bruce Cox are still redefining his style rather than rendering it obsolete. When they were introduced, Ravi felt like be was in the presence of an uncle. Elvin smiled hearing his name. Ravi did not want to lay this on him but people standing around said "Elvin, yeah, he plays saxopbone." Elvin asked him about school and

A call came offering employment in January 1991. Before accepting, Ravi worned about being stuck in a situation where he'd be so obviously John's son. It was bad enough playing the same instrument. He'd been careful to design his life to never get involved with nostalgic exploi-tation, ignoring requests for "My Favorite Things." But he decided that when Elvin Jones offers you a gig, saying no just doesn't make any sense.

With Elvin, he was tentative, shaky, playing short solos, often off-mike. It was as though he did not consider himself worthy, like a student who had skipped a grade and was worried about repeating senior year. He only turned pro two and a half years ago. He has not recorded an album yet, he says he's "not ready." Nevertheless, the word is out. This is a burgeoning monster. Coltrane is dead, long live Coltrane.

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40 Years Later, a Kiss Is Not Worth a Franc

PEOPLE

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A legal wrangte over France's most famous photographic em-brace, Robert Doisneau's 1950 pic-ure "Le Baiser de l'Hôuel de Ville." Fight Ore ended Wednesday with a court rul 45, ing that a kiss is just a kiss. Two couples had claimed to be the pair captured in a kiss ourside Paris's city hall - four decades after the event - but the court said the picture offered no proof of identification The dispute began when Denise and Jean-Louis Lavergne, now in their mid-60s, said they had recognized themselves in a reproduction on a magazine cover in 1988. Doisness then announced that he had bired models, and the Lavergnes sued for 500,000 francs (\$90,000). Meanwhile, Françoise Bournet, a former acuess who said she and an actor named Jacques Cartand had been hired by Doisneau, sued for 100,000 francs plus a share of the royalties.

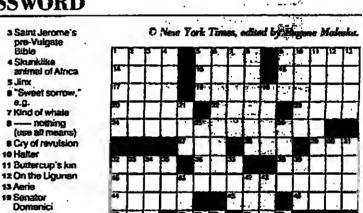
"I'm not like the ordinary writer." ret Thatcher confessed during a speech at the booksellers' convention in Miami. So true. Even Stephen King doesn't have bomb-m ing dogs clear the way for him. Nor does Wolverine, a commod Marvel Comics character, Sike note of the run-of-the-mill scribbler. When he saw Thatcher, he leaped to her side. assuring her, "Everything is secure now. Wolverine is here." Definitely not ordinary.

Queen Elizabeth II masked the 40th anniversary of her coronation on Wednesday in the way she has for years, with a day at the races, at Epsom. Elizabeth is said to act more store by the anniversary of her accession to the throne on the death of George VI in 1952 than on her coronation 16 months later. Π.

A smiling Duchess of Yest arrived at the royal family's residence, Balmoral in Sootland, with her daughters, raising hopes of at least one royal recontiliation. The dachess has lived separately from her husband, Prince Amirew, since last summer, but friends say they have been seeing more of each other.

INTERNATIONAL CLASSIFIED. Appears on Page 17





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Have sax, will travel: When Elvin Jones offers Ravi a gig, saying no just doesn't make any sense.

said maybe they could play together one day.

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#### GAI-JIN

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#### By James Clavell. 1,038 pages. \$27.50. Delacorte Press Reviewed by Christopher Lehmann-Haupt

A T the opening of James Cla-vell's intermittently absorbing but overlong oew novel, "Gai-jin two previous works in the author's so-called Asian saga collide with each other, producing a thousand pages of complications that never do get completely straightened out, although by the end the reader is happy to take a rest from them, at least until the three-pound sequel is bom

At the start of "Gai-jin," which means foreigner in Japanese, "Tai-Pan" crashes into "Shogun." On Sept. 14, 1862, three Englishmen

Galloping home covered with blood and crying for help goes the woman identified in the list of prinand a Frenchwoman are traveling

by horseback not far from Yokohacipal characters at the back of the na on the Tokaido, the coastal toll book as "Angelique Richaud, 18 beloved of Malcolm, daughter of road that joins the Shogun's forbidden capital, Yedo (today's Tokyo), Guy Richaud, French China tradto the rest of Japan. Not long after setting out, the

verely wounded. Struan is the heir

apparent to the powerful Far East

Englisb trading company known as Noble House that was featured in

two of Clavell's previous cinder blocks, titled "Tai-Pan" and "No-

ble House."

er, ward of the French minister." On about page 700, when the plot of "Gai-jin" has at last got off the riders meet two columns of samurai traveling in the other direction. ground, you discover somewhat to They step aside politely to let the your surprise that this Angelique is columns pass, but two samural confront them in a rage and then the central character of the novel. Judging by how much has been left attack with their swords. While still to untangle at the end, she will only one of the riders is killed, the likely he near the center of Clavell's 20-year-old Malcolm Struan is senext novel too.

This seemingly unprovoked attack by the two samurai produces consequences so enormous that it would take the space of this entire newspaper to summarize them adequately. But they can be divided

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into two broad streams. It turns out

lack of complete respect the for- delivering irate letters by clipper eigners showed their cortege, but ship, Malcolm's mother, Tess, more calculatingly they hoped to grows increasingly convinced that provoke a counterattack by the for-eigners that would lead to a civil war among the country's feudal lords, a shift in power from the ruling shogumate back to the deposed emperor and the eventual expulsion of the hated gai-jin. This political stream of the oovel

BOOKS

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involves incredibly complicated intrigue, endless diplomatic meetings in which outraged Japanese draw in their breaths and a certain amount of "pillowing" as a spy network exchanges secrets. In the more domestic stream, Malcolm slowly recovers from his

terrible wound and struggles with that the attacking samurai are shi-shi, persons of courage who are num, while Angelique grows more "fanatically xenophobie and anti- and more in love with him. Mean-

gai-jin." They were enraged by the while, seething in Hong Kong and get into because it is domestic and Angelique is a fortune-seeking harlot. This half of the plot easier to

#### WHAT THEY RE READING

022-903-011 ETANCE

Ronaldo H. Schmitz, a managing director at Deutsche Bank in Frankfurt, is reading "Around the Cragged Hill: A Personal and Politi-cal Philosophy" by George F. Ken-

"He relates his experiences with politicians and diplomats trying to cope with the problems of our times. They usually didn't measure up. He has a very bleak view, yet it's extraordinarily enlightening." (Tom Redburn, IHT)

romantic, keeps promising to burst into flame but somehow never does much more than smolder. But then perhaps I am being impatient. At its best, "Gai-jin" achieves a

grand historical perspective that makes us feel we're understanding how today's Japan came into being with its ambivalence toward outsiders. Clavell's revolutionary samurai desire nothing more than to

purify the country of foreigners. They are infinitely patient and guileful about achieving this end. However accurate it may be,

though, the Japanese dialogue of-ten reads like that of a World War II comie book. "Have idea, Tairasan," a character says. "Bad for me go now, I sure die. Want he'rp Ing'erish frieads, want to be va' ru'ber a'rry, very va'ru'ber friead." There is even a character named Ah Sob. Occasional though such speeches may be, in a thousand pages they begin to grate. It isn't really that Clavell writes

comic-book fiction. There is an entertaining tribute to Charles Dick-

cas in "Gai-jin," in which he dra matizes how excited people got when another installment of "Great Expectations" appeared in a magazine and the extremes to

which they would go to read it. "Gai-jin" is in the mainstream of great and enduring story-telling and complicated action. It's just that modernism makes such fiction seem unreal. In any case, "Gai-jin" feels vaporous even by Clavell's standards.

There's one memorable scene in which, after a burial at sea, a storm blows up and the coffin "attacks" the ship that disposed of it. But other than that, for all the activity in these thousand pages, preciou little sticks in the reader's mind.

Christopher Lehmann-Haupt is on the staff of The New York Tunes.

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